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# 1987

## Census of Wholesale Trade

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WC87-A-6

GEOGRAPHIC AREA SERIES

# Colorado

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# ACKNOWLEDGMENTS

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This report was prepared in the Business Division. **Bobby E. Russell**, Assistant Division Chief for Census Programs, was responsible for the overall planning, management, and coordination of the census of wholesale trade. Planning and implementation were under the direction of **John R. Trimble**, Chief, Wholesale Census Branch, with primary staff assistance by **Dennis L. Shoemaker**, **John L. Vignali**, **Steven L. Barron**, **Jack R. Drago**, and **Benjamin T. Stephens**.

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If you have any questions concerning the statistics in this report, call (301) 763-5281.

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Issued April 1989



**U.S. Department of Commerce**  
**Robert A. Mosbacher, Secretary**  
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# INTRODUCTION

## PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

*Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.*

*Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.*

*State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.*

*Trade associations study trends in their own and competing industries, and keep their members informed of market changes.*

*Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.*

## AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the—

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Transportation
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

## AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

## WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

## HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial



activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

## AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures*, *Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics*. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses*. Contact Customer Services for information on availability.

## CENSUS OF WHOLESALE TRADE

The 1987 Census of Wholesale Trade, part of the 1987 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual.<sup>1</sup> It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as to those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments.

The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments with the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

Wholesale firms without employees are excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

<sup>1</sup>Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.



## CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

## GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000<sup>2</sup> and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.<sup>2</sup> Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan statistical areas.
6. Each county or county equivalent.<sup>3 4</sup>
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.<sup>2 3</sup> For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.<sup>2</sup>

<sup>2</sup>According to 1980 Census of Population or subsequent special census.

<sup>3</sup>Those defined as of January 1, 1987.

<sup>4</sup>See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

## DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

## RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

## SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the publication:

- Represents zero.
- (D) Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.

- (IC) Independent city.
- (NA) Not available.
- (NC) Not comparable.
- (X) Not applicable.
- CMSA Consolidated Metropolitan Statistical Area.
- MSA Metropolitan Statistical Area.
- n.e.c. Not elsewhere classified.
- PMSA Primary Metropolitan Statistical Area.
- pt. Part.
- r Revised.
- SIC Standard Industrial Classification.



# Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table										
	1	2	3	4	5	6	7	8	9	10	11
<b>GEOGRAPHIC AREAS</b>											
The State .....	X	X	X	X						X	X
CMSA's and MSA's in the State .....								X			
PMSA's in the State .....								X			
Area of the State not in any CMSA, PMSA, or MSA .....									X		
Counties in the State .....					X		<sup>1</sup> X				X
Places in the State .....					<sup>2</sup> X	<sup>1</sup> X				<sup>2</sup> X	
<b>DATA ITEMS<sup>3</sup></b>											
Establishments.....	X		<sup>4</sup> X	<sup>4</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X		
Sales .....	X		<sup>4</sup> X	<sup>4</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	X	X
Annual Payroll .....	X		<sup>4</sup> X	<sup>4</sup> X	<sup>6</sup> X	<sup>6</sup> X	<sup>6</sup> X	<sup>6</sup> X	<sup>6</sup> X		
First quarter payroll.....	X			<sup>4</sup> X							
Paid employees for pay period including March 12, 1987 .....	X		<sup>4</sup> X	<sup>4</sup> X	<sup>6</sup> X	<sup>6</sup> X	<sup>6</sup> X	<sup>6</sup> X	<sup>6</sup> X		
Inventories .....	X			<sup>4</sup> X							
Operating expenses .....	X			<sup>4</sup> X							
1982 to 1987 comparative statistics (sales, payroll) .....			<sup>4</sup> X								
Sales per establishment.....		X									
Sales per employee .....		X									
Annual payroll per employee.....		X									
Annual payroll as a percent of operating expenses.....		X									
Employees per establishment.....		X									
Operating expenses as a percent of sales .....		X									
End-of-year inventories as a percent of sales....		X									
Counties ranked by volume of sales.....											X
Places ranked by volume of sales.....										<sup>2</sup> X	

<sup>1</sup>Includes areas with 200 wholesale establishments or more.

<sup>2</sup>Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population.

<sup>3</sup>See Explanation of Terms, appendix A.

<sup>4</sup>Based on 1972 Standard Industrial Classification.

<sup>5</sup>Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."

<sup>6</sup>Presented for total and merchant wholesalers only.

# Users' Guide for Locating Statistics in the 1987 Census of Wholesale Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Inventories (\$1,000)	Operating expenses (\$1,000)	Commodity line sales (\$1,000)	Sales size and employment size <sup>1</sup>	Legal form of organization	Petroleum bulk stations and terminals	Selected topics
<b>GEOGRAPHIC AREA SERIES</b>											
United States .....	X	X	X	X	X	X					
State .....	X	X	X	X	X	X					
CMSA, PMSA, MSA .....	X	X	X	X							
County .....	X	X	X	X							
Place .....	X	X	X	X							
<b>ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)</b>											
United States .....	X	X	<sup>2</sup> X	<sup>2</sup> X	<sup>2</sup> X	<sup>2</sup> X		X	X		
<b>MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES</b>											
United States <sup>2</sup> .....		X	X		X	X			X		<sup>3</sup> X
<b>COMMODITY LINE SALES</b>											
United States .....	X	X					X				
State <sup>4</sup> .....	X	X					X				
CMSA <sup>4</sup> .....	X	X					X				
<b>MISCELLANEOUS SUBJECTS</b>											
United States .....	X	X	X	X	X	X				X	<sup>5</sup> X
State .....										X	
County .....										X	

<sup>1</sup>Establishments and firms.

<sup>2</sup>Merchandise wholesalers only.

<sup>3</sup>Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

<sup>4</sup>Available on microfiche only.

<sup>5</sup>Class of customer, employment by principal activity, detailed type of operation, inventory detail, and commissions of agents and brokers.



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# SUMMARY OF FINDINGS

Data from the 1987 Census of Wholesale Trade show that based on definitions used in 1982 Colorado's 7,038 wholesale establishments had sales totaling \$30.0 billion. In 1982, 6,667 wholesalers had sales of \$26.9 billion.

Merchant wholesalers lead the three major type of operation categories in 1987 with 5,613 establishments and sales of \$15.4 billion; followed by manufacturers' sales branches and offices, with 685 establishments and sales of \$11.1 billion; and agents and brokers, with 740 establishments and sales of \$3.4 billion.

Annual payroll of all wholesalers in the State amounted to \$1.8 billion, compared to \$1.5 billion for 1982. In 1987, merchant wholesalers accounted for \$1.2 billion, followed by manufacturers' sales branches and offices with \$459 million and agents and brokers with \$93.7 million.

Paid employees engaged in wholesale trade in the State totaled 76,107 as of mid-March 1987 compared to 76,868 in 1982. Merchant wholesalers were the largest employers in 1987, with 57,012 employees; followed by manufacturers' sales branches and offices, with 14,897 employees; and agents and brokers, with 4,198 employees.

Payroll per employee averaged \$23.2 thousand for all wholesalers; \$20.4 thousand for merchant wholesalers; \$30.8 thousand for manufacturers' sales branches and offices; and \$22.3 thousand for agents and brokers.

Operating expenses as a percent of sales for all wholesalers in the State increased from 10.9 percent in 1982 to 11.8 percent in 1987. The percentage for merchant wholesalers was up from 14.1 percent to 16.0 percent for the

same period, while manufacturers' sales branches and offices were up from 7.3 percent to 7.9 percent, and agents and brokers were down from 5.4 percent to 5.3 percent.

Sales by automobiles and other motor vehicles wholesalers in 1987 accounted for 14.6 percent of the State's total sales by all wholesalers, compared to 11.3 percent in 1982. Other leading wholesale kinds-of-business in 1987 were computers and computer peripheral equipment and software wholesalers with 5.1 percent; petroleum and petroleum products wholesalers, except bulk stations and terminals with 4.9 percent; and electronic parts and equipment wholesalers also with 4.9 percent.

Sales per establishment for all wholesalers in 1987 averaged \$4.2 million, unchanged from 1982. Automobiles and other motor vehicles wholesalers averaged the highest of \$34.4 million per establishment, followed by petroleum and petroleum products wholesalers, except bulk stations and terminals, \$23.2 million; general-line grocery wholesalers, \$21.5 million; and tobacco and tobacco product wholesalers, \$19.2 million.

Sales per employee for all wholesalers in the State averaged \$392 thousand in 1987. There was a wide variance by kind of business ranging from a high of \$2.3 million for petroleum and petroleum products wholesalers, except bulk stations and terminals to a low of \$56.5 thousand for used motor vehicle parts wholesalers.

Denver County led all counties in the State, accounting for 37.1 percent of total sales by wholesalers. Denver had the largest sales among all places in the State, accounting for 37.1 percent.



Figure 1. State Map

COLORADO - Consolidated Metropolitan Statistical Area, Primary Metropolitan Statistical Areas, Counties, and Selected Places

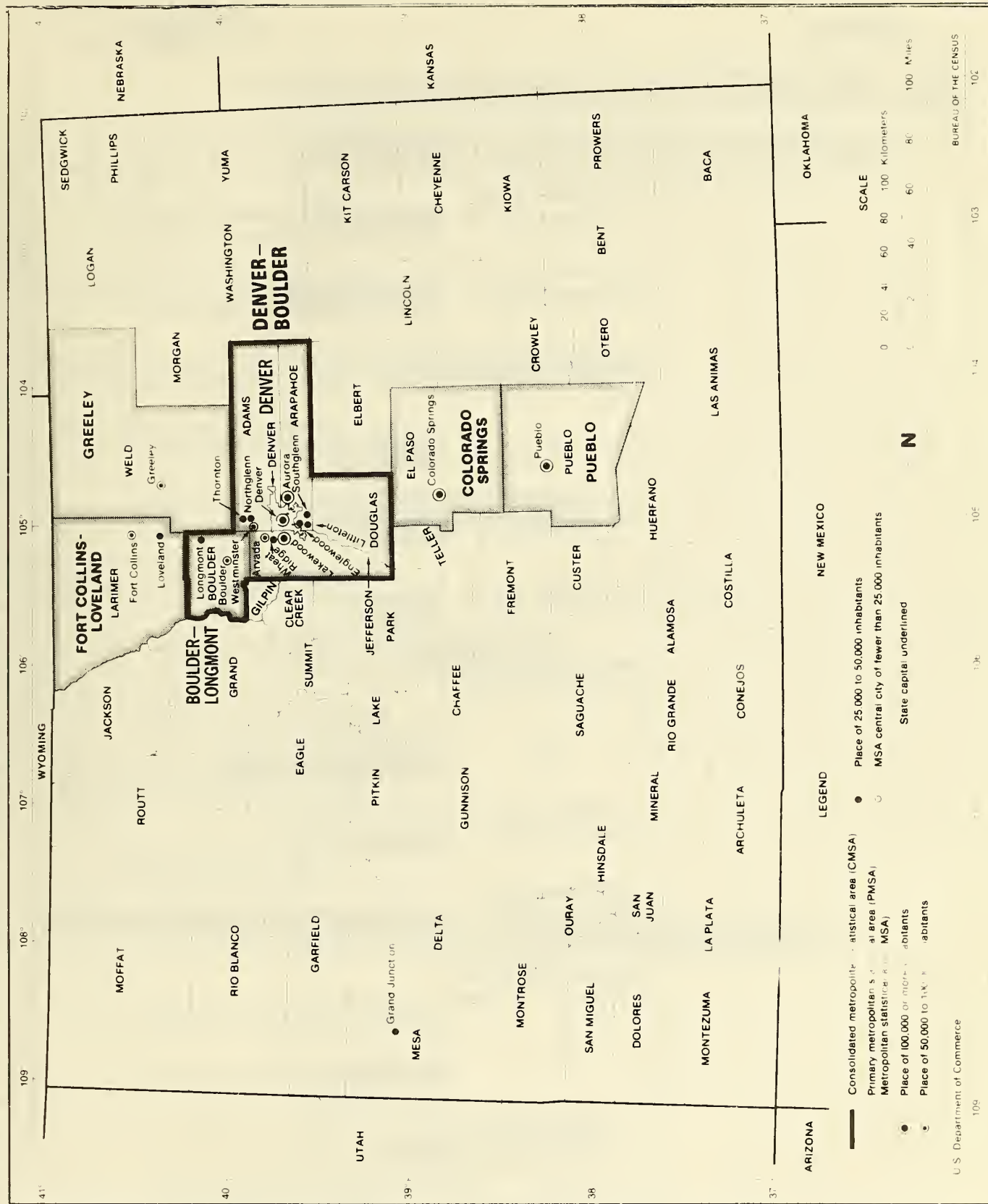
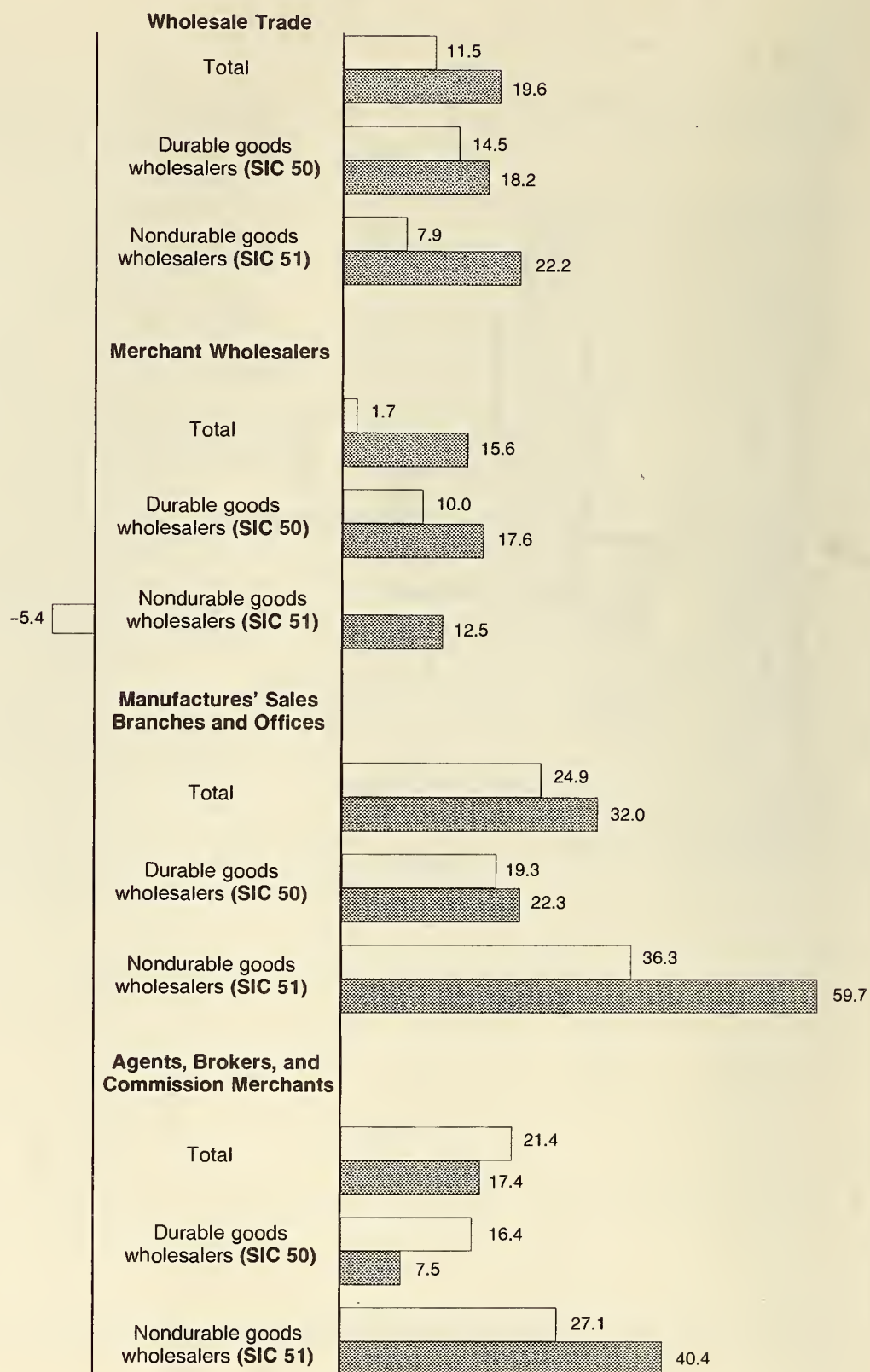


Figure 2. Percent Change in Sales and Annual Payroll: 1982 to 1987

Colorado

Sales   
Payroll 

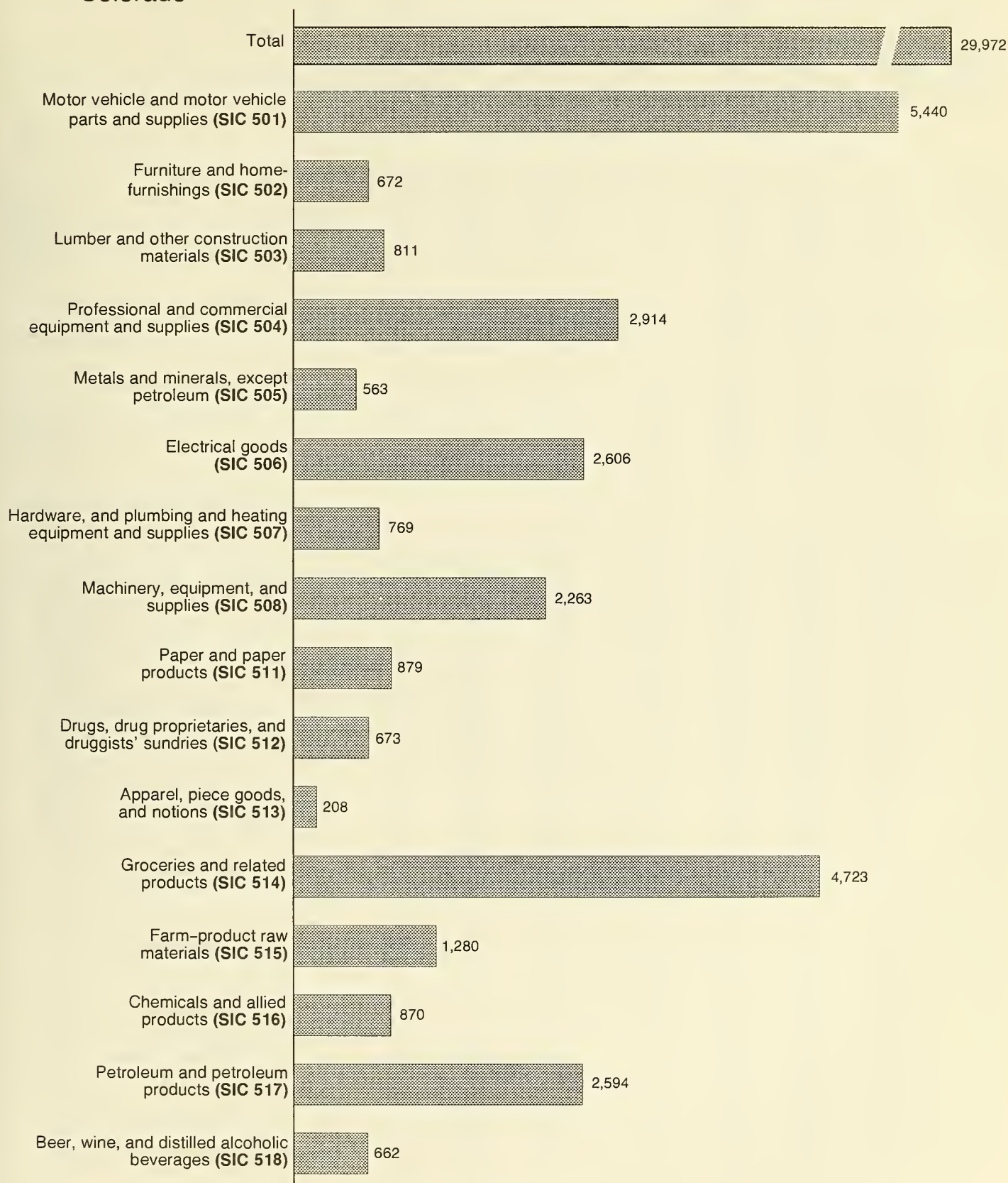


Note: Data are based on 1972 Standard Industrial Classification.  
For meaning of abbreviations and symbols, see introductory text.



**Figure 3. Wholesale Sales by Industry Group: 1987**  
(Million dollars)

## Colorado



Note: For meaning of abbreviations and symbols, see introductory text.





**Table 1. Summary Statistics for the State: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
	<b>Wholesale trade -----</b>	<b>7 100</b>	<b>29 971 953</b>	<b>1 770 867</b>	<b>431 410</b>	<b>76 393</b>	<b>3 526 721</b>	<b>1 730 576</b>	<b>1 784 730</b>
	<b>TYPES OF OPERATION</b>								
	<b>Merchant wholesalers -----</b>	<b>5 675</b>	<b>15 436 921</b>	<b>1 217 749</b>	<b>290 651</b>	<b>57 298</b>	<b>2 470 801</b>	<b>1 437 874</b>	<b>1 513 491</b>
	Wholesale distributors and jobbers -----	5 330	13 235 572	1 132 454	271 179	53 217	2 258 911	1 278 380	1 329 505
	Importers -----	165	1 382 825	50 288	11 351	2 079	118 599	119 158	130 350
	Exporters -----	33	166 770	6 223	1 429	243	15 622	9 200	12 669
	Terminal grain elevators -----	3	33 718	1 365	251	68	3 941	2 559	6 255
	Country grain elevators -----	101	328 984	12 269	2 812	656	36 372	19 685	25 942
	Assemblers of farm products, except country grain elevators -----	43	289 052	15 150	3 629	1 035	37 356	8 892	8 770
	<b>Manufacturers' sales branches and sales offices -----</b>	<b>685</b>	<b>11 087 921</b>	<b>459 460</b>	<b>117 030</b>	<b>14 897</b>	<b>874 077</b>	<b>281 713</b>	<b>260 459</b>
	Sales branches (with stock) -----	377	4 313 147	287 921	70 267	9 826	533 587	281 713	260 459
	Sales offices (without stock) -----	308	6 774 774	171 539	46 763	5 071	340 490	-	-
	<b>Agents, brokers, and commission merchants -----</b>	<b>740</b>	<b>3 447 111</b>	<b>93 658</b>	<b>23 729</b>	<b>4 198</b>	<b>181 843</b>	<b>10 989</b>	<b>10 780</b>
	Auction companies -----	21	582 460	5 075	1 259	778	10 104	137	111
	Brokers -----	132	1 048 165	23 894	6 012	937	43 279	3 061	2 813
	Commission merchants -----	93	250 769	9 408	2 168	483	21 025	1 611	2 004
	Import agents -----	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Export agents -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' agents -----	486	1 531 229	54 781	14 187	1 972	106 623	6 178	5 851
	<b>TYPES OF OPERATION BY KIND OF BUSINESS</b>								
	<b>Wholesale trade -----</b>	<b>7 100</b>	<b>29 971 953</b>	<b>1 770 867</b>	<b>431 410</b>	<b>76 393</b>	<b>3 526 721</b>	<b>1 730 576</b>	<b>1 784 730</b>
50	<b>Durable goods -----</b>	<b>4 830</b>	<b>16 578 433</b>	<b>1 145 521</b>	<b>281 797</b>	<b>47 175</b>	<b>2 231 657</b>	<b>1 206 217</b>	<b>1 202 832</b>
501	Motor vehicles and motor vehicle parts and supplies -----	683	5 440 305	137 060	33 077	6 721	278 339	242 862	244 021
5012	Automobiles and other motor vehicles -----	127	4 373 275	48 072	12 054	2 106	95 887	119 292	119 790
5013	Motor vehicle supplies and new parts -----	381	820 634	68 483	15 883	3 439	136 361	93 494	95 024
5014	Tires and tubes -----	66	214 581	13 275	3 405	613	32 151	27 353	26 361
5015	Motor vehicle parts, used -----	109	31 815	7 230	1 735	563	13 940	2 723	2 846
502	Furniture and home furnishings -----	251	672 218	47 871	12 309	2 162	98 890	47 038	46 990
5021	Furniture -----	123	293 551	23 221	6 338	1 021	43 817	19 123	18 625
5023	Home furnishings -----	128	378 667	24 650	5 971	1 141	55 073	27 915	28 365
503	Lumber and other construction materials -----	319	811 207	75 337	17 632	3 393	147 910	73 814	76 408
5031	Lumber, plywood, millwork, and wood panels -----	130	453 788	39 408	9 063	1 816	75 393	43 282	46 600
5032	Brick, stone, and related construction materials -----	55	88 429	6 254	1 371	284	14 689	5 611	5 482
5033	Roofing, siding, and insulation materials -----	42	114 180	8 155	2 221	382	17 868	10 057	9 852
5039	Construction materials, n.e.c. -----	92	154 810	21 520	4 977	911	39 960	14 864	14 474
504	Professional and commercial equipment and supplies -----	862	2 913 739	338 922	86 456	12 117	618 128	156 032	159 732
5043	Photographic equipment and supplies -----	29	252 438	11 737	3 052	408	21 109	7 436	8 407
5044	Office equipment -----	201	439 204	78 234	18 640	3 144	133 274	39 361	39 230
5045	Computers and computer peripheral equipment and software -----	280	1 528 944	169 107	45 319	5 270	309 534	43 384	46 003
5046	Commercial equipment, n.e.c. -----	83	86 782	9 209	2 259	475	17 577	5 085	5 168
5047	Medical, dental, and hospital equipment and supplies -----	156	422 153	49 357	12 192	1 875	96 458	41 133	40 899
5048	Ophthalmic goods -----	45	32 335	7 036	1 630	353	12 875	3 706	4 298
5049	Professional equipment and supplies, n.e.c. -----	68	151 883	14 242	3 364	592	27 301	15 927	15 727
505	Metals and minerals, except petroleum -----	139	563 485	36 950	8 758	1 454	78 258	44 897	52 227
5051	Metals service centers and offices -----	131	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores -----	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods -----	623	2 605 536	169 550	41 681	6 148	327 305	130 632	141 715
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	253	779 169	56 616	13 832	2 214	107 524	46 893	50 246
5064	Electrical appliances, television and radio sets -----	69	367 152	15 658	4 617	593	33 930	26 293	24 122
5065	Electronic parts and equipment, n.e.c. -----	301	1 459 215	97 276	23 232	3 341	185 851	57 446	67 347
507	Hardware, and plumbing and heating equipment and supplies -----	389	769 251	78 882	19 301	3 424	157 601	89 895	94 060
5072	Hardware -----	125	211 814	25 016	5 938	1 094	48 761	30 268	31 606
5074	Plumbing and heating equipment and supplies (hydronics) -----	161	346 387	28 253	7 028	1 289	56 250	39 356	41 977
5075	Warm air heating and air-conditioning equipment and supplies -----	78	176 551	20 524	5 078	816	42 521	16 227	17 259
5078	Refrigeration equipment and supplies -----	25	34 499	5 089	1 257	225	10 069	4 044	3 218
508	Machinery, equipment, and supplies -----	1 141	2 262 564	212 390	51 310	8 993	413 663	370 409	334 695
5082	Construction and mining (except petroleum) machinery and equipment -----	113	607 922	44 615	10 693	1 639	87 057	168 410	145 255
5083	Farm and garden machinery and equipment -----	160	239 905	23 686	5 651	1 221	44 563	71 672	62 266
5084	Industrial machinery and equipment -----	479	819 490	79 423	19 390	3 153	147 701	70 890	70 534
5085	Industrial supplies -----	206	319 543	33 607	8 237	1 518	72 043	30 722	30 827
5087	Service establishment equipment and supplies -----	148	125 157	18 915	4 304	985	35 137	13 618	13 627
5088	Transportation equipment and supplies, except motor vehicles -----	35	150 547	12 144	3 035	477	27 162	15 097	12 186
509	Miscellaneous durable goods -----	423	540 128	48 559	11 273	2 763	111 563	50 638	52 984
5091	Sporting and recreational goods and supplies -----	100	159 822	13 127	3 067	648	33 450	17 820	17 764
5092	Toys and hobby goods and supplies -----	38	46 112	4 697	1 045	276	11 526	7 028	7 637
5093	Scrap and waste materials -----	95	166 859	15 153	3 324	819	32 584	8 394	9 345
5094	Jewelry, watches, precious stones, and precious metals -----	69	46 433	5 329	1 477	346	11 682	8 797	7 784
5099	Durable goods, n.e.c. -----	121	120 902	10 253	2 360	674	22 321	8 499	10 454

**Table 1. Summary Statistics for the State: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
<b>TYPES OF OPERATION BY KIND OF BUSINESS</b>									
—Con.									
<b>Wholesale trade—Con.</b>									
<b>51</b>	<b>Nondurable goods</b>	<b>2 270</b>	<b>13 393 520</b>	<b>625 346</b>	<b>149 613</b>	<b>29 218</b>	<b>1 295 064</b>	<b>524 359</b>	<b>581 898</b>
511	Paper and paper products	245	879 052	59 362	14 496	2 502	105 191	40 522	43 018
5111	Printing and writing paper	21	224 380	16 862	4 013	587	29 918	16 522	17 205
5112	Stationery and office supplies	165	257 937	28 071	6 893	1 344	49 186	16 174	17 381
5113	Industrial and personal service paper	59	396 735	14 429	3 590	571	26 087	7 826	8 432
512	Drugs, drug proprietaries, and druggists' sundries	79	673 172	33 450	8 799	1 204	65 509	61 015	80 131
5122	Drugs, drug proprietaries, and druggists' sundries	79	673 172	33 450	8 799	1 204	65 509	61 015	80 131
513	Apparel, piece goods, and notions	111	207 528	16 037	3 514	797	34 836	12 790	15 190
5131	Piece goods, notions, and other dry goods	39	56 484	6 342	1 373	318	12 019	5 940	6 117
5136	Men's and boys' clothing and furnishings	29	58 432	3 610	858	200	7 709	3 125	4 439
5137	Women's, children's and infants' clothing and accessories	35	68 009	5 061	1 124	251	12 585	3 546	4 155
5139	Footwear	8	24 603	1 024	159	28	2 523	179	479
514	Groceries and related products	515	4 722 746	222 808	51 962	10 534	421 690	131 167	129 904
5141	Groceries, general line	63	1 352 361	80 579	18 056	2 774	135 747	68 569	66 496
5142	Packaged frozen foods	29	296 639	13 491	3 013	632	29 240	10 851	10 345
5143	Dairy products, except dried or canned	45	349 077	12 901	3 181	568	27 080	6 027	5 778
5144	Poultry and poultry products	3	13 827	690	161	47	1 628	601	591
5145	Confectionery	29	169 986	6 680	1 522	343	11 712	3 141	3 762
5146	Fish and seafoods	10	18 175	1 032	227	93	2 500	194	290
5147	Meats and meat products	69	978 875	35 680	8 981	2 088	63 353	16 300	15 716
5148	Fresh fruits and vegetables	81	256 445	23 063	5 038	1 707	51 137	4 764	6 048
5149	Groceries and related products, n.e.c.	186	1 287 361	48 692	11 783	2 282	99 293	20 720	20 878
515	Farm-product raw materials	210	1 280 024	30 182	6 894	2 070	82 113	42 452	58 873
5153	Grain and field beans	162	709 609	24 612	5 580	1 291	68 431	39 194	55 319
5154	Livestock	36	511 116	4 077	930	679	9 434	824	646
5159	Farm-product raw materials, n.e.c.	12	59 299	1 493	384	100	4 248	2 434	2 908
516	Chemicals and allied products	181	870 021	48 396	12 311	1 850	101 119	28 098	29 242
5162	Plastics materials and basic forms and shapes	39	91 001	7 238	1 654	282	14 496	4 461	5 001
5169	Chemicals and allied products, n.e.c.	142	779 020	41 158	10 657	1 568	86 623	23 637	24 241
517	Petroleum and petroleum products	256	2 594 018	51 784	12 585	2 520	130 550	35 948	38 742
5171	Petroleum bulk stations and terminals	192	1 112 407	33 357	8 111	1 882	86 798	32 092	32 685
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	64	1 481 611	18 427	4 474	638	43 752	3 856	6 057
518	Beer, wine, and distilled alcoholic beverages	81	661 536	58 614	13 829	2 269	116 057	55 102	58 611
5181	Beer and ale	56	360 552	33 635	7 933	1 382	71 439	20 452	20 402
5182	Wine and distilled alcoholic beverages	25	300 984	24 979	5 896	887	44 618	34 650	38 209
519	Miscellaneous nondurable goods	592	1 505 423	104 713	25 223	5 472	237 999	117 265	128 187
5191	Farm supplies	201	530 070	32 017	7 343	1 541	78 788	40 028	39 778
5192	Books, periodicals, and newspapers	57	136 729	13 553	3 431	706	28 767	11 948	15 503
5193	Flowers, nursery stock, and florists' supplies	47	68 126	10 784	2 363	625	23 700	6 244	6 594
5194	Tobacco and tobacco products	23	440 580	17 730	4 541	759	34 395	25 174	30 298
5198	Paints, varnishes, and supplies	85	116 692	11 461	2 861	595	28 524	11 220	10 969
5199	Nondurable goods, n.e.c.	179	213 226	19 168	4 684	1 246	43 825	22 651	25 045
	<b>Merchant wholesalers</b>	<b>5 675</b>	<b>15 436 921</b>	<b>1 217 749</b>	<b>290 651</b>	<b>57 298</b>	<b>2 470 801</b>	<b>1 437 874</b>	<b>1 513 491</b>
<b>50</b>	<b>Durable goods</b>	<b>3 868</b>	<b>7 700 537</b>	<b>770 229</b>	<b>185 253</b>	<b>35 409</b>	<b>1 525 184</b>	<b>975 934</b>	<b>990 178</b>
501	Motor vehicles and motor vehicle parts and supplies	626	2 177 783	113 357	26 821	5 755	225 178	211 860	218 255
5012	Automobiles and other motor vehicles	103	1 362 707	32 220	7 876	1 435	67 883	101 616	105 707
5013	Motor vehicle supplies and new parts	353	662 879	63 263	14 515	3 224	121 331	89 897	91 218
5014	Tires and tubes	61	120 382	10 644	2 695	533	22 024	17 624	18 484
5015	Motor vehicle parts, used	109	31 815	7 230	1 735	563	13 940	2 723	2 846
502	Furniture and home furnishings	182	348 513	37 656	9 652	1 747	76 731	41 518	41 482
5021	Furniture	86	127 485	18 747	5 110	845	34 041	15 377	14 857
5023	Home furnishings	96	221 028	18 909	4 542	902	42 690	26 141	26 625
503	Lumber and other construction materials	257	638 471	66 360	15 287	3 017	128 672	61 607	66 344
5031	Lumber, plywood, millwork, and wood panels	102	396 296	36 352	8 379	1 674	68 743	39 255	44 048
5032	Brick, stone, and related construction materials	45	30 523	4 446	963	211	10 419	3 819	3 730
5033	Roofing, siding, and insulation materials	33	81 836	7 040	1 763	348	15 646	7 706	7 835
5039	Construction materials, n.e.c.	77	129 816	18 522	4 182	784	33 864	10 827	10 731
504	Professional and commercial equipment and supplies	697	1 088 125	165 421	39 481	7 078	311 757	100 919	108 691
5043	Photographic equipment and supplies	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment	173	242 682	47 964	11 227	2 179	83 355	25 942	28 810
5045	Computers and computer peripheral equipment and software	205	352 344	50 971	12 554	1 893	101 253	15 661	19 301
5046	Commercial equipment, n.e.c.	70	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	Medical, dental, and hospital equipment and supplies	130	226 047	33 136	7 760	1 459	63 849	29 713	29 608
5048	Ophthalmic goods	40	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c.	56	123 334	12 335	2 890	533	23 322	14 982	14 935
505	Metals and minerals, except petroleum	106	373 667	33 366	7 886	1 327	70 632	42 353	50 036
5051	Metals service centers and offices	99	364 334	31 769	7 472	1 281	64 597	41 945	49 914
5052	Coal and other minerals and ores	7	9 333	1 597	414	46	6 035	408	122
506	Electrical goods	411	910 967	89 534	22 892	3 867	174 631	109 149	119 181
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	182	374 192	39 252	9 666	1 724	75 037	44 407	47 700
5064	Electrical appliances, television and radio sets	47	129 708	9 852	2 814	390	21 094	22 850	21 034
5065	Electronic parts and equipment, n.e.c.	182	407 067	40 430	10 412	1 753	78 500	41 892	50 447



**Table 1. Summary Statistics for the State: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
<b>TYPES OF OPERATION BY KIND OF BUSINESS—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
<b>50</b>	<b>Durable goods—Con.</b>								
507	Hardware, and plumbing and heating equipment and supplies	313	467 145	58 352	14 184	2 756	116 577	80 839	83 983
5072	Hardware	97	132 510	19 926	4 549	924	39 577	26 221	27 584
5074	Plumbing and heating equipment and supplies (hydronics)	130	196 858	22 292	5 466	1 082	44 022	35 242	36 995
5075	Warm air heating and air-conditioning equipment and supplies	64	111 251	12 460	3 248	577	25 519	15 527	16 593
5078	Refrigeration equipment and supplies	22	26 526	3 674	921	173	7 459	3 849	2 811
508	Machinery, equipment, and supplies	907	1 235 004	160 846	38 517	7 243	315 525	278 163	250 639
5082	Construction and mining (except petroleum) machinery and equipment	93	255 858	30 747	7 460	1 251	63 229	111 000	93 276
5083	Farm and garden machinery and equipment	142	188 826	21 273	5 071	1 120	39 969	63 427	55 089
5084	Industrial machinery and equipment	333	392 410	52 534	12 368	2 178	97 329	46 975	48 471
5085	Industrial supplies	175	205 074	27 368	6 770	1 308	56 708	28 714	28 363
5087	Service establishment equipment and supplies	137	109 927	17 972	4 064	940	33 139	12 950	13 254
5088	Transportation equipment and supplies, except motor vehicles	27	82 909	10 952	2 784	446	25 151	15 097	12 186
509	Miscellaneous durable goods	369	460 862	45 337	10 533	2 619	105 481	49 526	51 567
5091	Sporting and recreational goods and supplies	84	132 717	11 973	2 798	604	31 370	17 866	17 662
5092	Toys and hobby goods and supplies	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	90	153 169	14 442	3 137	793	31 315	7 342	8 031
5094	Jewelry, watches, precious stones, and precious metals	66	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c.	94	88 285	9 165	2 126	609	20 124	8 494	10 454
<b>51</b>	<b>Nondurable goods</b>	<b>1 807</b>	<b>7 736 384</b>	<b>447 520</b>	<b>105 398</b>	<b>21 889</b>	<b>945 617</b>	<b>461 940</b>	<b>523 313</b>
511	Paper and paper products	200	363 519	40 884	9 891	1 894	77 041	34 340	36 248
5111	Printing and writing paper	17	170 522	14 097	3 323	499	25 312	13 917	14 332
5112	Stationery and office supplies	137	116 093	17 631	4 280	1 018	34 094	14 636	15 468
5113	Industrial and personal service paper	46	76 904	9 156	2 288	377	17 635	5 787	6 448
512	Drugs, drug proprietaries, and druggists' sundries	64	427 068	17 146	4 284	777	41 995	59 171	78 392
5122	Drugs, drug proprietaries, and druggists' sundries	64	427 068	17 146	4 284	777	41 995	59 171	78 392
513	Apparel, piece goods, and notions	84	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5131	Piece goods, notions, and other dry goods	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	25	18 689	2 281	427	117	5 350	3 067	3 758
5139	Footwear	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	362	2 282 786	158 090	36 275	7 499	303 579	110 538	109 467
5141	Groceries, general line	46	868 068	71 142	15 750	2 393	119 773	67 038	64 845
5142	Packaged frozen foods	22	187 138	10 768	2 383	530	23 994	9 238	9 201
5143	Dairy products, except dried or canned	35	233 377	9 996	2 508	444	20 570	5 833	5 611
5144	Poultry and poultry products	3	13 827	690	161	47	1 628	601	591
5145	Confectionery	17	50 896	2 375	563	145	5 292	2 968	3 532
5146	Fish and seafoods	10	18 175	1 032	227	93	2 500	194	290
5147	Meats and meat products	58	534 255	22 269	5 645	1 138	42 932	10 017	8 729
5148	Fresh fruits and vegetables	67	217 163	21 489	4 692	1 652	47 821	4 764	6 048
5149	Groceries and related products, n.e.c.	104	159 887	18 329	4 346	1 057	39 069	9 885	10 620
515	Farm-product raw materials	187	833 223	26 818	6 123	1 470	75 028	42 315	58 762
5153	Grain and field beans	161	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	129	243 926	23 816	5 862	1 077	49 608	23 157	24 338
5162	Plastics materials and basic forms and shapes	26	44 884	4 793	1 048	206	9 966	3 591	4 071
5169	Chemicals and allied products, n.e.c.	103	199 042	19 023	4 814	871	39 642	19 566	20 267
517	Petroleum and petroleum products	236	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5171	Petroleum bulk stations and terminals	180	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	56	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	72	504 497	47 077	11 101	1 845	91 755	50 318	53 880
5181	Beer and ale	52	270 290	25 521	5 960	1 079	56 051	17 161	17 288
5182	Wine and distilled alcoholic beverages	20	234 207	21 556	5 141	766	35 704	33 157	36 592
519	Miscellaneous nondurable goods	473	1 017 711	83 209	19 994	4 645	181 522	100 758	114 845
5191	Farm supplies	179	275 594	22 828	5 217	1 269	52 920	30 775	33 163
5192	Books, periodicals, and newspapers	44	109 953	12 014	2 976	638	24 687	11 486	15 093
5193	Flowers, nursery stock, and florists' supplies	42	61 570	10 405	2 292	609	22 496	6 244	6 594
5194	Tobacco and tobacco products	19	377 955	15 192	3 890	661	29 630	23 451	28 933
5198	Paints, varnishes, and supplies	46	44 495	6 455	1 531	341	14 739	6 341	6 189
5199	Nondurable goods, n.e.c.	143	148 144	16 315	4 088	1 127	37 050	22 461	24 873
<b>Manufacturers' sales branches and sales offices</b>									
		685	11 087 921	459 460	117 030	14 897	874 077	281 713	260 459
<b>50</b>	<b>Durable goods</b>	<b>433</b>	<b>7 085 539</b>	<b>314 855</b>	<b>80 663</b>	<b>9 468</b>	<b>592 130</b>	<b>222 324</b>	<b>204 950</b>
501	Motor vehicles and motor vehicle parts and supplies	36	2 976 460	20 099	5 264	694	46 486	30 999	25 763
502	Furniture and home furnishings	18	190 057	6 728	1 668	238	14 633	5 446	5 443
503	Lumber and other construction materials	39	139 083	7 649	1 870	332	17 035	12 191	9 982
504	Professional and commercial equipment and supplies	102	1 663 804	162 810	43 814	4 732	286 306	54 520	50 287
505	Metals and minerals, except petroleum	15	149 021	2 693	684	96	5 945	2 544	2 191

**Table 1. Summary Statistics for the State: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
<b>TYPES OF OPERATION BY KIND OF BUSINESS</b>									
—Con.									
<b>Manufacturers' sales branches and sales offices—Con.</b>									
50	<b>Durable goods—Con.</b>								
506	Electrical goods .....	79	1 083 648	62 234	14 111	1 661	120 275	19 626	21 014
507	Hardware, and plumbing and heating equipment and supplies .....	22	106 970	12 535	3 208	380	25 956	7 513	8 808
508	Machinery, equipment, and supplies .....	118	763 501	39 709	9 956	1 320	74 612	89 431	81 360
509	Miscellaneous durable goods .....	4	12 995	398	88	15	882	54	102
51	<b>Nondurable goods .....</b>	<b>252</b>	<b>4 002 382</b>	<b>144 605</b>	<b>36 367</b>	<b>5 429</b>	<b>281 947</b>	<b>59 389</b>	<b>55 509</b>
511	Paper and paper products .....	30	486 352	17 293	4 340	568	25 263	6 182	6 770
512	Drugs, drug proprietaries, and druggists' sundries .....	8	227 133	15 688	4 358	394	22 249	1 797	1 653
513	Apparel, piece goods, and notions .....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products .....	84	1 500 201	46 077	11 120	2 304	84 046	19 041	18 707
515	Farm-product raw materials .....	-	-	-	-	-	-	-	-
516	Chemicals and allied products .....	36	583 519	22 632	5 937	707	47 342	4 521	4 466
517	Petroleum and petroleum products .....	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages .....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods .....	70	399 112	18 189	4 568	684	48 189	16 287	13 090
	<b>Agents, brokers, and commission merchants .....</b>	<b>740</b>	<b>3 447 111</b>	<b>93 658</b>	<b>23 729</b>	<b>4 198</b>	<b>181 843</b>	<b>10 989</b>	<b>10 780</b>
50	<b>Durable goods .....</b>	<b>529</b>	<b>1 792 357</b>	<b>60 437</b>	<b>15 881</b>	<b>2 298</b>	<b>114 343</b>	<b>7 959</b>	<b>7 704</b>
501	Motor vehicles and motor vehicle parts and supplies .....	21	286 062	3 604	992	272	6 675	3	3
502	Furniture and home furnishings .....	51	133 648	3 487	989	177	7 526	74	65
503	Lumber and other construction materials .....	23	33 653	1 328	475	44	2 203	16	82
504	Professional and commercial equipment and supplies .....	63	161 810	10 691	3 161	307	20 065	593	754
505	Metals and minerals, except petroleum .....	18	40 797	891	188	31	1 681	-	-
506	Electrical goods .....	133	610 921	17 782	4 678	620	32 399	1 857	1 520
507	Hardware, and plumbing and heating equipment and supplies .....	54	195 136	7 995	1 909	288	15 068	1 543	1 269
508	Machinery, equipment, and supplies .....	116	264 059	11 835	2 837	430	23 526	2 815	2 696
509	Miscellaneous durable goods .....	50	66 271	2 824	652	129	5 200	1 058	1 315
51	<b>Nondurable goods .....</b>	<b>211</b>	<b>1 654 754</b>	<b>33 221</b>	<b>7 848</b>	<b>1 900</b>	<b>67 500</b>	<b>3 030</b>	<b>3 076</b>
511	Paper and paper products .....	15	29 181	1 185	265	40	2 887	-	-
512	Drugs, drug proprietaries, and druggists' sundries .....	7	18 971	616	157	33	1 265	47	86
513	Apparel, piece goods, and notions .....	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products .....	69	939 759	18 641	4 567	731	34 065	1 588	1 730
515	Farm-product raw materials .....	23	446 801	3 364	771	600	7 085	137	111
516	Chemicals and allied products .....	16	42 576	1 948	512	66	4 169	420	438
517	Petroleum and petroleum products .....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages .....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods .....	49	88 600	3 315	661	143	8 288	220	252



**Table 2. Selected Ratios for the State: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per estab- lishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per estab- lishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses			
	<b>Wholesale trade</b> .....	<b>4 221 402</b>	<b>392 339</b>	<b>23 181</b>	<b>50.2</b>	<b>11</b>	<b>11.8</b>	<b>6.0</b>
<b>50</b>	<b>Durable goods</b> .....	<b>3 432 388</b>	<b>351 424</b>	<b>24 282</b>	<b>51.3</b>	<b>10</b>	<b>13.5</b>	<b>7.3</b>
501	Motor vehicles and motor vehicle parts and supplies .....	7 965 307	809 449	20 393	49.2	10	5.1	4.5
5012	Automobiles and other motor vehicles .....	34 435 236	2 076 579	22 826	50.1	17	2.2	2.7
5013	Motor vehicle supplies and new parts .....	2 153 895	238 626	19 914	50.2	9	16.6	11.6
5014	Tires and tubes .....	3 251 227	350 051	21 656	41.3	9	15.0	12.3
5015	Motor vehicle parts, used .....	291 881	56 510	12 842	51.9	5	43.8	8.9
502	Furniture and home furnishings .....	2 678 159	310 924	22 142	48.4	9	14.7	7.0
5021	Furniture .....	2 386 593	287 513	22 743	53.0	8	14.9	6.3
5023	Home furnishings .....	2 958 336	331 873	21 604	44.8	9	14.5	7.5
503	Lumber and other construction materials .....	2 542 969	239 083	22 204	50.9	11	18.2	9.4
5031	Lumber, plywood, millwork, and wood panels .....	3 490 677	249 883	21 700	52.3	14	16.6	10.3
5032	Brick, stone, and related construction materials .....	1 607 800	311 370	22 021	42.6	5	16.6	6.2
5033	Roofing, siding, and insulation materials .....	2 718 571	298 901	21 348	45.6	9	15.6	8.6
5039	Construction materials, n.e.c. ....	1 682 717	169 934	23 622	53.9	10	25.8	9.3
504	Professional and commercial equipment and supplies .....	3 380 208	240 467	27 971	54.8	14	21.2	5.5
5043	Photographic equipment and supplies .....	8 704 759	618 721	28 767	55.6	14	8.4	3.3
5044	Office equipment .....	2 185 095	139 696	24 884	58.7	16	30.3	8.9
5045	Computers and computer peripheral equipment and software .....	5 460 514	290 122	32 089	54.6	19	20.2	3.0
5046	Commercial equipment, n.e.c. ....	1 045 566	182 699	19 387	52.4	6	20.3	6.0
5047	Medical, dental, and hospital equipment and supplies .....	2 706 109	225 148	26 324	51.2	12	22.8	9.7
5048	Ophthalmic goods .....	718 556	91 601	19 932	54.6	8	39.8	13.3
5049	Professional equipment and supplies, n.e.c. ....	2 233 574	256 559	24 057	52.2	9	18.0	10.4
505	Metals and minerals, except petroleum .....	4 053 849	387 541	25 413	47.2	10	13.9	9.3
5051	Metals service centers and offices .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods .....	4 182 241	423 802	27 578	51.8	10	12.6	5.4
5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	3 079 719	351 928	25 572	52.7	9	13.8	6.4
5064	Electrical appliances, television and radio sets .....	5 321 043	619 143	26 405	46.1	9	9.2	6.6
5065	Electronic parts and equipment, n.e.c. ....	4 847 890	436 760	29 116	52.3	11	12.7	4.6
507	Hardware, and plumbing and heating equipment and supplies .....	1 977 509	224 664	23 038	50.1	9	20.5	12.2
5072	Hardware .....	1 694 512	193 614	22 867	51.3	9	23.0	14.9
5074	Plumbing and heating equipment and supplies (hydronics) .....	2 151 472	268 725	21 919	50.2	8	16.2	12.1
5075	Warm air heating and air-conditioning equipment and supplies .....	2 263 474	216 362	25 152	48.3	10	24.1	9.8
5078	Refrigeration equipment and supplies .....	1 379 960	153 329	22 618	50.5	9	29.2	9.3
508	Machinery, equipment, and supplies .....	1 982 966	251 592	23 617	51.3	8	18.3	14.8
5082	Construction and mining (except petroleum) machinery and equipment .....	5 379 841	370 910	27 221	51.2	15	14.3	23.9
5083	Farm and garden machinery and equipment .....	1 499 406	196 482	19 399	53.2	8	18.6	26.0
5084	Industrial machinery and equipment .....	1 710 835	259 908	25 190	53.8	7	18.0	8.6
5085	Industrial supplies .....	1 551 180	210 503	22 139	46.6	7	22.5	9.6
5087	Service establishment equipment and supplies .....	845 655	127 063	19 203	53.8	7	28.1	10.9
5088	Transportation equipment and supplies, except motor vehicles .....	4 301 343	315 612	25 459	44.7	14	18.0	8.1
509	Miscellaneous durable goods .....	1 276 898	195 486	17 575	43.5	7	20.7	9.8
5091	Sporting and recreational goods and supplies .....	1 598 220	246 639	20 258	39.2	6	20.9	11.1
5092	Toys and hobby goods and supplies .....	1 213 474	167 072	17 018	40.8	7	25.0	16.6
5093	Scrap and waste materials .....	1 756 411	203 735	18 502	46.5	9	19.5	5.6
5094	Jewelry, watches, precious stones, and precious metals .....	672 942	134 199	15 402	45.6	5	25.2	16.8
5099	Durable goods, n.e.c. ....	999 190	179 380	15 212	45.9	6	18.5	8.6
<b>51</b>	<b>Nondurable goods</b> .....	<b>5 900 229</b>	<b>458 400</b>	<b>21 403</b>	<b>48.3</b>	<b>13</b>	<b>9.7</b>	<b>4.3</b>
511	Paper and paper products .....	3 587 967	351 340	23 726	56.4	10	12.0	4.9
5111	Printing and writing paper .....	10 684 762	382 249	28 726	56.4	28	13.3	7.7
5112	Stationery and office supplies .....	1 563 255	191 917	20 886	57.1	8	19.1	6.7
5113	Industrial and personal service paper .....	6 724 322	694 807	25 270	55.3	10	6.6	2.1
512	Drugs, drug proprietaries, and druggists' sundries .....	8 521 165	559 113	27 782	51.1	15	9.7	11.9
5122	Drugs, drug proprietaries, and druggists' sundries .....	8 521 165	559 113	27 782	51.1	15	9.7	11.9
513	Apparel, piece goods, and notions .....	1 869 622	260 386	20 122	46.0	7	16.8	7.3
5131	Piece goods, notions, and other dry goods .....	1 448 308	177 623	19 943	52.8	8	21.3	10.8
5136	Men's and boys' clothing and furnishings .....	2 014 897	292 160	18 050	46.8	7	13.2	7.6
5137	Women's, children's and infants' clothing and accessories .....	1 843 114	270 952	20 163	40.2	7	18.5	6.1
5139	Footwear .....	3 075 375	878 679	36 571	40.6	4	10.3	1.9
514	Groceries and related products .....	9 170 381	448 334	21 151	52.8	20	8.9	2.8
5141	Groceries, general line .....	21 466 048	487 513	29 048	59.4	44	10.0	4.9
5142	Packaged frozen foods .....	10 228 931	469 366	21 347	46.1	22	9.9	3.5
5143	Dairy products, except dried or canned .....	7 757 267	614 572	22 713	47.6	13	7.8	1.7
5144	Poultry and poultry products .....	4 609 000	294 191	14 681	42.4	16	11.8	4.3
5145	Confectionery .....	5 861 586	495 586	19 475	57.0	12	6.9	2.2
5146	Fish and seafoods .....	1 817 500	195 430	11 097	41.3	9	13.8	1.6
5147	Meats and meat products .....	14 186 594	468 810	17 088	56.3	30	6.5	1.6
5148	Fresh fruits and vegetables .....	3 165 988	150 231	13 511	45.1	21	19.9	2.4
5149	Groceries and related products, n.e.c. ....	6 921 296	564 137	21 337	49.0	12	7.7	1.6
515	Farm-product raw materials .....	6 095 352	618 369	14 581	36.8	10	6.4	4.6
5153	Grain and field beans .....	4 380 302	549 658	19 064	36.0	8	9.6	7.8
5154	Livestock .....	14 197 667	752 748	6 004	43.2	19	1.8	.1
5159	Farm-product raw materials, n.e.c. ....	4 941 583	592 990	14 930	35.1	8	7.2	4.9
516	Chemicals and allied products .....	4 806 746	470 282	26 160	47.9	10	11.6	3.4
5162	Plastics materials and basic forms and shapes .....	2 333 359	322 699	25 667	49.9	7	15.9	5.5
5169	Chemicals and allied products, n.e.c. ....	5 486 056	496 824	26 249	47.5	11	11.1	3.1

See footnotes at end of table.

**Table 2. Selected Ratios for the State: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per estab- lishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per estab- lishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses			
	<b>Wholesale trade—Con.</b>							
51	<b>Nondurable goods—Con.</b>							
517	Petroleum and petroleum products .....	10 132 883	1 029 372	20 549	39.7	10	5.0	1.5
5171	Petroleum bulk stations and terminals .....	5 793 786	591 077	17 724	38.4	10	7.8	2.9
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	23 150 172	2 322 274	28 882	42.1	10	3.0	.4
518	Beer, wine, and distilled alcoholic beverages .....	8 167 111	291 554	25 833	50.5	28	17.5	8.9
5181	Beer and ale .....	6 438 429	260 891	24 338	47.1	25	19.8	5.7
5182	Wine and distilled alcoholic beverages .....	12 039 360	339 328	28 161	56.0	35	14.8	12.7
519	Miscellaneous nondurable goods .....	2 542 944	275 114	19 136	44.0	9	15.8	8.5
5191	Farm supplies .....	2 637 164	343 978	20 777	40.6	8	14.9	7.5
5192	Books, periodicals, and newspapers .....	2 398 754	193 667	19 197	47.1	12	21.0	11.3
5193	Flowers, nursery stock, and florists' supplies .....	1 449 489	109 002	17 254	45.5	13	34.8	9.7
5194	Tobacco and tobacco products .....	19 155 652	580 474	23 360	51.5	33	7.8	6.9
5198	Paints, varnishes, and supplies .....	1 372 847	196 121	19 262	40.2	7	24.4	9.4
5199	Nondurable goods, n.e.c. ....	1 191 207	171 128	15 384	43.7	7	20.6	11.7
	<b>Merchant wholesalers .....</b>	<b>2 720 162</b>	<b>269 415</b>	<b>21 253</b>	<b>49.3</b>	<b>10</b>	<b>16.0</b>	<b>9.8</b>
50	<b>Durable goods .....</b>	<b>1 990 832</b>	<b>217 474</b>	<b>21 752</b>	<b>50.5</b>	<b>9</b>	<b>19.8</b>	<b>12.9</b>
501	Motor vehicles and motor vehicle parts and supplies .....	3 478 887	378 416	19 697	50.3	9	10.3	10.0
5012	Automobiles and other motor vehicles .....	13 230 165	949 622	22 453	47.5	14	5.0	7.8
5013	Motor vehicle supplies and new parts .....	1 877 844	205 608	19 623	52.1	9	18.3	13.8
5014	Tires and tubes .....	1 973 475	225 857	19 970	48.3	9	18.3	15.4
5015	Motor vehicle parts, used .....	291 881	56 510	12 842	51.9	5	43.8	8.9
502	Furniture and homefurnishings .....	1 914 907	199 492	21 555	49.1	10	22.0	11.9
5021	Furniture .....	1 482 384	150 870	22 186	55.1	10	26.7	11.7
5023	Homefurnishings .....	2 302 375	245 042	20 963	44.3	9	19.3	12.0
503	Lumber and other construction materials .....	2 484 323	211 624	21 995	51.6	12	20.2	10.4
5031	Lumber, plywood, millwork, and wood panels .....	3 885 255	236 736	21 716	52.9	16	17.3	11.1
5032	Brick, stone, and related construction materials .....	678 289	144 659	21 071	42.7	5	34.1	12.2
5033	Roofing, siding, and insulation materials .....	2 479 879	235 161	20 230	45.0	11	19.1	9.6
5039	Construction materials, n.e.c. ....	1 685 922	165 582	23 625	54.7	10	26.1	8.3
504	Professional and commercial equipment and supplies .....	1 561 155	153 733	23 371	53.1	10	28.7	10.0
5043	Photographic equipment and supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment .....	1 402 786	111 373	22 012	57.5	13	34.3	11.9
5045	Computers and computer peripheral equipment and software .....	1 718 751	186 130	26 926	50.3	9	28.7	5.5
5046	Commercial equipment, n.e.c. ....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	Medical, dental, and hospital equipment and supplies .....	1 738 823	154 933	22 711	51.9	11	28.2	13.1
5048	Ophthalmic goods .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c. ....	2 202 393	231 396	23 143	52.9	10	18.9	12.1
505	Metals and minerals, except petroleum .....	3 525 160	281 588	25 144	47.2	13	18.9	13.4
5051	Metals service centers and offices .....	3 680 141	284 414	24 800	49.2	13	17.7	13.7
5052	Coal and other minerals and ores .....	1 333 286	202 891	34 717	26.5	7	64.7	1.3
506	Electrical goods .....	2 216 465	235 575	23 153	51.3	9	19.2	13.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	2 056 000	217 049	22 768	52.3	9	20.1	12.7
5064	Electrical appliances, television and radio sets .....	2 759 745	332 585	25 262	46.7	8	16.3	16.2
5065	Electronic parts and equipment, n.e.c. ....	2 236 632	232 212	23 063	51.5	10	19.3	12.4
507	Hardware, and plumbing and heating equipment and supplies .....	1 492 476	169 501	21 173	50.1	9	25.0	18.0
5072	Hardware .....	1 366 082	143 409	21 565	50.3	10	29.9	20.8
5074	Plumbing and heating equipment and supplies (hydronics) .....	1 514 292	181 939	20 603	50.6	8	22.4	18.8
5075	Warm air heating and air-conditioning equipment and supplies .....	1 738 297	192 809	21 594	48.8	9	22.9	14.9
5078	Refrigeration equipment and supplies .....	1 205 727	153 329	21 237	49.3	8	28.1	10.6
508	Machinery, equipment, and supplies .....	1 361 636	170 510	22 207	51.0	8	25.5	20.3
5082	Construction and mining (except petroleum) machinery and equipment .....	2 751 161	204 523	24 578	48.6	13	24.7	36.5
5083	Farm and garden machinery and equipment .....	1 329 761	168 595	18 994	53.2	8	21.2	29.2
5084	Industrial machinery and equipment .....	1 178 408	180 170	24 120	54.0	7	24.8	12.4
5085	Industrial supplies .....	1 171 851	156 784	20 924	48.3	7	27.7	13.8
5087	Service establishment equipment and supplies .....	802 387	116 944	19 119	54.2	7	30.1	12.1
5088	Transportation equipment and supplies, except motor vehicles .....	3 070 704	185 895	24 556	43.5	17	30.3	14.7
509	Miscellaneous durable goods .....	1 248 949	175 969	17 311	43.0	7	22.9	11.2
5091	Sporting and recreational goods and supplies .....	1 579 964	219 730	19 823	38.2	7	23.6	13.3
5092	Toys and hobby goods and supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials .....	1 701 878	193 151	18 212	46.1	9	20.4	5.2
5094	Jewelry, watches, precious stones, and precious metals .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c. ....	939 202	144 967	15 049	45.5	6	22.8	11.8
51	<b>Nondurable goods .....</b>	<b>4 281 341</b>	<b>353 437</b>	<b>20 445</b>	<b>47.3</b>	<b>12</b>	<b>12.2</b>	<b>6.8</b>
511	Paper and paper products .....	1 817 595	191 932	21 586	53.1	9	21.2	10.0
5111	Printing and writing paper .....	10 030 706	341 727	28 251	55.7	29	14.8	8.4
5112	Stationery and office supplies .....	847 394	114 040	17 319	51.7	7	29.4	13.3
5113	Industrial and personal service paper .....	1 671 826	203 989	24 286	51.9	8	22.9	8.4
512	Drugs, drug proprietaries, and druggists' sundries .....	6 672 938	549 637	22 067	40.8	12	9.8	18.4
5122	Drugs, drug proprietaries, and druggists' sundries .....	6 672 938	549 637	22 067	40.8	12	9.8	18.4
513	Apparel, piece goods, and notions .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5131	Piece goods, notions, and other dry goods .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories .....	747 560	159 735	19 496	42.6	5	28.6	20.1
5139	Footwear .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.



Table 2. Selected Ratios for the State: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per estab- lishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per estab- lishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses			
	Merchant wholesalers—Con.							
51	Nondurable goods—Con.							
514	Groceries and related products .....	6 306 039	304 412	21 081	52.1	21	13.3	4.8
5141	Groceries, general line .....	18 871 043	362 753	29 729	59.4	52	13.8	7.5
5142	Packaged frozen foods .....	8 506 273	353 091	20 317	44.9	24	12.8	4.9
5143	Dairy products, except dried or canned .....	6 667 914	525 624	22 514	48.6	13	8.8	2.4
5144	Poultry and poultry products .....	4 609 000	294 191	14 681	42.4	16	11.8	4.3
5145	Confectionery .....	2 993 882	351 007	16 379	44.9	9	10.4	6.9
5146	Fish and seafoods .....	1 817 500	195 430	11 097	41.3	9	13.8	1.6
5147	Meats and meat products .....	9 211 293	469 468	19 569	51.9	20	8.0	1.6
5148	Fresh fruits and vegetables .....	3 241 239	131 455	13 008	44.9	25	22.0	2.8
5149	Groceries and related products, n.e.c. ....	1 537 375	151 265	17 341	46.9	10	24.4	6.6
515	Farm-product raw materials .....	4 455 738	566 818	18 244	35.7	8	9.0	7.1
5153	Grain and field beans .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c. ....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products .....	1 890 899	226 487	22 113	48.0	8	20.3	10.0
5162	Plastics materials and basic forms and shapes .....	1 726 308	217 883	23 267	48.1	8	22.2	9.1
5169	Chemicals and allied products, n.e.c. ....	1 932 447	228 521	21 840	48.0	8	19.9	10.2
517	Petroleum and petroleum products .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5171	Petroleum bulk stations and terminals .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages .....	7 006 903	273 440	25 516	51.3	26	18.2	10.7
5181	Beer and ale .....	5 197 885	250 500	23 652	45.5	21	20.7	6.4
5182	Wine and distilled alcoholic beverages .....	11 710 350	305 753	28 141	60.4	38	15.2	15.6
519	Miscellaneous nondurable goods .....	2 151 609	219 098	17 914	45.8	10	17.8	11.3
5191	Farm supplies .....	1 539 631	217 174	17 989	43.1	7	19.2	12.0
5192	Books, periodicals, and newspapers .....	2 498 932	172 340	18 831	48.7	15	22.5	13.7
5193	Flowers, nursery stock, and florists' supplies .....	1 465 952	101 100	17 085	46.3	15	36.5	10.7
5194	Tobacco and tobacco products .....	19 892 368	571 793	22 983	51.3	35	7.8	7.7
5198	Paints, varnishes, and supplies .....	967 283	130 484	18 930	43.8	7	33.1	13.9
5199	Nondurable goods, n.e.c. ....	1 035 972	131 450	14 476	44.0	8	25.0	16.8
	Manufacturers' sales branches and sales offices .....	16 186 746	744 306	30 842	52.6	22	7.9	2.3
50	Durable goods .....	16 363 831	748 367	33 255	53.2	22	8.4	2.9
501	Motor vehicles and motor vehicle parts and supplies .....	82 679 444	4 288 847	28 961	43.2	19	1.6	.9
502	Furniture and homefurnishings .....	10 558 722	798 559	28 269	46.0	13	7.7	2.9
503	Lumber and other construction materials .....	3 566 231	418 925	23 039	44.9	9	12.2	7.2
504	Professional and commercial equipment and supplies .....	16 311 804	351 607	34 406	56.9	46	17.2	3.0
505	Metals and minerals, except petroleum .....	9 934 733	1 552 302	28 052	45.3	6	4.0	1.5
506	Electrical goods .....	13 717 063	652 407	37 468	51.7	21	11.1	1.9
507	Hardware, and plumbing and heating equipment and supplies .....	4 862 273	281 500	32 987	48.3	17	24.3	8.2
508	Machinery, equipment, and supplies .....	6 470 347	578 410	30 083	53.2	11	9.8	10.7
509	Miscellaneous durable goods .....	3 248 750	866 333	26 533	45.1	4	6.8	.8
51	Nondurable goods .....	15 882 468	737 223	26 636	51.3	22	7.0	1.4
511	Paper and paper products .....	16 211 733	856 254	30 445	68.5	19	5.2	1.4
512	Drugs, drug proprietaries, and druggists' sundries .....	28 391 625	576 480	39 817	70.5	49	9.8	.7
513	Apparel, piece goods, and notions .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products .....	17 859 536	651 129	19 999	54.8	27	5.6	1.2
515	Farm-product raw materials .....	-	-	-	-	-	-	-
516	Chemicals and allied products .....	16 208 861	825 345	32 011	47.8	20	8.1	.8
517	Petroleum and petroleum products .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods .....	5 701 600	583 497	26 592	37.7	10	12.1	3.3
	Agents, brokers, and commission merchants .....	4 658 258	821 132	22 310	51.5	6	5.3	.3
50	Durable goods .....	3 388 198	779 964	26 300	52.9	4	6.4	.4
501	Motor vehicles and motor vehicle parts and supplies .....	13 622 000	1 051 699	13 250	54.0	13	2.3	-
502	Furniture and homefurnishings .....	2 620 549	755 073	19 701	46.3	3	5.6	-
503	Lumber and other construction materials .....	1 463 174	764 841	30 182	60.3	2	6.5	.2
504	Professional and commercial equipment and supplies .....	2 568 413	527 068	34 824	53.3	5	12.4	.5
505	Metals and minerals, except petroleum .....	2 266 500	1 316 032	28 742	53.0	2	4.1	-
506	Electrical goods .....	4 593 391	985 356	28 681	54.9	5	5.3	.2
507	Hardware, and plumbing and heating equipment and supplies .....	3 613 630	677 556	27 760	53.1	5	7.7	.7
508	Machinery, equipment, and supplies .....	2 276 371	614 091	27 523	50.3	4	8.9	1.0
509	Miscellaneous durable goods .....	1 325 420	513 729	21 891	54.3	3	7.8	2.0
51	Nondurable goods .....	7 842 436	870 923	17 485	49.2	9	4.1	.2
511	Paper and paper products .....	1 945 400	729 525	29 625	41.0	3	9.9	-
512	Drugs, drug proprietaries, and druggists' sundries .....	2 710 143	574 879	18 667	48.7	5	6.7	.5
513	Apparel, piece goods, and notions .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products .....	13 619 696	1 285 580	25 501	54.7	11	3.6	.2
515	Farm-product raw materials .....	19 426 130	744 668	5 607	47.5	26	1.6	-
516	Chemicals and allied products .....	2 661 000	645 091	29 515	46.7	4	9.8	1.0
517	Petroleum and petroleum products .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods .....	1 808 163	619 580	23 182	40.0	3	9.4	.3

<sup>1</sup>Based on number of employees for pay period including March 12.

**Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Wholesale trade .....	7 038	6 667	29 957 807	26 879 561	11.5	1 767 666	1 478 017	19.6	76 107	76 868
50		Durable goods .....	4 733	4 432	16 536 525	14 443 096	14.5	1 140 411	964 528	18.2	46 752	47 631
501		Motor vehicles and automotive parts and supplies ---	621	590	5 426 159	3 930 286	38.1	133 859	121 881	9.8	6 435	6 656
5012	5012	Automobiles and other motor vehicles .....	127	114	4 373 275	3 042 323	43.7	48 072	42 055	14.3	2 106	1 941
5013		Automotive parts and supplies .....	428	408	838 303	658 895	27.2	72 512	63 396	14.4	3 716	3 888
	5013	Motor vehicle supplies and new parts .....	381	380	820 634	646 757	26.9	68 483	61 861	10.7	3 439	3 751
	5015 pt.	Motor vehicle parts, used .....	47	28	17 669	12 138	45.6	4 029	1 535	162.5	277	137
5014	5014	Tires and tubes .....	66	68	214 581	229 068	-6.3	13 275	16 430	-19.2	613	827
502		Furniture and home furnishings .....	251	266	672 218	591 177	13.7	47 871	53 685	-10.8	2 162	2 766
5021	5021	Furniture .....	123	120	293 551	260 409	12.7	23 221	27 780	-16.4	1 021	1 341
5023	5023	Home furnishings .....	128	146	378 667	330 768	14.5	24 650	25 905	-4.9	1 141	1 425
503		Lumber and other construction materials .....	319	320	811 207	951 293	-14.7	75 337	72 001	4.6	3 393	3 739
5031	5031	Lumber, plywood, millwork, and wood panels .....	130	104	453 788	418 356	8.5	39 408	32 024	23.1	1 816	1 673
5039		Construction materials, n.e.c. ....	189	216	357 419	532 937	-32.9	35 929	39 977	-10.1	1 577	2 066
	5032	Brick, stone, and related construction materials ..	55	62	88 429	126 168	-29.9	6 254	6 253	-	284	372
	5033	Roofing, siding, and insulation materials .....	42	41	114 180	179 546	-36.4	8 155	10 039	-18.8	382	411
	5039	Construction materials, n.e.c. ....	92	113	154 810	227 223	-31.9	21 520	23 685	-9.2	911	1 283
504		Sporting, recreational, photographic, and hobby goods, toys and supplies .....	167	143	458 372	283 439	61.7	29 561	21 901	35.0	1 332	1 239
5041	5091	Sporting and recreational goods and supplies .....	100	76	159 822	133 254	19.9	13 127	10 663	23.1	648	598
5042	5092	Toys and hobby goods and supplies .....	38	37	46 112	27 814	65.8	4 697	2 841	65.3	276	216
5043	5043	Photographic equipment and supplies .....	29	30	252 438	122 371	106.3	11 737	8 397	39.8	408	425
505		Metals and minerals, except petroleum .....	139	140	563 485	791 517	-28.8	36 950	36 631	.9	1 454	1 556
5051	5051	Metals service centers and offices .....	131	136	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	5052	Coal and other minerals and ores .....	8	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506		Electrical goods .....	653	558	2 673 063	2 092 513	27.7	175 528	130 937	34.1	6 356	5 932
5063		Electrical apparatus and equipment, wiring supplies, and construction materials .....	305	260	968 385	818 790	18.3	68 433	56 177	21.8	2 691	2 781
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	253	(NA)	779 169	(NA)	(NA)	56 616	(NA)	(NA)	2 214	(NA)
	5065 pt.	Electronic parts and equipment, n.e.c. ....	22	(NA)	121 689	(NA)	(NA)	5 839	(NA)	(NA)	269	(NA)
	5084 pt.	Industrial machinery and equipment .....	30	(NA)	67 527	(NA)	(NA)	5 978	(NA)	(NA)	208	(NA)
5064	5064	Electrical appliances, television and radio sets .....	69	70	367 152	284 447	29.1	15 658	15 932	-1.7	593	716
5065	5065 pt.	Electronic parts and equipment, n.e.c. ....	279	228	1 337 526	989 276	35.2	91 437	58 828	55.4	3 072	2 435
507		Hardware, and plumbing and heating equipment and supplies .....	389	389	769 251	769 566	-1	78 882	66 604	18.4	3 424	3 478
5072	5072	Hardware .....	125	112	211 814	189 810	11.6	25 016	19 942	25.4	1 094	1 055
5074	5074	Plumbing and heating equipment and supplies (hydronics) .....	161	177	346 387	404 785	-14.4	28 253	28 262	-	1 289	1 519
5075	5075	Warm air heating and air-conditioning equipment and supplies .....	78	73	176 551	138 456	27.5	20 524	13 551	51.5	816	654
5078	5078	Refrigeration equipment and supplies .....	25	27	34 499	36 515	-5.5	5 089	4 849	4.9	225	250
508		Machinery, equipment, and supplies .....	1 944	1 758	4 856 338	4 732 222	2.6	533 597	436 429	22.3	20 494	20 465
5081		Commercial machines and equipment .....	564	368	2 054 930	1 063 548	93.2	256 550	144 394	77.7	8 889	5 974
	5044	Office equipment .....	201	(NA)	439 204	(NA)	(NA)	78 234	(NA)	(NA)	3 144	(NA)
	5045	Computers and computer peripheral equipment and software .....	280	(NA)	1 528 944	(NA)	(NA)	169 107	(NA)	(NA)	5 270	(NA)
	5046	Commercial equipment, n.e.c. ....	83	75	86 782	90 364	-4.0	9 209	9 204	.1	475	517
5082	5082	Construction and mining (except petroleum) machinery and equipment .....	113	123	607 922	745 741	-18.5	44 615	55 176	-19.2	1 639	2 410
5083	5083	Farm and garden machinery and equipment .....	160	210	239 905	445 381	-46.1	23 686	36 221	-34.6	1 221	2 083
5084	5084 pt.	Industrial machinery and equipment .....	449	476	751 963	1 021 383	-26.4	73 445	89 785	-18.2	2 945	4 064
5085	5085	Industrial supplies .....	206	201	319 543	783 823	-59.2	33 607	40 980	-18.0	1 518	2 073
5086		Professional equipment and supplies .....	269	210	606 371	359 905	68.5	70 635	42 118	67.7	2 820	2 291
	5047	Medical, dental, and hospital equipment and supplies .....	156	106	422 153	240 439	75.6	49 357	25 244	95.5	1 875	1 126
	5048	Ophthalmic goods .....	45	40	32 335	29 126	11.0	7 036	5 920	18.9	353	436
	5049	Professional equipment and supplies, n.e.c. ....	68	64	151 883	90 340	68.1	14 242	10 954	30.0	592	729
5087	5087	Service establishment equipment and supplies .....	148	134	125 157	101 280	23.6	18 915	13 157	43.8	985	853
5088	5088	Transportation equipment and supplies, except motor vehicles .....	35	36	150 547	211 161	-28.7	12 144	14 598	-16.8	477	717
509		Miscellaneous durable goods .....	250	268	306 432	301 083	1.8	28 826	24 459	17.9	1 702	1 800
5093	5093	Scrap and waste materials .....	95	94	166 859	118 876	40.4	15 153	12 459	21.6	819	957
5094	5094	Jewelry, watches, precious stones, and precious metals .....	69	60	46 433	33 304	39.4	5 329	3 056	74.4	346	252
5099	5099 pt.	Durable goods, n.e.c. ....	86	114	93 140	148 903	-37.5	8 344	8 944	-6.7	537	591



**Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		<b>Wholesale trade—Con.</b>										
51		<b>Nondurable goods</b> .....	<b>2 305</b>	<b>2 235</b>	<b>13 421 282</b>	<b>12 436 465</b>	<b>7.9</b>	<b>627 255</b>	<b>513 489</b>	<b>22.2</b>	<b>29 355</b>	<b>29 237</b>
511		Paper and paper products .....	245	225	879 052	662 644	32.7	59 362	44 362	33.8	2 502	2 478
5111	5111	Printing and writing paper .....	21	24	224 380	155 845	44.0	16 862	12 405	35.9	587	524
5112	5112	Stationery and office supplies .....	165	150	257 937	169 568	52.1	28 071	20 183	39.1	1 344	1 381
5113	5113	Industrial and personal service paper .....	59	51	396 735	337 231	17.6	14 429	11 774	22.5	571	573
512		Drugs, drug proprietaries, and druggists' sundries .....	79	54	673 172	337 655	99.4	33 450	20 896	60.1	1 204	1 041
5122	5122	Drugs, drug proprietaries, and druggists' sundries .....	79	54	673 172	337 655	99.4	33 450	20 896	60.1	1 204	1 041
513		Apparel, piece goods, and notions .....	111	112	207 528	186 124	11.5	16 037	20 189	-20.6	797	1 313
5133	5131 pt.	Piece goods .....	28	22	42 704	39 887	7.1	5 674	3 876	46.4	284	210
5134	5131 pt.	Notions and other dry goods .....	11	12	13 780	16 373	-15.8	668	1 991	-66.5	34	189
5136	5136	Men's and boys' clothing and furnishings .....	29	31	58 432	71 631	-18.4	3 610	7 658	-52.9	200	544
5137	5137	Women's, children's, and infants' clothing and accessories .....	35	37	68 009	49 150	38.4	5 061	5 744	-11.9	251	327
5139	5139	Footwear .....	8	10	24 603	9 083	170.9	1 024	920	11.3	28	43
514		Groceries and related products .....	515	499	4 722 746	3 888 206	21.5	222 808	187 419	18.9	10 534	10 093
5141	5141	Groceries, general line .....	63	53	1 352 361	1 143 010	18.3	80 579	67 896	18.7	2 774	2 851
5142	5142	Packaged frozen foods .....	29	30	296 639	281 137	5.5	13 491	12 086	11.6	632	562
5143	5143	Dairy products, except dried or canned .....	45	48	349 077	277 922	25.6	12 901	8 574	50.5	568	489
5144	5144	Poultry and poultry products .....	3	8	13 827	37 228	-62.9	690	1 382	-50.1	47	137
5145	5145	Confectionery .....	29	37	169 986	157 180	8.1	6 680	9 601	-30.4	343	483
5146	5146	Fish and seafoods .....	10	16	18 175	28 495	-36.2	1 032	1 614	-36.1	93	91
5147	5147	Meats and meat products .....	69	70	978 875	655 583	49.3	35 680	27 675	28.9	2 088	1 688
5148	5148	Fresh fruits and vegetables .....	81	74	256 445	239 049	7.3	23 063	18 757	23.0	1 707	1 676
5149	5149	Groceries and related products, n.e.c. ....	186	163	1 287 361	1 068 602	20.5	48 692	39 834	22.2	2 282	2 116
515		Farm-product raw materials .....	210	228	1 280 024	1 403 101	-8.8	30 182	30 472	-1.0	2 070	2 351
5152	5159 pt.	Cotton .....	-	-	-	-	-	-	-	-	-	-
5153	5153	Grain and field beans .....	162	161	709 609	747 924	-5.1	24 612	23 154	6.3	1 291	1 464
5154	5154	Livestock .....	36	51	511 116	623 646	-18.1	4 077	4 991	-18.3	679	753
5159	5159 pt.	Farm-product raw materials, n.e.c. ....	12	16	59 299	31 531	88.1	1 493	2 327	-35.9	100	134
516		Chemicals and allied products .....	181	169	870 021	796 488	9.2	48 396	37 643	28.6	1 850	1 629
5161		Chemicals and allied products .....	181	169	870 021	796 488	9.2	48 396	37 643	28.6	1 850	1 629
	5162	Plastics materials and basic forms and shapes .....	39	31	91 001	71 862	26.6	7 238	5 474	32.2	282	270
	5169	Chemicals and allied products, n.e.c. ....	142	138	779 020	724 626	7.5	41 158	32 169	27.9	1 568	1 359
517		Petroleum and petroleum products .....	256	310	2 594 018	3 687 191	-29.7	51 784	51 709	.1	2 520	3 111
5171	5171	Petroleum bulk stations and terminals .....	192	203	1 112 407	1 588 400	-30.0	33 357	25 528	30.7	1 882	1 900
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	64	107	1 481 611	2 098 791	-29.4	18 427	26 181	-29.6	638	1 211
518		Beer, wine, and distilled alcoholic beverages .....	81	77	661 536	594 277	11.3	58 614	44 458	31.8	2 269	2 123
5181	5181	Beer and ale .....	56	61	360 552	305 217	18.1	33 635	26 031	29.2	1 382	1 301
5182	5182	Wine and distilled alcoholic beverages .....	25	16	300 984	289 060	4.1	24 979	18 427	35.6	887	822
519		Miscellaneous nondurable goods .....	627	561	1 533 185	880 779	74.1	106 622	76 341	39.7	5 609	5 098
5191	5191	Farm supplies .....	201	211	530 070	366 091	44.8	32 017	26 069	22.8	1 541	1 697
5194	5194	Tobacco and tobacco products .....	23	19	440 580	109 222	303.4	17 730	5 516	221.4	759	348
5198	5198	Paints, varnishes and supplies .....	85	94	116 692	101 186	15.3	11 461	11 682	-1.9	595	707
5199		Nondurable goods, n.e.c. ....	318	237	445 843	304 280	46.5	45 414	33 074	37.3	2 714	2 346
	5099 pt.	Durable goods, n.e.c. ....	35	(NA)	27 762	(NA)	(NA)	1 909	(NA)	(NA)	137	(NA)
	5192	Books, periodicals, and newspapers .....	57	54	136 729	123 319	10.9	13 553	14 435	-6.1	706	952
	5193	Flowers, nursery stock, and florists' supplies .....	47	47	68 126	55 849	22.0	10 784	7 257	48.6	625	549
	5199	Nondurable goods, n.e.c. ....	179	(NA)	213 226	(NA)	(NA)	19 168	(NA)	(NA)	1 246	(NA)
		<b>Merchant wholesalers</b> .....	<b>5 613</b>	<b>5 188</b>	<b>15 422 775</b>	<b>15 162 246</b>	<b>1.7</b>	<b>1 214 548</b>	<b>1 050 250</b>	<b>15.6</b>	<b>57 012</b>	<b>59 302</b>
50		<b>Durable goods</b> .....	<b>3 780</b>	<b>3 438</b>	<b>7 677 668</b>	<b>6 978 091</b>	<b>10.0</b>	<b>765 694</b>	<b>651 368</b>	<b>17.6</b>	<b>35 017</b>	<b>35 741</b>
501		Motor vehicles and automotive parts and supplies .....	564	530	2 163 637	1 943 235	11.3	110 156	94 576	16.5	5 469	5 498
5012	5012	Automobiles and other motor vehicles .....	103	93	1 362 707	1 330 176	2.4	32 220	28 231	14.1	1 435	1 350
5013		Automotive parts and supplies .....	400	376	680 548	441 536	54.1	67 292	52 923	27.2	3 501	3 438
	5013	Motor vehicle supplies and new parts .....	353	348	662 879	429 398	54.4	63 263	51 388	23.1	3 224	3 301
	5015 pt.	Motor vehicle parts, used .....	47	28	17 669	12 138	45.6	4 029	1 535	162.5	277	137
5014	5014	Tires and tubes .....	61	61	120 382	171 523	-29.8	10 644	13 422	-20.7	533	710
502		Furniture and home furnishings .....	182	175	348 513	342 031	1.9	37 656	45 285	-16.9	1 747	2 365
5021	5021	Furniture .....	86	73	127 485	158 120	-19.4	18 747	23 220	-19.3	845	1 142
5023	5023	Home furnishings .....	96	102	221 028	183 911	20.2	18 909	22 065	-14.3	902	1 223
503		Lumber and other construction materials .....	257	271	638 471	639 743	-.2	66 360	59 600	11.3	3 017	3 200
5031	5031	Lumber, plywood, millwork, and wood panels .....	102	94	396 296	353 398	12.1	36 352	29 917	21.5	1 674	1 565
5039		Construction materials, n.e.c. ....	155	177	242 175	286 345	-15.4	30 008	29 683	1.1	1 343	1 635
	5032	Brick, stone, and related construction materials .....	45	50	30 523	44 775	-31.8	4 446	4 433	.3	211	291
	5033	Roofing, siding, and insulation materials .....	33	35	81 836	(D)	(D)	7 040	(D)	(D)	348	(D)
	5039	Construction materials, n.e.c. ....	77	92	129 816	(D)	(D)	18 522	(D)	(D)	784	(D)



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1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		<b>Merchant wholesalers—Con.</b>										
<b>50</b>		<b>Durable goods—Con.</b>										
504		Sporting, recreational, photographic, and hobby goods, toys and supplies .....	142	119	(D)	149 686	(D)	(D)	15 742	(D)	(D)	1 007
5041	5091	Sporting and recreational goods and supplies .....	84	60	132 717	(D)	(D)	11 973	(D)	(D)	604	(D)
5042	5092	Toys and hobby goods and supplies .....	35	33	(D)	22 639	(D)	(D)	2 692	(D)	(D)	206
5043	5043	Photographic equipment and supplies .....	23	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505		Metals and minerals, except petroleum .....	106	102	373 667	329 519	13.4	33 366	31 009	7.6	1 327	1 346
5051	5051	Metals service centers and offices .....	99	100	364 334	(D)	(D)	31 769	(D)	(D)	1 281	(D)
5052	5052	Coal and other minerals and ores .....	7	2	9 333	(D)	(D)	1 597	(D)	(D)	46	(D)
506		Electrical goods .....	431	356	934 699	735 473	27.1	92 572	67 185	37.8	3 980	3 616
5063		Electrical apparatus and equipment, wiring supplies, and construction materials .....	217	176	444 796	403 302	10.3	47 205	36 974	27.7	2 070	1 989
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	182	(NA)	374 192	(NA)	(NA)	39 252	(NA)	(NA)	1 724	(NA)
	5065 pt.	Electronic parts and equipment, n.e.c. ....	15	(NA)	46 872	(NA)	(NA)	4 915	(NA)	(NA)	233	(NA)
	5084 pt.	Industrial machinery and equipment .....	20	(NA)	23 732	(NA)	(NA)	3 038	(NA)	(NA)	113	(NA)
5064	5064	Electrical appliances, television and radio sets .....	47	47	129 708	144 202	-10.1	9 852	9 388	4.9	390	471
5065	5065 pt.	Electronic parts and equipment, n.e.c. ....	167	133	360 195	187 969	91.6	35 515	20 823	70.6	1 520	1 156
507		Hardware, and plumbing and heating equipment and supplies .....	313	306	467 145	468 471	-.3	58 352	53 233	9.6	2 756	2 916
5072	5072	Hardware .....	97	84	132 510	133 118	-.5	19 926	17 462	14.1	924	943
5074	5074	Plumbing and heating equipment and supplies (hydronics) .....	130	146	196 858	234 884	-16.2	22 292	23 732	-6.1	1 082	1 305
5075	5075	Warm air heating and air-conditioning equipment and supplies .....	64	54	111 251	75 260	47.8	12 460	8 737	42.6	577	486
5078	5078	Refrigeration equipment and supplies .....	22	22	26 526	25 209	5.2	3 674	3 302	11.3	173	182
508		Machinery, equipment, and supplies .....	1 561	1 354	2 240 011	2 145 533	4.4	317 069	262 655	20.7	13 963	14 115
5081		Commercial machines and equipment .....	448	284	(D)	279 535	(D)	(D)	47 023	(D)	(D)	2 652
	5044	Office equipment .....	173	(NA)	242 682	(NA)	(NA)	47 964	(NA)	(NA)	2 179	(NA)
	5045	Computers and computer peripheral equipment and software .....	205	(NA)	352 344	(NA)	(NA)	50 971	(NA)	(NA)	1 893	(NA)
	5046	Commercial equipment, n.e.c. ....	70	68	(D)	69 976	(D)	(D)	8 288	(D)	(D)	484
5082	5082	Construction and mining (except petroleum) machinery and equipment .....	93	100	255 858	316 514	-19.2	30 747	38 388	-19.9	1 251	1 779
5083	5083	Farm and garden machinery and equipment .....	142	195	188 826	304 923	-38.1	21 273	32 051	-33.6	1 120	1 912
5084	5084 pt.	Industrial machinery and equipment .....	313	296	368 678	533 484	-30.9	49 496	54 305	-8.9	2 065	2 629
5085	5085	Industrial supplies .....	175	155	205 074	250 426	-18.1	27 368	32 445	-15.7	1 308	1 739
5086		Professional equipment and supplies .....	226	179	(D)	266 734	(D)	(D)	34 297	(D)	(D)	2 001
	5047	Medical, dental, and hospital equipment and supplies .....	130	86	226 047	162 376	39.2	33 136	19 013	74.3	1 459	908
	5048	Ophthalmic goods .....	40	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5049	Professional equipment and supplies, n.e.c. ....	56	56	123 334	(D)	(D)	12 335	(D)	(D)	533	(D)
5087	5087	Service establishment equipment and supplies .....	137	119	109 927	(D)	(D)	17 972	(D)	(D)	940	(D)
5088	5088	Transportation equipment and supplies, except motor vehicles .....	27	26	82 909	(D)	(D)	10 952	(D)	(D)	446	(D)
509		Miscellaneous durable goods .....	224	225	(D)	224 400	(D)	(D)	22 083	(D)	(D)	1 678
5093	5093	Scrap and waste materials .....	90	92	153 169	(D)	(D)	14 442	(D)	(D)	793	(D)
5094	5094	Jewelry, watches, precious stones, and precious metals .....	66	55	(D)	27 608	(D)	(D)	2 854	(D)	(D)	236
5099	5099 pt.	Durable goods, n.e.c. ....	68	78	79 562	(D)	(D)	7 831	(D)	(D)	503	(D)
<b>51</b>		<b>Nondurable goods .....</b>	<b>1 833</b>	<b>1 750</b>	<b>7 745 107</b>	<b>8 184 155</b>	<b>-5.4</b>	<b>448 854</b>	<b>398 882</b>	<b>12.5</b>	<b>21 995</b>	<b>23 561</b>
511		Paper and paper products .....	200	184	363 519	336 246	8.1	40 884	36 636	11.6	1 894	2 142
5111	5111	Printing and writing paper .....	17	20	170 522	(D)	(D)	14 097	(D)	(D)	499	(D)
5112	5112	Stationery and office supplies .....	137	126	116 093	(D)	(D)	17 631	(D)	(D)	1 018	(D)
5113	5113	Industrial and personal service paper .....	46	38	76 904	74 282	3.5	9 156	7 578	20.8	377	384
512		Drugs, drug proprietaries, and druggists' sundries .....	64	40	427 068	211 702	101.7	17 146	11 885	44.3	777	671
5122	5122	Drugs, drug proprietaries, and druggists' sundries .....	64	40	427 068	211 702	101.7	17 146	11 885	44.3	777	671
513		Apparel, piece goods, and notions .....	84	81	(D)	109 645	(D)	(D)	15 518	(D)	(D)	989
5133	5131 pt.	Piece goods .....	25	18	39 928	(D)	(D)	5 555	(D)	(D)	279	(D)
5134	5131 pt.	Notions and other dry goods .....	7	8	1 159	(D)	(D)	178	(D)	(D)	15	(D)
5136	5136	Men's and boys' clothing and furnishings .....	23	24	(D)	30 693	(D)	(D)	4 780	(D)	(D)	343
5137	5137	Women's, children's, and infants' clothing and accessories .....	25	25	18 689	30 360	-38.5	2 281	4 359	-47.7	117	235
5139	5139	Footwear .....	4	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514		Groceries and related products .....	362	358	2 282 786	2 386 097	-4.3	158 090	144 179	9.6	7 499	8 136
5141	5141	Groceries, general line .....	46	39	868 068	1 006 223	-13.7	71 142	65 126	9.2	2 393	2 721
5142	5142	Packaged frozen foods .....	22	19	187 138	154 917	20.8	10 768	9 230	16.7	530	440
5143	5143	Dairy products, except dried or canned .....	35	39	233 377	199 104	17.2	9 996	6 049	65.3	444	381
5144	5144	Poultry and poultry products .....	3	7	13 827	(D)	(D)	690	(D)	(D)	47	(D)
5145	5145	Confectionery .....	17	23	50 896	33 213	53.2	2 375	3 146	-24.5	145	209

**Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.**

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1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		<b>Merchant wholesalers—Con.</b>										
51		<b>Nondurable goods—Con.</b>										
514		Groceries and related products—Con.										
5146	5146	Fish and seafoods .....	10	16	18 175	28 495	-36.2	1 032	1 614	-36.1	93	91
5147	5147	Meats and meat products .....	58	63	534 255	506 775	5.4	22 269	24 723	-9.9	1 138	1 543
5148	5148	Fresh fruits and vegetables .....	67	63	217 163	196 557	10.5	21 489	17 453	23.1	1 652	1 611
5149	5149	Groceries and related products, n.e.c. ....	104	89	159 887	(D)	(D)	18 329	(D)	(D)	1 057	(D)
515		Farm-product raw materials .....	187	193	833 223	874 665	-4.7	26 818	26 336	1.8	1 470	1 695
5152	5159 pt.	Cotton .....	-	-	-	-	-	-	-	-	-	-
5153	5153	Grain and field beans .....	161	151	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	5154	Livestock .....	16	27	(D)	132 720	(D)	(D)	1 864	(D)	(D)	167
5159	5159 pt.	Farm-product raw materials, n.e.c. ....	10	15	54 415	(D)	(D)	1 445	(D)	(D)	77	(D)
516		Chemicals and allied products .....	129	117	243 926	189 938	28.4	23 816	20 586	15.7	1 077	956
5161		Chemicals and allied products .....	129	117	243 926	189 938	28.4	23 816	20 586	15.7	1 077	956
	5162	Plastics materials and basic forms and shapes ..	26	21	44 884	(D)	(D)	4 793	(D)	(D)	206	(D)
	5169	Chemicals and allied products, n.e.c. ....	103	96	199 042	(D)	(D)	19 023	(D)	(D)	871	(D)
517		Petroleum and petroleum products .....	236	271	(D)	2 980 701	(D)	(D)	47 025	(D)	(D)	2 870
5171	5171	Petroleum bulk stations and terminals .....	180	174	(D)	1 092 210	(D)	(D)	22 912	(D)	(D)	1 762
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	56	97	(D)	1 888 491	(D)	(D)	24 113	(D)	(D)	1 108
518		Beer, wine, and distilled alcoholic beverages .....	72	73	504 497	487 858	3.4	47 077	38 374	22.7	1 845	1 875
5181	5181	Beer and ale .....	52	59	270 290	(D)	(D)	25 521	(D)	(D)	1 079	(D)
5182	5182	Wine and distilled alcoholic beverages .....	20	14	234 207	(D)	(D)	21 556	(D)	(D)	766	(D)
519		Miscellaneous nondurable goods .....	499	433	1 026 434	607 303	69.0	84 543	58 343	44.9	4 751	4 227
5191	5191	Farm supplies .....	179	183	275 594	265 843	3.7	22 828	20 044	13.9	1 269	1 493
5194	5194	Tobacco and tobacco products .....	19	18	377 955	(D)	(D)	15 192	(D)	(D)	661	(D)
5198	5198	Paints, varnishes and supplies .....	46	38	44 495	(D)	(D)	6 455	(D)	(D)	341	(D)
5199		Nondurable goods, n.e.c. ....	255	194	328 390	225 067	45.9	40 068	28 377	41.2	2 480	2 077
	5099 pt.	Durable goods, n.e.c. ....	26	(NA)	8 723	(NA)	(NA)	1 334	(NA)	(NA)	106	(NA)
5192		Books, periodicals, and newspapers .....	44	41	109 953	90 650	21.3	12 014	11 302	6.3	638	795
5193		Flowers, nursery stock, and florists' supplies ..	42	42	61 570	(D)	(D)	10 405	(D)	(D)	609	(D)
5199		Nondurable goods, n.e.c. ....	143	(NA)	148 144	(NA)	(NA)	16 315	(NA)	(NA)	1 127	(NA)
		<b>Manufacturers' sales branches and sales offices .....</b>	<b>685</b>	<b>762</b>	<b>11 087 921</b>	<b>8 877 101</b>	<b>24.9</b>	<b>459 460</b>	<b>348 020</b>	<b>32.0</b>	<b>14 897</b>	<b>13 612</b>
50		<b>Durable goods .....</b>	<b>433</b>	<b>471</b>	<b>7 085 539</b>	<b>5 941 318</b>	<b>19.3</b>	<b>314 855</b>	<b>257 481</b>	<b>22.3</b>	<b>9 468</b>	<b>9 500</b>
501	501 pt.	Motor vehicles and automotive parts and supplies ...	36	40	2 976 460	1 873 748	58.9	20 099	24 767	-18.9	694	959
502	502	Furniture and homel furnishings .....	18	25	190 057	104 961	81.1	6 728	3 460	94.5	238	149
503	503	Lumber and other construction materials .....	39	29	139 083	267 494	-48.0	7 649	11 019	-30.6	332	465
504		Sporting, recreational, photographic, and hobby goods, toys and supplies .....	5	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies .....	4	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	509 pt.	Miscellaneous durable goods .....	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	505	Metals and minerals, except petroleum .....	15	24	149 021	(D)	(D)	2 693	(D)	(D)	96	(D)
506		Electrical goods .....	85	74	(D)	841 647	(D)	(D)	45 634	(D)	(D)	1 619
	506	Electrical goods .....	79	(NA)	1 083 648	(NA)	(NA)	62 234	(NA)	(NA)	1 661	(NA)
	508 pt.	Machinery, equipment, and supplies .....	6	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
507	507	Hardware, and plumbing and heating equipment and supplies .....	22	20	106 970	102 499	4.4	12 535	4 060	208.7	380	202
508		Machinery, equipment, and supplies .....	210	248	(D)	2 323 972	(D)	(D)	159 170	(D)	(D)	5 755
	504 pt.	Professional and commercial equipment and supplies .....	98	82	1 471 657	816 913	80.1	157 288	101 819	54.5	4 570	3 497
	508 pt.	Machinery, equipment, and supplies .....	112	166	(D)	1 507 059	(D)	(D)	57 351	(D)	(D)	2 258
509	509 pt.	Miscellaneous durable goods .....	3	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51		<b>Nondurable goods .....</b>	<b>252</b>	<b>291</b>	<b>4 002 382</b>	<b>2 935 783</b>	<b>36.3</b>	<b>144 605</b>	<b>90 539</b>	<b>59.7</b>	<b>5 429</b>	<b>4 112</b>
511	511	Paper and paper products .....	30	27	486 352	278 238	74.8	17 293	6 513	165.5	568	289
512	512	Drugs, drug proprietaries, and druggists' sundries ...	8	10	227 133	89 580	153.6	15 688	8 213	91.0	394	325
513	513	Apparel, piece goods, and notions .....	7	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	514	Groceries and related products .....	84	78	1 500 201	941 562	59.3	46 077	30 634	50.4	2 304	1 410
515	515	Farm-product raw materials .....	-	-	-	-	-	-	-	-	-	-



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			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		<b>Manufacturers' sales branches and sales offices—Con.</b>										
<b>51</b>		<b>Nondurable goods—Con.</b>										
516	516	Chemicals and allied products .....	36	43	583 519	584 330	-1	22 632	16 356	38.4	707	647
517	517	Petroleum and petroleum products .....	12	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	518	Beer, wine, and distilled alcoholic beverages .....	5	4	(D)	106 419	(D)	(D)	6 084	(D)	(D)	248
519		Miscellaneous nondurable goods .....	70	89	399 112	204 146	95.5	18 189	14 738	23.4	684	720
	509 pt.	Miscellaneous durable goods .....	—	(NA)	—	(NA)	(NA)	—	(NA)	(NA)	—	(NA)
	519	Miscellaneous nondurable goods .....	70	(NA)	399 112	(NA)	(NA)	18 189	(NA)	(NA)	684	(NA)
		<b>Agents, brokers, and commission merchants .....</b>	<b>740</b>	<b>717</b>	<b>3 447 111</b>	<b>2 840 214</b>	<b>21.4</b>	<b>93 658</b>	<b>79 747</b>	<b>17.4</b>	<b>4 198</b>	<b>3 954</b>
<b>50</b>		<b>Durable goods .....</b>	<b>520</b>	<b>523</b>	<b>1 773 318</b>	<b>1 523 687</b>	<b>16.4</b>	<b>59 862</b>	<b>55 679</b>	<b>7.5</b>	<b>2 267</b>	<b>2 390</b>
501	501 pt.	Motor vehicles and automotive parts and supplies .....	21	20	286 062	113 303	152.5	3 604	2 538	42.0	272	199
502	502	Furniture and home furnishings .....	51	66	133 648	144 185	-7.3	3 487	4 940	-29.4	177	252
503	503	Lumber and other construction materials .....	23	20	33 653	44 056	-23.6	1 328	1 382	-3.9	44	74
504		Sporting, recreational, photographic, and hobby goods, toys and supplies .....	20	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies .....	2	—	(D)	—	(X)	(D)	—	(X)	(D)	—
	509 pt.	Miscellaneous durable goods .....	18	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	505	Metals and minerals, except petroleum .....	18	14	40 797	(D)	(D)	891	(D)	(D)	31	(D)
506		Electrical goods .....	137	128	(D)	515 393	(D)	(D)	18 118	(D)	(D)	697
	506	Electrical goods .....	133	(NA)	610 921	(NA)	(NA)	17 782	(NA)	(NA)	620	(NA)
	508 pt.	Machinery, equipment, and supplies .....	4	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
507	507	Hardware, and plumbing and heating equipment and supplies .....	54	63	195 136	198 596	-1.8	7 995	9 311	-14.1	288	360
508		Machinery, equipment, and supplies .....	173	156	(D)	262 717	(D)	(D)	14 604	(D)	(D)	595
	504 pt.	Professional and commercial equipment and supplies .....	61	33	160 905	60 271	167.0	10 636	3 373	215.3	306	115
	508 pt.	Machinery, equipment, and supplies .....	112	123	(D)	202 446	(D)	(D)	11 231	(D)	(D)	480
509	509 pt.	Miscellaneous durable goods .....	23	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
<b>51</b>		<b>Nondurable goods .....</b>	<b>220</b>	<b>194</b>	<b>1 673 793</b>	<b>1 316 527</b>	<b>27.1</b>	<b>33 796</b>	<b>24 068</b>	<b>40.4</b>	<b>1 931</b>	<b>1 564</b>
511	511	Paper and paper products .....	15	14	29 181	48 160	-39.4	1 185	1 213	-2.3	40	47
512	512	Drugs, drug proprietaries, and druggists' sundries .....	7	4	18 971	36 373	-47.9	616	798	-22.8	33	45
513	513	Apparel, piece goods, and notions .....	20	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	514	Groceries and related products .....	69	63	939 759	560 547	67.7	18 641	12 606	47.9	731	547
515	515	Farm-product raw materials .....	23	35	446 801	528 436	-15.5	3 364	4 136	-18.7	600	656
516	516	Chemicals and allied products .....	16	9	42 576	22 220	91.6	1 948	701	177.9	66	26
517	517	Petroleum and petroleum products .....	8	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	518	Beer, wine, and distilled alcoholic beverages .....	4	—	(D)	—	(X)	(D)	—	(X)	(D)	—
519		Miscellaneous nondurable goods .....	58	39	107 639	69 330	55.3	3 890	3 260	19.3	174	151
	509 pt.	Miscellaneous durable goods .....	9	(NA)	19 039	(NA)	(NA)	575	(NA)	(NA)	31	(NA)
	519	Miscellaneous nondurable goods .....	49	(NA)	88 600	(NA)	(NA)	3 315	(NA)	(NA)	143	(NA)

**Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
		<b>Wholesale trade -----</b>	<b>7 038</b>	<b>29 957 807</b>	<b>1 767 666</b>	<b>430 615</b>	<b>76 107</b>	<b>3 520 287</b>	<b>1 729 449</b>	<b>1 783 617</b>
5013		Automotive parts and supplies -----	428	838 303	72 512	16 823	3 716	143 867	95 090	96 757
	5013	Motor vehicle parts and supplies -----	381	820 634	68 483	15 883	3 439	136 361	93 494	95 024
	5015 pt.	Motor vehicle parts, used -----	47	17 669	4 029	940	277	7 506	1 596	1 733
5039		Construction materials, n.e.c. -----	189	357 419	35 929	8 569	1 577	72 517	30 532	29 808
	5032	Brick, stone, and related construction materials -----	55	88 429	6 254	1 371	284	14 689	5 611	5 482
	5033	Roofing, siding, and insulation materials -----	42	114 180	8 155	2 221	382	17 868	10 057	9 852
	5039	Construction materials, n.e.c. -----	92	154 810	21 520	4 977	911	39 960	14 864	14 474
5041	5091	Sporting and recreational goods and supplies -----	100	159 822	13 127	3 067	648	33 450	17 920	17 764
5042	5092	Toys and hobby goods and supplies -----	38	46 112	4 697	1 045	276	11 526	7 028	7 637
5063		Electrical apparatus and equipment, wiring supplies, and construction equipment -----	305	968 385	68 433	17 150	2 691	133 040	56 800	59 514
	5063	Electrical apparatus and equipment, wiring supplies, and construction equipment -----	253	779 169	56 616	13 832	2 214	107 524	46 893	50 246
	5065 pt.	Electrical parts and equipment, n.e.c. -----	22	121 689	5 839	1 895	269	15 257	8 465	7 605
	5084 pt.	Industrial machinery and equipment -----	30	67 527	5 978	1 423	208	10 259	1 442	1 663
5065	5065 pt.	Electronic parts and equipment, n.e.c. -----	279	1 337 526	91 437	21 337	3 072	170 594	48 981	59 742
5081		Commercial machines and equipment -----	564	2 054 930	256 550	66 218	8 889	460 385	87 830	90 401
	5044	Office equipment -----	201	439 204	78 234	18 640	3 144	133 274	39 361	39 230
	5045	Computers and computer peripheral equipment and software -----	280	1 528 944	169 107	45 319	5 270	309 534	43 384	46 003
	5046	Commercial equipment, n.e.c. -----	83	86 782	9 209	2 259	475	17 577	5 085	5 168
5084	5084 pt.	Industrial machinery and equipment -----	449	751 963	73 445	17 967	2 945	137 442	69 448	68 871
5086		Professional equipment and supplies -----	269	606 371	70 635	17 186	2 820	136 634	60 766	60 924
	5047	Medical, dental, and hospital equipment and supplies -----	156	422 153	49 357	12 192	1 875	96 458	41 133	40 899
	5048	Ophthalmic goods -----	45	32 335	7 036	1 630	353	12 875	3 706	4 298
	5049	Professional equipment and supplies, n.e.c. -----	68	151 883	14 242	3 364	592	27 301	15 927	15 727
5099	5099 pt.	Durable goods, n.e.c. -----	86	93 140	8 344	1 912	537	18 263	7 659	9 485
5133	5131 pt.	Piece goods -----	28	42 704	5 674	1 230	284	10 699	5 843	6 000
5134	5131 pt.	Notions and other dry goods -----	11	13 780	668	143	34	1 320	97	117
5152	5159 pt.	Cotton -----	12	—	—	—	—	—	—	—
5159	5159 pt.	Farm-product raw materials, n.e.c. -----	12	59 299	1 493	384	100	4 248	2 434	2 908
5161		Chemicals and allied products -----	181	870 021	48 396	12 311	1 850	101 119	28 098	29 242
	5162	Plastics materials and basic forms and shapes -----	39	91 001	7 238	1 654	282	14 496	4 461	5 001
	5169	Chemicals and allied products, n.e.c. -----	142	779 020	41 158	10 657	1 568	86 623	23 637	24 241
5199		Nondurable goods, n.e.c. -----	318	445 843	45 414	10 926	2 714	100 350	41 683	48 111
	5099 pt.	Durable goods, n.e.c. -----	35	27 762	1 909	448	137	4 058	840	969
	5192	Books, periodicals, and newspapers -----	57	136 729	13 553	3 431	706	28 767	11 948	15 503
	5193	Flowers, nursery stock, and florists' supplies -----	47	68 126	10 784	2 363	625	23 700	6 244	6 594
	5199	Nondurable goods, n.e.c. -----	179	213 226	19 168	4 684	1 246	43 825	22 651	25 045
		<b>Merchant Wholesalers -----</b>	<b>5 613</b>	<b>15 422 775</b>	<b>1 214 548</b>	<b>289 856</b>	<b>57 012</b>	<b>2 464 367</b>	<b>1 436 747</b>	<b>1 512 378</b>
5013		Automotive parts and supplies -----	400	680 548	67 292	15 455	3 501	128 837	91 493	92 951
	5013	Motor vehicle parts and supplies -----	353	662 879	63 263	14 515	3 224	121 331	89 897	91 218
	5015 pt.	Motor vehicle parts, used -----	47	17 669	4 029	940	277	7 506	1 596	1 733
5039		Construction materials, n.e.c. -----	155	242 175	30 008	6 908	1 343	59 929	22 352	22 296
	5032	Brick, stone, and related construction materials -----	45	30 523	4 446	963	211	10 419	3 382	3 730
	5033	Roofing, siding, and insulation materials -----	33	81 836	7 040	1 763	348	15 646	7 706	7 835
	5039	Construction materials, n.e.c. -----	77	129 816	18 522	4 182	784	33 864	10 827	10 731
5041	5091	Sporting and recreational goods and supplies -----	84	132 717	11 973	2 798	604	31 370	17 866	17 662
5042	5092	Toys and hobby goods and supplies -----	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5063		Electrical apparatus and equipment, wiring supplies, and construction equipment -----	217	444 796	47 205	12 004	2 070	90 432	53 641	56 472
	5063	Electrical apparatus and equipment, wiring supplies, and construction equipment -----	182	374 192	39 252	9 666	1 724	75 037	44 407	47 700
	5065 pt.	Electrical parts and equipment, n.e.c. -----	15	46 872	4 915	1 650	233	10 222	8 009	7 298
	5084 pt.	Industrial machinery and equipment -----	20	23 732	3 038	688	113	5 173	1 225	1 474
5065	5065 pt.	Electronic parts and equipment, n.e.c. -----	167	360 195	35 515	8 762	1 520	68 278	33 883	43 149
5081		Commercial machines and equipment -----	448	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5044	Office equipment -----	173	242 682	47 964	11 227	2 179	83 355	25 942	28 810
	5045	Computers and computer peripheral equipment and software -----	205	352 344	50 971	12 554	1 893	101 253	15 661	19 301
	5046	Commercial equipment, n.e.c. -----	70	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	5084 pt.	Industrial machinery and equipment -----	313	368 678	49 496	11 680	2 065	92 156	45 750	46 997
5086		Professional equipment and supplies -----	226	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5047	Medical, dental, and hospital equipment and supplies -----	130	226 047	33 136	7 760	1 459	63 849	29 713	29 608
	5048	Ophthalmic goods -----	40	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5049	Professional equipment and supplies, n.e.c. -----	56	123 334	12 335	2 890	533	23 322	14 982	14 935
5099	5099 pt.	Durable goods, n.e.c. -----	68	79 562	7 831	1 811	503	17 147	7 654	9 485
5133	5131 pt.	Piece goods -----	25	39 928	5 555	1 210	279	10 420	5 843	6 000
5134	5131 pt.	Notions and other dry goods -----	7	1 159	178	49	15	451	7	24
5152	5159 pt.	Cotton -----	12	—	—	—	—	—	—	—
5159	5159 pt.	Farm-product raw materials, n.e.c. -----	10	54 415	1 445	371	77	4 163	2 434	2 908
5161		Chemicals and allied products -----	129	243 926	23 816	5 862	1 077	49 608	23 157	24 338
	5162	Plastics materials and basic forms and shapes -----	26	44 884	4 793	1 048	206	9 966	3 591	4 071
	5169	Chemicals and allied products, n.e.c. -----	103	199 042	19 023	4 814	871	39 642	19 566	20 267



**Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
<b>Merchant Wholesalers—Con.</b>										
5199		Nondurable goods, n.e.c. -----	255	328 390	40 068	9 671	2 480	87 210	41 031	47 529
	5099 pt.	Durable goods, n.e.c. -----	26	8 723	1 334	315	106	2 977	840	969
	5192	Books, periodicals, and newspapers -----	44	109 953	12 014	2 976	638	24 687	11 486	15 093
	5193	Flowers, nursery stock, and florists' supplies -----	42	61 570	10 405	2 292	609	22 496	6 244	6 594
	5199	Nondurable goods, n.e.c. -----	143	148 144	16 315	4 088	1 127	37 050	22 461	24 873
<b>Manufacturer's sales branches and offices ---</b>			<b>685</b>	<b>11 087 921</b>	<b>459 460</b>	<b>117 030</b>	<b>14 897</b>	<b>874 077</b>	<b>281 713</b>	<b>260 459</b>
501	501 pt.	Motor vehicles and automotive parts and supplies -----	36	2 976 460	20 099	5 264	694	46 486	30 999	25 763
504		Sporting, recreational, photographic and hobby goods, toys and supplies -----	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies -----	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	509 pt.	Miscellaneous durable goods -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506		Electrical goods -----	85	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	506	Electrical goods -----	79	1 083 648	62 234	14 111	1 661	120 275	19 626	21 014
	508 pt.	Machinery, equipment, and supplies -----	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508		Machinery, equipment, and supplies -----	210	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies -----	98	1 471 657	157 288	42 274	4 570	277 804	53 503	49 213
	508 pt.	Machinery, equipment, and supplies -----	112	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	509 pt.	Miscellaneous durable goods -----	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods -----	70	399 112	18 189	4 568	684	48 189	16 287	13 090
	509 pt.	Miscellaneous durable goods -----	-	-	-	-	-	-	-	-
	519	Miscellaneous nondurable goods -----	70	399 112	18 189	4 568	684	48 189	16 287	13 090
<b>Agents, brokers, and commission merchants -</b>			<b>740</b>	<b>3 447 111</b>	<b>93 658</b>	<b>23 729</b>	<b>4 198</b>	<b>181 843</b>	<b>10 989</b>	<b>10 780</b>
501	501 pt.	Motor vehicles and automotive parts and supplies -----	21	286 062	3 604	992	272	6 675	3	3
504		Sporting, recreational, photographic and hobby goods, toys and supplies -----	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	509 pt.	Miscellaneous durable goods -----	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506		Electrical goods -----	137	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	506	Electrical goods -----	133	610 921	17 782	4 678	620	32 399	1 857	1 520
	508 pt.	Machinery, equipment, and supplies -----	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508		Machinery, equipment, and supplies -----	173	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies -----	61	160 905	10 636	3 153	306	19 983	593	697
	508 pt.	Machinery, equipment, and supplies -----	112	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	509 pt.	Miscellaneous durable goods -----	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods -----	58	107 639	3 890	794	174	9 369	220	252
	509 pt.	Miscellaneous durable goods -----	9	19 039	575	133	31	1 081	-	-
	519	Miscellaneous nondurable goods -----	49	88 600	3 315	661	143	8 288	220	252

**Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types	
					Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Sales (\$1,000)
<b>Colorado -----</b>	<b>7 100</b>	<b>29 971 953</b>	<b>1 770 867</b>	<b>76 393</b>	<b>5 675</b>	<b>15 436 921</b>	<b>1 217 749</b>	<b>57 298</b>	<b>14 535 032</b>
Adams County -----	670	4 131 352	236 766	9 808	543	2 582 288	187 964	8 055	1 549 064
Arvada (part) ▲ -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-
Aurora (part) ▲ -----	79	1 389 419	60 927	2 210	63	747 125	49 010	1 808	642 294
Brighton (part) ▲ -----	24	32 694	2 362	154	20	(D)	(D)	(D)	(D)
Broomfield (part) ▲ -----	6	5 406	360	14	5	(D)	(D)	(D)	(D)
Commerce City -----	136	924 003	62 041	2 533	115	437 962	43 403	1 856	486 041

**Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:  
1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
					Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
Colorado—Con.										
Adams County—Con.										
Federal Heights .....	3	5 552	596	26	3	5 552	596	26	—	—
Northglenn .....	33	33 397	2 896	126	24	25 494	2 310	96	9	7 903
Thornton .....	25	281 109	15 159	585	22	(D)	(D)	(D)	3	(D)
Westminster (part) ▲ .....	45	70 792	5 015	222	35	(D)	(D)	(D)	10	(D)
Balance of county .....	317	(D)	(D)	(D)	254	1 040 790	72 387	3 370	63	(D)
Alamosa County .....	40	74 485	3 912	339	35	42 388	3 369	291	5	32 097
Alamosa .....	30	32 609	3 115	230	27	(D)	(D)	(D)	3	(D)
Balance of county .....	10	41 876	797	109	8	(D)	(D)	(D)	2	(D)
Arapahoe County .....	894	7 176 356	302 752	10 309	601	2 386 090	123 406	5 076	293	4 790 266
Aurora (part) ▲ .....	171	662 189	37 440	1 375	118	194 738	21 869	855	53	467 451
Cherry Hills Village .....	16	75 614	7 008	217	8	(D)	(D)	(D)	8	(D)
Englewood .....	313	4 074 411	147 689	4 850	223	1 178 844	53 474	2 087	90	2 895 567
Greenwood Village .....	10	122 959	7 901	223	3	8 379	1 475	50	7	114 580
Littleton (part) ▲ .....	81	253 452	8 828	384	50	(D)	(D)	(D)	31	(D)
Sheridan .....	44	69 577	7 364	392	36	55 508	6 592	359	8	14 069
Balance of county .....	259	1 918 154	86 522	2 868	163	(D)	(D)	(D)	96	(D)
Archuleta County .....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	—	—
Baca County .....	14	14 226	1 003	56	14	14 226	1 003	56	—	—
Bent County .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	—	—
Las Animas .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	—	—
Balance of county .....	—	—	—	—	—	—	—	—	—	—
Boulder County .....	395	1 062 622	96 866	3 912	321	596 870	59 153	2 689	74	465 752
Boulder .....	176	404 809	34 109	1 222	138	193 716	22 672	933	38	211 093
Broomfield (part) ▲ .....	33	175 363	14 055	480	27	(D)	(D)	(D)	6	(D)
Lafayette .....	15	15 631	1 473	119	11	(D)	(D)	(D)	4	(D)
Longmont .....	65	121 836	8 642	498	57	104 863	8 168	478	8	16 973
Louisville .....	13	40 374	2 324	109	10	(D)	(D)	(D)	3	(D)
Balance of county .....	93	304 609	36 263	1 484	78	(D)	(D)	(D)	15	(D)
Chaffee County .....	11	(D)	(D)	(D)	10	(D)	(D)	(D)	1	(D)
Salida .....	5	6 422	400	35	5	6 422	400	35	—	—
Balance of county .....	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
Cheyenne County .....	11	(D)	(D)	(D)	11	(D)	(D)	(D)	—	—
Clear Creek County .....	11	13 465	1 313	53	10	(D)	(D)	(D)	1	(D)
Conejos County .....	6	7 213	845	132	6	7 213	845	132	—	—
Costilla County .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	—	—
Crowley County .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	—	—
Custer County .....	—	—	—	—	—	—	—	—	—	—
Delta County .....	29	83 200	3 497	244	26	(D)	(D)	(D)	3	(D)
Delta .....	17	73 633	2 198	154	14	(D)	(D)	(D)	3	(D)
Balance of county .....	12	9 567	1 299	90	12	9 567	1 299	90	—	—
Denver County .....	2 028	11 108 047	685 486	28 205	1 536	5 988 595	501 196	21 996	492	5 119 452
Denver .....	2 028	11 108 047	685 486	28 205	1 536	5 988 595	501 196	21 996	492	5 119 452
Dolores County .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	—	—
Douglas County .....	70	64 295	5 828	321	58	32 388	4 906	286	12	31 907
Castle Rock .....	14	4 003	564	50	13	(D)	(D)	(D)	1	(D)
Littleton (part) ▲ .....	8	5 547	821	24	7	(D)	(D)	(D)	1	(D)
Balance of county .....	48	54 745	4 443	247	38	(D)	(D)	(D)	10	(D)
Eagle County .....	25	20 081	1 983	135	23	(D)	(D)	(D)	2	(D)
Elbert County .....	19	35 889	1 342	115	13	12 314	952	56	6	23 575
El Paso County .....	537	986 408	88 777	4 483	465	650 314	64 371	3 654	72	336 094
Colorado Springs .....	468	864 757	78 905	3 942	403	555 996	55 907	3 156	65	308 761
Fountain .....	8	46 278	2 205	116	8	46 278	2 205	116	—	—
Manitou Springs .....	7	3 274	422	22	6	(D)	(D)	(D)	1	(D)
Balance of county .....	54	72 099	7 245	403	48	(D)	(D)	(D)	6	(D)
Fremont County .....	35	22 572	2 555	177	31	17 804	2 174	163	4	4 768
Canon City .....	24	16 814	2 200	149	21	(D)	(D)	(D)	3	(D)
Florence .....	1	(D)	(D)	(D)	—	—	—	—	1	(D)
Balance of county .....	10	(D)	(D)	(D)	10	(D)	(D)	(D)	—	—
Garfield County .....	48	61 432	4 792	289	44	(D)	(D)	(D)	4	(D)
Glenwood Springs .....	27	34 760	3 226	173	25	(D)	(D)	(D)	2	(D)
Rifle .....	5	2 443	341	23	4	(D)	(D)	(D)	1	(D)
Balance of county .....	16	24 229	1 225	93	15	(D)	(D)	(D)	1	(D)
Gilpin County .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	—	—
Grand County .....	12	6 679	607	40	12	6 679	607	40	—	—
Gunnison County .....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	—	—
Gunnison .....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	—	—
Balance of county .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	—	—
Hinsdale County .....	—	—	—	—	—	—	—	—	—	—
Huerfano County .....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	—	—
Walsenburg .....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	—	—
Balance of county .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	—	—



**Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:  
1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
Colorado—Con.										
Jackson County -----	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
Jefferson County -----	658	1 661 301	108 345	4 401	483	533 631	69 517	3 162	175	1 127 670
Arvada (part) ▲ -----	132	193 046	17 934	862	97	109 309	13 365	675	35	83 737
Broomfield (part) ▲ -----	10	7 982	1 116	50	9	(D)	(D)	(D)	1	(D)
Edgewater -----	11	23 522	5 844	289	11	23 522	5 844	289	-	-
Golden -----	42	105 610	10 377	376	35	52 479	7 174	293	7	53 131
Lakewood -----	216	973 926	42 606	1 581	151	165 008	20 493	920	65	808 918
Westminster (part) ▲ -----	14	10 383	655	38	12	(D)	(D)	(D)	2	(D)
Wheat Ridge -----	74	132 694	12 570	546	54	74 615	10 176	438	20	58 079
Balance of county -----	159	214 138	17 243	659	114	(D)	(D)	(D)	45	(D)
Kiowa County -----	13	(D)	(D)	(D)	13	(D)	(D)	(D)	-	-
Kit Carson County -----	37	95 227	4 761	326	33	(D)	(D)	(D)	4	(D)
Burlington -----	14	15 640	1 683	90	13	(D)	(D)	(D)	1	(D)
Balance of county -----	23	79 587	3 078	236	20	(D)	(D)	(D)	3	(D)
Lake County -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
Leadville -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
Balance of county -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
La Plata County -----	68	89 154	8 205	503	62	(D)	(D)	(D)	6	(D)
Durango -----	46	54 325	5 693	304	41	(D)	(D)	(D)	5	(D)
Balance of county -----	22	34 829	2 512	199	21	(D)	(D)	(D)	1	(D)
Larimer County -----	293	522 888	39 137	2 006	249	360 242	31 097	1 651	44	162 646
Estes Park -----	6	2 450	208	13	5	(D)	(D)	(D)	1	(D)
Fort Collins -----	163	201 752	21 442	1 124	136	160 938	17 458	962	27	40 814
Loveland -----	56	155 637	8 148	389	44	(D)	(D)	(D)	12	(D)
Balance of county -----	68	163 049	9 339	480	64	(D)	(D)	(D)	4	(D)
Las Animas County -----	16	22 413	1 595	136	15	(D)	(D)	(D)	1	(D)
Trinidad -----	14	(D)	(D)	(D)	13	19 685	1 345	107	1	(D)
Balance of county -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
Lincoln County -----	13	22 843	1 084	76	12	(D)	(D)	(D)	1	(D)
Logan County -----	55	191 970	9 322	517	51	(D)	(D)	(D)	4	(D)
Sterling -----	38	160 850	7 059	391	35	(D)	(D)	(D)	3	(D)
Balance of county -----	17	31 120	2 263	126	16	(D)	(D)	(D)	1	(D)
Mesa County -----	198	348 438	28 386	1 557	172	267 471	24 294	1 341	26	80 967
Fruita -----	6	4 917	482	28	5	(D)	(D)	(D)	1	(D)
Grand Junction -----	146	290 151	22 483	1 243	127	226 467	19 177	1 076	19	63 684
Balance of county -----	46	53 370	5 421	286	40	(D)	(D)	(D)	6	(D)
Mineral County -----	-	-	-	-	-	-	-	-	-	-
Moffat County -----	27	29 466	2 456	138	25	(D)	(D)	(D)	2	(D)
Craig -----	26	(D)	(D)	(D)	24	(D)	(D)	(D)	2	(D)
Balance of county -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Montezuma County -----	32	24 931	2 227	154	31	(D)	(D)	(D)	1	(D)
Cortez -----	20	16 546	1 310	95	20	16 546	1 310	95	-	-
Balance of county -----	12	8 385	917	59	11	(D)	(D)	(D)	1	(D)
Montrose County -----	38	48 049	3 854	264	36	(D)	(D)	(D)	2	(D)
Montrose -----	25	32 068	2 810	173	24	(D)	(D)	(D)	1	(D)
Balance of county -----	13	15 981	1 044	91	12	(D)	(D)	(D)	1	(D)
Morgan County -----	59	499 094	18 244	1 286	51	(D)	(D)	(D)	8	(D)
Brush -----	7	31 166	1 214	62	7	31 166	1 214	62	-	-
Fort Morgan -----	27	(D)	(D)	(D)	24	(D)	(D)	(D)	3	(D)
Balance of county -----	25	(D)	(D)	(D)	20	(D)	(D)	(D)	5	(D)
Otero County -----	52	127 625	5 301	359	46	(D)	(D)	(D)	6	(D)
La Junta -----	18	91 672	2 056	168	15	(D)	(D)	(D)	3	(D)
Rocky Ford -----	12	12 010	630	51	11	(D)	(D)	(D)	1	(D)
Balance of county -----	22	23 943	2 615	140	20	(D)	(D)	(D)	2	(D)
Ouray County -----	-	-	-	-	-	-	-	-	-	-
Park County -----	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
Phillips County -----	15	55 379	2 703	126	15	55 379	2 703	126	-	-
Pitkin County -----	21	31 621	3 401	149	18	29 747	3 326	148	3	1 874
Aspen -----	14	17 654	1 495	63	12	(D)	(D)	(D)	2	(D)
Balance of county -----	7	13 967	1 906	86	6	(D)	(D)	(D)	1	(D)
Prowers County -----	43	76 273	6 328	372	41	(D)	(D)	(D)	2	(D)
Lamar -----	23	44 150	4 386	240	21	(D)	(D)	(D)	2	(D)
Balance of county -----	20	32 123	1 942	132	20	32 123	1 942	132	-	-
Pueblo County -----	137	247 763	23 343	1 347	129	218 302	21 317	1 243	8	29 461
Pueblo -----	118	228 667	20 961	1 211	112	(D)	(D)	(D)	6	(D)
Balance of county -----	19	19 096	2 382	136	17	(D)	(D)	(D)	2	(D)
Rio Blanco County -----	11	6 107	745	41	9	(D)	(D)	(D)	2	(D)
Rio Grande County -----	36	95 610	7 714	739	33	(D)	(D)	(D)	3	(D)
Monte Vista -----	12	27 180	1 763	81	12	27 180	1 763	81	-	-
Balance of county -----	24	68 430	5 951	658	21	(D)	(D)	(D)	3	(D)
Routt County -----	22	24 681	2 853	144	21	(D)	(D)	(D)	1	(D)
Steamboat Springs -----	13	15 774	1 688	81	12	(D)	(D)	(D)	1	(D)
Balance of county -----	9	8 907	1 165	63	9	8 907	1 165	63	-	-

**Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab-lish-ments (number)	Sales (\$1,000)
<b>Colorado—Con.</b>										
Saguache County .....	13	22 411	2 047	180	13	22 411	2 047	180	—	—
San Juan County .....	—	—	—	—	—	—	—	—	—	—
San Miguel County .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	—	—
Sedgwick County .....	13	26 172	1 124	59	12	(D)	(D)	(D)	1	(D)
Summit County .....	21	14 350	1 454	69	18	(D)	(D)	(D)	3	(D)
Teller County .....	9	(D)	(D)	(D)	8	(D)	(D)	(D)	1	(D)
Woodland Park .....	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
Balance of county .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	—	—
Washington County .....	18	35 334	2 454	136	17	(D)	(D)	(D)	1	(D)
Weld County .....	241	583 069	35 013	1 970	222	466 678	32 177	1 813	19	116 391
Brighton (part) ▲ .....	—	—	—	—	—	—	—	—	—	—
Evans .....	4	7 761	301	18	2	(D)	(D)	(D)	2	(D)
Fort Lupton .....	14	10 179	1 166	69	13	(D)	(D)	(D)	1	(D)
Greeley .....	124	312 419	21 272	1 145	115	228 036	19 485	1 046	9	84 383
Windsor .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	—	—
Balance of county .....	97	(D)	(D)	(D)	90	218 942	11 116	666	7	(D)
Yuma County .....	35	102 770	4 730	279	32	83 583	4 234	238	3	19 187
Yuma .....	13	33 758	1 742	93	13	33 758	1 742	93	—	—
Balance of county .....	22	69 012	2 988	186	19	49 825	2 492	145	3	19 187

**Table 6. Summary Statistics for Places With 200 Establishments or More: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab-lish-ments (number)	Sales (\$1,000)
	<b>AURORA ▲</b>										
	Wholesale trade .....	250	2 051 608	98 367	3 585	181	941 863	70 879	2 663	69	1 109 745
50	Durable goods .....	180	714 215	51 199	1 934	137	470 910	41 364	1 594	43	243 305
501	Motor vehicles and motor vehicle parts and supplies .....	28	193 250	5 596	264	25	(D)	(D)	(D)	3	(D)
502	Furniture and home furnishings .....	11	28 886	2 092	106	7	10 381	1 690	88	4	18 505
503	Lumber and other construction materials .....	11	29 432	4 024	180	8	25 932	3 749	166	3	3 500
504	Professional and commercial equipment and supplies .....	39	92 659	14 786	484	29	63 143	11 389	361	10	29 516
505	Metals and minerals, except petroleum .....	7	30 623	1 274	45	7	30 623	1 274	45	—	—
506	Electrical goods .....	35	194 401	8 578	314	21	78 049	5 300	222	14	116 352
507	Hardware, and plumbing and heating equipment and supplies .....	6	8 348	951	17	4	(D)	(D)	(D)	2	(D)
508	Machinery, equipment, and supplies .....	31	117 082	13 003	453	25	96 693	11 656	405	6	20 389
509	Miscellaneous durable goods .....	12	19 534	895	71	11	(D)	(D)	(D)	1	(D)
51	Nondurable goods .....	70	1 337 393	47 168	1 651	44	470 953	29 515	1 069	26	866 440
511	Paper and paper products .....	9	(D)	(D)	(D)	7	4 196	587	36	2	(D)
512	Drugs, drug proprietaries, and druggists' sundries .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	—	—
513	Apparel, piece goods, and notions .....	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
514	Groceries and related products .....	12	548 279	21 181	709	5	(D)	(D)	(D)	7	(D)
515	Farm-product raw materials .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	—	—
516	Chemicals and allied products .....	8	(D)	(D)	(D)	3	1 478	137	6	5	(D)
517	Petroleum and petroleum products .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	—	—
518	Beer, wine, and distilled alcoholic beverages .....	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
519	Miscellaneous nondurable goods .....	26	83 454	4 356	207	16	10 640	1 084	106	10	72 814



Table 6. **Summary Statistics for Places With 200 Establishments or More: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	COLORADO SPRINGS										
	Wholesale trade -----	468	864 757	78 905	3 942	403	555 996	55 907	3 156	65	308 761
50	Durable goods -----	363	573 979	58 504	2 826	321	(D)	(D)	(D)	42	(D)
501	Motor vehicles and motor vehicle parts and supplies -----	55	74 518	5 549	404	53	(D)	(D)	(D)	2	(D)
502	Furniture and homem furnishings -----	16	16 026	2 168	121	16	16 026	2 168	121	-	-
503	Lumber and other construction materials -----	29	43 376	5 771	253	26	37 715	5 036	224	3	5 661
504	Professional and commercial equipment and supplies -----	95	205 969	22 204	876	78	(D)	(D)	(D)	17	(D)
505	Metals and minerals, except petroleum -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
506	Electrical goods -----	43	100 846	7 007	309	34	(D)	(D)	(D)	9	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	35	(D)	(D)	(D)	34	(D)	(D)	(D)	1	(D)
508	Machinery, equipment, and supplies -----	54	50 322	5 795	297	47	34 943	4 784	265	7	15 379
509	Miscellaneous durable goods -----	31	(D)	(D)	(D)	28	(D)	(D)	(D)	3	(D)
51	Nondurable goods -----	105	290 778	20 401	1 116	82	(D)	(D)	(D)	23	(D)
511	Paper and paper products -----	22	(D)	(D)	(D)	19	(D)	(D)	(D)	3	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
514	Groceries and related products -----	21	(D)	(D)	(D)	13	(D)	(D)	(D)	8	(D)
515	Farm-product raw materials -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
516	Chemicals and allied products -----	10	9 327	652	29	8	(D)	(D)	(D)	2	(D)
517	Petroleum and petroleum products -----	6	(D)	(D)	(D)	3	(D)	(D)	(D)	3	(D)
518	Beer, wine, and distilled alcoholic beverages -----	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
519	Miscellaneous nondurable goods -----	31	(D)	(D)	(D)	24	(D)	(D)	(D)	7	6 449
	DENVER (Coextensive with Denver County; see table 7.)										
	ENGLEWOOD										
	Wholesale trade -----	313	4 074 411	147 689	4 850	223	1 178 844	53 474	2 087	90	2 895 567
50	Durable goods -----	254	2 642 176	128 115	4 170	186	(D)	(D)	(D)	68	(D)
501	Motor vehicles and motor vehicle parts and supplies -----	36	(D)	(D)	(D)	29	106 786	3 554	164	7	(D)
502	Furniture and homem furnishings -----	13	(D)	(D)	(D)	9	(D)	(D)	(D)	4	(D)
503	Lumber and other construction materials -----	14	(D)	(D)	(D)	10	(D)	(D)	(D)	4	(D)
504	Professional and commercial equipment and supplies -----	53	516 131	50 195	1 539	41	140 326	20 256	701	12	375 805
505	Metals and minerals, except petroleum -----	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
506	Electrical goods -----	50	435 842	40 005	1 206	30	71 977	8 628	281	20	363 865
507	Hardware, and plumbing and heating equipment and supplies -----	18	(D)	(D)	(D)	13	34 277	4 152	143	5	(D)
508	Machinery, equipment, and supplies -----	43	270 749	12 618	416	31	(D)	(D)	(D)	12	(D)
509	Miscellaneous durable goods -----	21	(D)	(D)	(D)	18	(D)	(D)	(D)	3	(D)
51	Nondurable goods -----	59	1 432 235	19 574	680	37	(D)	(D)	(D)	22	(D)
511	Paper and paper products -----	6	6 207	893	48	5	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	6	(D)	(D)	(D)	2	(D)	(D)	(D)	4	(D)
513	Apparel, piece goods, and notions -----	3	1 281	123	9	2	(D)	(D)	(D)	1	(D)
514	Groceries and related products -----	12	257 252	3 822	147	5	(D)	(D)	(D)	7	(D)
515	Farm-product raw materials -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
516	Chemicals and allied products -----	8	28 778	1 077	53	5	(D)	(D)	(D)	3	(D)
517	Petroleum and petroleum products -----	7	936 417	2 363	79	6	(D)	(D)	(D)	1	(D)
518	Beer, wine, and distilled alcoholic beverages -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
519	Miscellaneous nondurable goods -----	15	44 154	2 865	103	10	(D)	(D)	(D)	5	(D)
	LAKEWOOD										
	Wholesale trade -----	216	973 926	42 606	1 581	151	165 008	20 493	920	65	808 918
50	Durable goods -----	169	375 414	25 760	1 022	120	125 573	17 191	763	49	249 841
501	Motor vehicles and motor vehicle parts and supplies -----	19	(D)	(D)	(D)	19	(D)	(D)	(D)	-	-
502	Furniture and homem furnishings -----	6	(D)	(D)	(D)	3	(D)	(D)	(D)	3	(D)
503	Lumber and other construction materials -----	7	8 026	606	28	5	(D)	(D)	(D)	2	(D)
504	Professional and commercial equipment and supplies -----	33	47 572	5 715	254	27	29 449	4 463	214	6	18 123
505	Metals and minerals, except petroleum -----	7	32 630	1 273	47	4	5 519	761	33	3	27 111

**Table 6. Summary Statistics for Places With 200 Establishments or More: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	<b>LAKEWOOD—Con.</b>										
<b>50</b>	<b>Durable goods—Con.</b>										
506	Electrical goods .....	31	157 085	6 563	249	16	28 706	3 193	158	15	128 379
507	Hardware, and plumbing and heating equipment and supplies .....	17	29 925	2 705	101	11	(D)	(D)	(D)	6	(D)
508	Machinery, equipment, and supplies .....	38	58 449	5 727	186	26	30 123	4 207	140	12	28 326
509	Miscellaneous durable goods .....	11	(D)	(D)	(D)	9	(D)	(D)	(D)	2	(D)
<b>51</b>	<b>Nondurable goods .....</b>	<b>47</b>	<b>598 512</b>	<b>16 846</b>	<b>559</b>	<b>31</b>	<b>39 435</b>	<b>3 302</b>	<b>157</b>	<b>16</b>	<b>559 077</b>
511	Paper and paper products .....	10	(D)	(D)	(D)	7	(D)	(D)	(D)	3	(D)
512	Drugs, drug proprietaries, and druggists' sundries ..	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
514	Groceries and related products .....	11	178 625	2 677	106	4	(D)	(D)	(D)	7	(D)
515	Farm-product raw materials .....	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products .....	5	7 081	334	12	4	(D)	(D)	(D)	1	(D)
517	Petroleum and petroleum products .....	5	26 527	1 135	39	4	(D)	(D)	(D)	1	(D)
518	Beer, wine, and distilled alcoholic beverages .....	-	-	-	-	-	-	-	-	-	-
519	Miscellaneous nondurable goods .....	12	(D)	(D)	(D)	8	10 678	1 301	73	4	(D)

**Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	ADAMS COUNTY										
	Wholesale trade -----	670	4 131 352	236 766	9 808	543	2 582 288	187 964	8 055	127	1 549 064
50	Durable goods -----	485	1 721 179	129 926	5 687	407	1 244 139	111 796	4 907	78	477 040
501	Motor vehicles and motor vehicle parts and supplies -----	71	615 786	20 701	1 035	63	(D)	(D)	(D)	8	(D)
5012	Automobiles and other motor vehicles -----	19	(D)	(D)	(D)	15	(D)	(D)	(D)	4	(D)
5013	Motor vehicle supplies and new parts -----	37	265 837	11 193	513	34	(D)	(D)	(D)	3	(D)
5014	Tires and tubes -----	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
5015	Motor vehicle parts, used -----	8	2 048	495	32	8	2 048	495	32	-	-
502	Furniture and homefurnishings -----	27	95 224	5 902	286	19	41 085	5 018	242	8	54 139
5021	Furniture -----	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5023	Homefurnishings -----	22	(D)	(D)	(D)	15	(D)	(D)	(D)	7	(D)
503	Lumber and other construction materials -----	47	145 842	14 159	627	41	134 347	13 083	586	6	11 495
5031	Lumber, plywood, millwork, and wood panels -----	13	66 613	6 583	272	13	66 613	6 583	272	-	-
5032	Brick, stone, and related construction materials -----	6	8 350	811	38	5	(D)	(D)	(D)	1	(D)
5033	Roofing, siding, and insulation materials -----	9	37 748	2 866	133	8	(D)	(D)	(D)	1	(D)
5039	Construction materials, n.e.c. -----	19	33 131	3 899	184	15	(D)	(D)	(D)	4	(D)
504	Professional and commercial equipment and supplies -----	57	97 341	12 662	518	48	67 018	10 582	455	9	30 323
5043	Photographic equipment and supplies -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5044	Office equipment -----	14	33 172	5 521	204	12	(D)	(D)	(D)	2	(D)
5045	Computers and computer peripheral equipment and software -----	16	35 132	3 242	122	13	(D)	(D)	(D)	3	(D)
5046	Commercial equipment, n.e.c. -----	14	18 417	2 383	134	12	(D)	(D)	(D)	2	(D)
5047	Medical, dental, and hospital equipment and supplies -----	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
5048	Ophthalmic goods -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5049	Professional equipment and supplies, n.e.c. -----	1	(D)	(D)	(D)	-	-	-	-	1	(D)
505	Metals and minerals, except petroleum -----	21	87 423	8 686	333	18	(D)	(D)	(D)	3	(D)
5051	Metals service centers and offices -----	21	87 423	8 686	333	18	(D)	(D)	(D)	3	(D)
5052	Coal and other minerals and ores -----	-	-	-	-	-	-	-	-	-	-
506	Electrical goods -----	50	235 159	12 978	500	39	125 339	11 182	429	11	109 820
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	17	22 171	3 822	167	13	(D)	(D)	(D)	4	(D)
5064	Electrical appliances, television and radio sets -----	5	45 848	1 795	73	4	(D)	(D)	(D)	1	(D)
5065	Electronic parts and equipment, n.e.c. -----	28	167 140	7 361	260	22	(D)	(D)	(D)	6	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	29	(D)	(D)	(D)	24	(D)	(D)	(D)	5	(D)
5072	Hardware -----	13	(D)	(D)	(D)	11	(D)	(D)	(D)	2	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	8	(D)	(D)	(D)	8	(D)	(D)	(D)	-	-
5075	Warm air heating and air-conditioning equipment and supplies -----	5	15 013	649	45	2	(D)	(D)	(D)	3	(D)
5078	Refrigeration equipment and supplies -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-



**Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	<b>ADAMS COUNTY—Con.</b>										
50	<b>Durable goods—Con.</b>										
508	Machinery, equipment, and supplies .....	139	342 566	43 171	1 766	116	262 404	34 548	1 454	23	80 162
5082	Construction and mining (except petroleum) machinery and equipment .....	33	139 667	16 946	672	30	(D)	(D)	(D)	3	(D)
5083	Farm and garden machinery and equipment .....	7	(D)	(D)	(D)	4	(D)	(D)	(D)	3	(D)
5084	Industrial machinery and equipment .....	60	136 256	18 752	746	46	72 469	11 258	469	14	63 787
5085	Industrial supplies .....	20	(D)	(D)	(D)	18	(D)	(D)	(D)	2	(D)
5087	Service establishment equipment and supplies .....	15	20 448	3 141	154	15	20 448	3 141	154	-	-
5088	Transportation equipment and supplies, except motor vehicles .....	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
509	Miscellaneous durable goods .....	44	52 328	5 427	318	39	(D)	(D)	(D)	5	(D)
5091	Sporting and recreational goods and supplies .....	8	5 853	544	55	6	(D)	(D)	(D)	2	(D)
5092	Toys and hobby goods and supplies .....	9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	-
5093	Scrap and waste materials .....	10	(D)	(D)	(D)	10	(D)	(D)	(D)	-	-
5094	Jewelry, watches, precious stones, and precious metals .....	8	(D)	(D)	(D)	7	(D)	(D)	(D)	1	(D)
5099	Durable goods, n.e.c. ....	9	(D)	(D)	(D)	7	(D)	(D)	(D)	2	(D)
51	<b>Nondurable goods .....</b>	<b>185</b>	<b>2 410 173</b>	<b>106 840</b>	<b>4 121</b>	<b>136</b>	<b>1 338 149</b>	<b>76 168</b>	<b>3 148</b>	<b>49</b>	<b>1 072 024</b>
511	Paper and paper products .....	9	(D)	(D)	(D)	5	(D)	(D)	(D)	4	2 665
5111	Printing and writing paper .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5112	Stationery and office supplies .....	7	(D)	(D)	(D)	3	(D)	(D)	(D)	4	2 665
5113	Industrial and personal service paper .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries, and druggists' sundries ..	8	(D)	(D)	(D)	7	(D)	(D)	(D)	1	(D)
5122	Drugs, drug proprietaries, and druggists' sundries .....	8	(D)	(D)	(D)	7	(D)	(D)	(D)	1	(D)
513	Apparel, piece goods, and notions .....	24	75 440	2 850	102	10	(D)	(D)	(D)	14	(D)
5131	Piece goods, notions, and other dry goods .....	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5136	Men's and boys' clothing and furnishings .....	8	41 446	1 935	55	4	(D)	(D)	(D)	4	(D)
5137	Women's, children's and infants' clothing and accessories .....	12	(D)	(D)	(D)	4	(D)	(D)	(D)	8	27 929
5139	Footwear .....	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
514	Groceries and related products .....	45	1 044 341	47 576	1 795	35	823 475	40 641	1 516	10	220 866
5141	Groceries, general line .....	6	479 267	27 549	892	5	(D)	(D)	(D)	1	(D)
5142	Packaged frozen foods .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5143	Dairy products, except dried or canned .....	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5144	Poultry and poultry products .....	-	-	-	-	-	-	-	-	-	-
5145	Confectionery .....	4	(D)	(D)	(D)	2	(D)	(D)	(D)	2	(D)
5146	Fish and seafoods .....	-	-	-	-	-	-	-	-	-	-
5147	Meats and meat products .....	13	(D)	(D)	(D)	13	(D)	(D)	(D)	-	-
5148	Fresh fruits and vegetables .....	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5149	Groceries and related products, n.e.c. ....	14	(D)	(D)	(D)	9	10 629	1 451	63	5	(D)
515	Farm-product raw materials .....	6	(D)	(D)	(D)	5	61 664	1 259	36	1	(D)
5153	Grain and field beans .....	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5154	Livestock .....	-	-	-	-	-	-	-	-	-	-
5159	Farm-product raw materials, n.e.c. ....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
516	Chemicals and allied products .....	16	(D)	(D)	(D)	11	(D)	(D)	(D)	5	(D)
5162	Plastics materials and basic forms and shapes .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5169	Chemicals and allied products, n.e.c. ....	12	(D)	(D)	(D)	7	(D)	(D)	(D)	5	(D)
517	Petroleum and petroleum products .....	19	416 143	12 499	409	15	(D)	(D)	(D)	4	(D)
5171	Petroleum bulk stations and terminals .....	13	(D)	(D)	(D)	11	(D)	(D)	(D)	2	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	6	(D)	(D)	(D)	4	44 314	1 290	50	2	(D)
518	Beer, wine, and distilled alcoholic beverages .....	7	246 295	20 491	700	5	(D)	(D)	(D)	2	(D)
5181	Beer and ale .....	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5182	Wine and distilled alcoholic beverages .....	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
519	Miscellaneous nondurable goods .....	51	92 255	9 267	513	43	(D)	(D)	(D)	8	(D)
5191	Farm supplies .....	11	(D)	(D)	(D)	10	(D)	(D)	(D)	1	(D)
5192	Books, periodicals, and newspapers .....	8	(D)	(D)	(D)	7	(D)	(D)	(D)	1	(D)
5193	Flowers, nursery stock, and florists' supplies .....	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
5194	Tobacco and tobacco products .....	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5198	Paints, varnishes, and supplies .....	4	6 615	528	28	3	(D)	(D)	(D)	1	(D)
5199	Nondurable goods, n.e.c. ....	19	11 543	1 432	108	16	9 359	1 226	91	3	2 184
	<b>ARAPAHOE COUNTY</b>										
	<b>Wholesale trade .....</b>	<b>894</b>	<b>7 176 356</b>	<b>302 752</b>	<b>10 309</b>	<b>601</b>	<b>2 386 090</b>	<b>123 406</b>	<b>5 076</b>	<b>293</b>	<b>4 790 266</b>
50	<b>Durable goods .....</b>	<b>687</b>	<b>5 021 937</b>	<b>257 567</b>	<b>8 589</b>	<b>467</b>	<b>1 489 996</b>	<b>109 123</b>	<b>4 363</b>	<b>220</b>	<b>3 531 941</b>
501	Motor vehicles and motor vehicle parts and supplies .....	83	2 241 234	16 235	634	69	(D)	(D)	(D)	14	(D)
5012	Automobiles and other motor vehicles .....	19	2 084 940	8 757	250	13	(D)	(D)	(D)	6	(D)
5013	Motor vehicle supplies and new parts .....	41	82 636	4 553	207	35	(D)	(D)	(D)	6	(D)
5014	Tires and tubes .....	9	(D)	(D)	(D)	7	(D)	(D)	(D)	2	(D)
5015	Motor vehicle parts, used .....	14	(D)	(D)	(D)	14	(D)	(D)	(D)	-	-
502	Furniture and home furnishings .....	34	132 996	4 019	166	20	(D)	(D)	(D)	14	(D)
5021	Furniture .....	13	10 859	1 102	53	8	(D)	(D)	(D)	5	(D)
5023	Home furnishings .....	21	122 137	2 917	113	12	(D)	(D)	(D)	9	(D)

**Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	ARAPAHOE COUNTY—Con.										
50	Durable goods—Con.										
503	Lumber and other construction materials .....	35	74 255	8 874	427	25	(D)	(D)	(D)	10	(D)
5031	Lumber, plywood, millwork, and wood panels .....	15	43 919	4 987	275	10	36 495	4 770	264	5	7 424
5032	Brick, stone, and related construction materials .....	4	(D)	(D)	(D)	3	3 926	644	19	1	(D)
5033	Roofing, siding, and insulation materials .....	4	(D)	(D)	(D)	2	(D)	(D)	(D)	2	(D)
5039	Construction materials, n.e.c. ....	12	19 037	2 628	112	10	(D)	(D)	(D)	2	(D)
504	Professional and commercial equipment and supplies .....	173	1 109 719	122 952	3 899	118	294 316	47 370	1 801	55	815 403
5043	Photographic equipment and supplies .....	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5044	Office equipment .....	41	(D)	(D)	(D)	27	66 024	12 051	381	14	(D)
5045	Computers and computer peripheral equipment and software .....	66	(D)	(D)	(D)	37	95 731	15 029	481	29	(D)
5046	Commercial equipment, n.e.c. ....	11	(D)	(D)	(D)	9	(D)	(D)	(D)	2	(D)
5047	Medical, dental, and hospital equipment and supplies .....	32	(D)	(D)	(D)	27	73 163	14 273	694	5	(D)
5048	Ophthalmic goods .....	10	(D)	(D)	(D)	8	6 672	1 316	67	2	(D)
5049	Professional equipment and supplies, n.e.c. ....	9	(D)	(D)	(D)	7	(D)	(D)	(D)	2	(D)
505	Metals and minerals, except petroleum .....	13	37 314	2 258	84	10	(D)	(D)	(D)	3	(D)
5051	Metals service centers and offices .....	13	37 314	2 258	84	10	(D)	(D)	(D)	3	(D)
5052	Coal and other minerals and ores .....	-	-	-	-	-	-	-	-	-	-
506	Electrical goods .....	133	857 885	61 884	1 888	72	172 737	16 805	627	61	685 148
5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	31	67 212	4 446	159	19	(D)	(D)	(D)	12	(D)
5064	Electrical appliances, television and radio sets .....	16	53 598	3 480	106	11	(D)	(D)	(D)	5	(D)
5065	Electronic parts and equipment, n.e.c. ....	86	737 075	53 958	1 623	42	(D)	(D)	(D)	44	(D)
507	Hardware, and plumbing and heating equipment and supplies .....	48	130 118	15 169	548	31	(D)	(D)	(D)	17	(D)
5072	Hardware .....	15	(D)	(D)	(D)	7	(D)	(D)	(D)	8	(D)
5074	Plumbing and heating equipment and supplies (hydronics) .....	12	(D)	(D)	(D)	8	(D)	(D)	(D)	4	(D)
5075	Warm air heating and air-conditioning equipment and supplies .....	20	71 983	11 147	381	15	(D)	(D)	(D)	5	(D)
5078	Refrigeration equipment and supplies .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies .....	111	362 678	20 696	688	78	98 648	10 562	394	33	264 030
5082	Construction and mining (except petroleum) machinery and equipment .....	7	(D)	(D)	(D)	4	(D)	(D)	(D)	3	(D)
5083	Farm and garden machinery and equipment .....	4	(D)	(D)	(D)	2	(D)	(D)	(D)	2	(D)
5084	Industrial machinery and equipment .....	55	124 327	9 717	323	37	53 527	5 721	192	18	70 800
5085	Industrial supplies .....	25	33 069	2 885	118	19	(D)	(D)	(D)	6	(D)
5087	Service establishment equipment and supplies .....	18	(D)	(D)	(D)	14	(D)	(D)	(D)	4	(D)
5088	Transportation equipment and supplies, except motor vehicles .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
509	Miscellaneous durable goods .....	57	75 738	5 480	255	44	(D)	(D)	(D)	13	(D)
5091	Sporting and recreational goods and supplies .....	22	35 873	2 383	97	17	(D)	(D)	(D)	5	(D)
5092	Toys and hobby goods and supplies .....	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5093	Scrap and waste materials .....	7	20 595	1 541	59	6	(D)	(D)	(D)	1	(D)
5094	Jewelry, watches, precious stones, and precious metals .....	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
5099	Durable goods, n.e.c. ....	17	(D)	(D)	(D)	12	(D)	(D)	(D)	5	(D)
51	Nondurable goods .....	207	2 154 419	45 185	1 720	134	896 094	14 283	713	73	1 258 325
511	Paper and paper products .....	31	(D)	(D)	(D)	24	(D)	(D)	(D)	7	(D)
5111	Printing and writing paper .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5112	Stationery and office supplies .....	22	(D)	(D)	(D)	18	(D)	(D)	(D)	4	(D)
5113	Industrial and personal service paper .....	7	(D)	(D)	(D)	4	(D)	(D)	(D)	3	(D)
512	Drugs, drug proprietaries, and druggists' sundries ..	10	(D)	(D)	(D)	6	(D)	(D)	(D)	4	(D)
5122	Drugs, drug proprietaries, and druggists' sundries .....	10	(D)	(D)	(D)	6	(D)	(D)	(D)	4	(D)
513	Apparel, piece goods, and notions .....	16	(D)	(D)	(D)	10	(D)	(D)	(D)	6	(D)
5131	Piece goods, notions, and other dry goods .....	5	(D)	(D)	(D)	3	(D)	(D)	(D)	2	(D)
5136	Men's and boys' clothing and furnishings .....	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5137	Women's, children's and infants' clothing and accessories .....	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5139	Footwear .....	4	(D)	(D)	(D)	2	(D)	(D)	(D)	2	(D)
514	Groceries and related products .....	34	433 903	7 945	309	17	(D)	(D)	(D)	17	(D)
5141	Groceries, general line .....	8	(D)	(D)	(D)	5	(D)	(D)	(D)	3	(D)
5142	Packaged frozen foods .....	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
5143	Dairy products, except dried or canned .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5144	Poultry and poultry products .....	-	-	-	-	-	-	-	-	-	-
5145	Confectionery .....	4	(D)	(D)	(D)	2	(D)	(D)	(D)	2	(D)
5146	Fish and seafoods .....	-	-	-	-	-	-	-	-	-	-
5147	Meats and meat products .....	5	(D)	(D)	(D)	1	(D)	(D)	(D)	4	(D)
5148	Fresh fruits and vegetables .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5149	Groceries and related products, n.e.c. ....	10	271 244	4 052	155	3	(D)	(D)	(D)	7	(D)
515	Farm-product raw materials .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5153	Grain and field beans .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5154	Livestock .....	-	-	-	-	-	-	-	-	-	-
5159	Farm-product raw materials, n.e.c. ....	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products .....	26	112 409	5 594	195	15	15 983	1 570	71	11	96 426
5162	Plastics materials and basic forms and shapes .....	8	(D)	(D)	(D)	6	(D)	(D)	(D)	2	(D)
5169	Chemicals and allied products, n.e.c. ....	18	(D)	(D)	(D)	9	(D)	(D)	(D)	9	(D)
517	Petroleum and petroleum products .....	15	1 014 330	3 814	129	14	(D)	(D)	(D)	1	(D)
5171	Petroleum bulk stations and terminals .....	6	27 886	919	36	6	27 886	919	36	-	-
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	9	986 444	2 895	93	8	(D)	(D)	(D)	1	(D)



**Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	ARAPAHOE COUNTY—Con.										
51	Nondurable goods—Con.										
518	Beer, wine, and distilled alcoholic beverages .....	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5181	Beer and ale .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5182	Wine and distilled alcoholic beverages .....	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
519	Miscellaneous nondurable goods .....	66	192 241	11 098	488	40	24 899	3 685	247	26	167 342
5191	Farm supplies .....	16	82 866	4 345	127	11	(D)	(D)	(D)	5	(D)
5192	Books, periodicals, and newspapers .....	8	(D)	(D)	(D)	6	(D)	(D)	(D)	2	(D)
5193	Flowers, nursery stock, and florists' supplies .....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
5194	Tobacco and tobacco products .....	2	(D)	(D)	(D)	-	-	-	-	2	(D)
5198	Paints, varnishes, and supplies .....	15	38 856	2 394	108	5	(D)	(D)	(D)	10	(D)
5199	Nondurable goods, n.e.c. ....	19	11 183	985	71	12	3 676	695	53	7	7 507
	BOULDER COUNTY (Coextensive with Boulder-Longmont, CO PMSA; see table 8.)										
	DENVER COUNTY										
	Wholesale trade .....	2 028	11 108 047	685 486	28 205	1 536	5 988 595	501 196	21 996	492	5 119 452
50	Durable goods .....	1 469	6 467 198	423 966	17 487	1 118	2 916 301	301 954	13 548	351	3 550 897
501	Motor vehicles and motor vehicle parts and supplies .....	184	2 152 962	64 104	2 755	159	(D)	(D)	(D)	25	(D)
5012	Automobiles and other motor vehicles .....	32	1 712 670	22 343	880	22	(D)	(D)	(D)	10	(D)
5013	Motor vehicle supplies and new parts .....	109	349 498	33 586	1 505	96	(D)	(D)	(D)	13	(D)
5014	Tires and tubes .....	22	83 813	6 384	245	20	(D)	(D)	(D)	2	(D)
5015	Motor vehicle parts, used .....	21	6 981	1 791	125	21	6 981	1 791	125	-	-
502	Furniture and homefurnishings .....	129	375 878	31 794	1 336	93	174 039	24 160	1 044	36	201 839
5021	Furniture .....	75	229 872	18 129	729	52	(D)	(D)	(D)	23	(D)
5023	Homefurnishings .....	54	146 006	13 665	607	41	(D)	(D)	(D)	13	(D)
503	Lumber and other construction materials .....	98	408 839	33 005	1 400	75	289 146	27 285	1 153	23	119 693
5031	Lumber, plywood, millwork, and wood panels .....	46	241 559	18 212	775	38	206 240	16 421	688	8	35 319
5032	Brick, stone, and related construction materials .....	13	62 514	2 706	116	8	10 979	1 515	68	5	51 535
5033	Roofing, siding, and insulation materials .....	14	47 339	3 398	158	10	29 218	2 896	142	4	18 121
5039	Construction materials, n.e.c. ....	25	57 427	8 689	351	19	42 709	6 453	255	6	14 718
504	Professional and commercial equipment and supplies .....	223	884 766	92 404	3 464	181	341 231	48 457	2 161	42	543 535
5043	Photographic equipment and supplies .....	11	(D)	(D)	(D)	8	(D)	(D)	(D)	3	(D)
5044	Office equipment .....	52	105 573	19 786	887	48	(D)	(D)	(D)	4	(D)
5045	Computers and computer peripheral equipment and software .....	60	506 819	43 088	1 418	42	68 745	10 641	457	18	438 074
5046	Commercial equipment, n.e.c. ....	23	41 268	3 904	182	16	(D)	(D)	(D)	7	(D)
5047	Medical, dental, and hospital equipment and supplies .....	39	(D)	(D)	(D)	33	(D)	(D)	(D)	6	39 917
5048	Ophthalmic goods .....	11	(D)	(D)	(D)	10	(D)	(D)	(D)	1	(D)
5049	Professional equipment and supplies, n.e.c. ....	27	58 582	6 530	315	24	51 390	6 134	294	3	7 192
505	Metals and minerals, except petroleum .....	48	294 418	14 127	553	32	164 289	12 167	478	16	130 129
5051	Metals service centers and offices .....	45	(D)	(D)	(D)	30	(D)	(D)	(D)	15	(D)
5052	Coal and other minerals and ores .....	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
506	Electrical goods .....	177	835 846	53 904	2 064	109	324 553	33 455	1 516	68	511 293
5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	94	422 115	31 705	1 136	59	198 156	19 373	821	35	223 959
5064	Electrical appliances, television and radio sets .....	29	189 846	8 438	330	18	59 460	4 847	209	11	130 386
5065	Electronic parts and equipment, n.e.c. ....	54	223 885	13 761	598	32	66 937	9 235	486	22	156 948
507	Hardware, and plumbing and heating equipment and supplies .....	145	383 887	36 066	1 594	107	(D)	(D)	(D)	38	(D)
5072	Hardware .....	63	139 823	15 412	677	48	(D)	(D)	(D)	15	(D)
5074	Plumbing and heating equipment and supplies (hydronics) .....	51	171 250	12 078	542	33	(D)	(D)	(D)	18	(D)
5075	Warm air heating and air-conditioning equipment and supplies .....	22	54 240	5 423	243	19	(D)	(D)	(D)	3	(D)
5078	Refrigeration equipment and supplies .....	9	18 574	3 153	132	7	(D)	(D)	(D)	2	(D)
508	Machinery, equipment, and supplies .....	356	907 271	80 587	3 335	265	406 936	57 702	2 565	91	500 335
5082	Construction and mining (except petroleum) machinery and equipment .....	24	213 731	13 755	488	18	(D)	(D)	(D)	6	(D)
5083	Farm and garden machinery and equipment .....	13	45 133	3 646	154	9	(D)	(D)	(D)	4	(D)
5084	Industrial machinery and equipment .....	175	337 881	29 178	1 191	119	147 598	20 366	873	56	190 283
5085	Industrial supplies .....	76	169 981	17 049	723	60	84 744	11 751	549	16	85 237
5087	Service establishment equipment and supplies .....	54	62 773	9 869	498	49	55 126	9 563	482	5	7 647
5088	Transportation equipment and supplies, except motor vehicles .....	14	77 772	7 090	281	10	(D)	(D)	(D)	4	(D)
509	Miscellaneous durable goods .....	109	223 331	17 975	986	97	206 223	17 438	956	12	17 108
5091	Sporting and recreational goods and supplies .....	26	66 792	4 584	223	25	(D)	(D)	(D)	1	(D)
5092	Toys and hobby goods and supplies .....	12	11 501	825	51	10	(D)	(D)	(D)	2	(D)
5093	Scrap and waste materials .....	22	63 493	7 004	336	20	(D)	(D)	(D)	2	(D)
5094	Jewelry, watches, precious stones, and precious metals .....	16	10 490	1 128	59	16	10 490	1 128	59	-	-
5099	Durable goods, n.e.c. ....	33	71 055	4 434	317	26	(D)	(D)	(D)	7	(D)

**Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	<b>DENVER COUNTY—Con.</b>										
51	<b>Nondurable goods</b> -----	559	4 640 849	261 520	10 718	418	3 072 294	199 242	8 448	141	1 568 555
511	Paper and paper products -----	85	385 507	35 262	1 313	68	269 993	27 737	1 049	17	115 514
5111	Printing and writing paper -----	13	(D)	(D)	(D)	9	(D)	(D)	(D)	4	53 858
5112	Stationery and office supplies -----	40	108 065	11 804	491	32	71 791	9 483	421	8	36 274
5113	Industrial and personal service paper -----	32	(D)	(D)	(D)	27	(D)	(D)	(D)	5	25 382
512	Drugs, drug proprietaries, and druggists' sundries -----	25	278 564	13 301	452	19	(D)	(D)	(D)	6	(D)
5122	Drugs, drug proprietaries, and druggists' sundries -----	25	278 564	13 301	452	19	(D)	(D)	(D)	6	(D)
513	Apparel, piece goods, and notions -----	41	(D)	(D)	(D)	36	(D)	(D)	(D)	5	(D)
5131	Piece goods, notions, and other dry goods -----	22	41 163	5 467	269	19	(D)	(D)	(D)	3	(D)
5136	Men's and boys' clothing and furnishings -----	12	(D)	(D)	(D)	11	(D)	(D)	(D)	1	(D)
5137	Women's, children's and infants' clothing and accessories -----	7	25 188	2 710	132	6	(D)	(D)	(D)	1	(D)
5139	Footwear -----	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products -----	183	2 197 211	107 247	4 414	125	1 076 333	83 078	3 469	58	1 120 878
5141	Groceries, general line -----	28	734 481	49 078	1 672	18	(D)	(D)	(D)	10	(D)
5142	Packaged frozen foods -----	14	241 949	11 366	538	9	158 884	9 015	448	5	83 065
5143	Dairy products, except dried or canned -----	14	(D)	(D)	(D)	12	(D)	(D)	(D)	2	(D)
5144	Poultry and poultry products -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5145	Confectionery -----	9	136 312	3 960	182	4	(D)	(D)	(D)	5	(D)
5146	Fish and seafoods -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5147	Meats and meat products -----	25	276 029	10 196	473	21	218 401	9 153	418	4	57 628
5148	Fresh fruits and vegetables -----	16	(D)	(D)	(D)	10	(D)	(D)	(D)	6	(D)
5149	Groceries and related products, n.e.c. -----	70	663 583	22 175	1 051	44	79 641	9 954	599	26	583 942
515	Farm-product raw materials -----	9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	-
5153	Grain and field beans -----	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
5154	Livestock -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5159	Farm-product raw materials, n.e.c. -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
516	Chemicals and allied products -----	58	263 936	23 837	883	42	(D)	(D)	(D)	16	(D)
5162	Plastics materials and basic forms and shapes -----	14	39 820	4 101	128	9	(D)	(D)	(D)	5	(D)
5169	Chemicals and allied products, n.e.c. -----	44	224 116	19 736	755	33	(D)	(D)	(D)	11	(D)
517	Petroleum and petroleum products -----	23	508 557	9 183	335	20	(D)	(D)	(D)	3	(D)
5171	Petroleum bulk stations and terminals -----	13	467 020	7 734	299	12	(D)	(D)	(D)	1	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	10	41 537	1 449	36	8	(D)	(D)	(D)	2	(D)
518	Beer, wine, and distilled alcoholic beverages -----	14	179 947	17 481	657	11	(D)	(D)	(D)	3	(D)
5181	Beer and ale -----	4	87 471	8 570	309	3	(D)	(D)	(D)	1	(D)
5182	Wine and distilled alcoholic beverages -----	10	92 476	8 911	348	8	(D)	(D)	(D)	2	(D)
519	Miscellaneous nondurable goods -----	121	625 353	43 112	2 045	88	549 788	38 024	1 816	33	75 565
5191	Farm supplies -----	14	52 311	5 797	287	14	52 311	5 797	287	-	-
5192	Books, periodicals, and newspapers -----	17	63 339	5 719	254	8	(D)	(D)	(D)	9	(D)
5193	Flowers, nursery stock, and florists' supplies -----	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
5194	Tobacco and tobacco products -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5198	Paints, varnishes, and supplies -----	27	43 929	5 010	255	15	(D)	(D)	(D)	12	(D)
5199	Nondurable goods, n.e.c. -----	48	118 921	10 508	556	36	90 817	8 961	502	12	28 104
	<b>EL PASO COUNTY (Coextensive with Colorado Springs, CO MSA; see table 8.)</b>										
	<b>JEFFERSON COUNTY</b>										
	Wholesale trade -----	658	1 661 301	108 345	4 401	483	533 631	69 517	3 162	175	1 127 670
50	<b>Durable goods</b> -----	501	904 402	80 038	3 218	371	407 716	57 383	2 500	130	496 686
501	Motor vehicles and motor vehicle parts and supplies -----	54	45 495	5 115	291	51	(D)	(D)	(D)	3	(D)
5012	Automobiles and other motor vehicles -----	12	(D)	(D)	(D)	12	(D)	(D)	(D)	-	-
5013	Motor vehicle supplies and new parts -----	36	32 504	3 810	218	33	(D)	(D)	(D)	3	(D)
5014	Tires and tubes -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5015	Motor vehicle parts, used -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
502	Furniture and home furnishings -----	18	(D)	(D)	(D)	11	(D)	(D)	(D)	7	(D)
5021	Furniture -----	9	(D)	(D)	(D)	5	(D)	(D)	(D)	4	(D)
5023	Home furnishings -----	9	(D)	(D)	(D)	6	(D)	(D)	(D)	3	(D)
503	Lumber and other construction materials -----	21	26 093	2 326	82	15	14 608	1 887	70	6	11 485
5031	Lumber, plywood, millwork, and wood panels -----	6	(D)	(D)	(D)	3	(D)	(D)	(D)	3	(D)
5032	Brick, stone, and related construction materials -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5033	Roofing, siding, and insulation materials -----	5	(D)	(D)	(D)	3	(D)	(D)	(D)	2	(D)
5039	Construction materials, n.e.c. -----	5	9 513	1 033	35	4	(D)	(D)	(D)	1	(D)
504	Professional and commercial equipment and supplies -----	107	169 136	26 438	1 005	88	108 623	19 967	820	19	60 513
5043	Photographic equipment and supplies -----	7	(D)	(D)	(D)	5	(D)	(D)	(D)	2	(D)
5044	Office equipment -----	16	(D)	(D)	(D)	14	(D)	(D)	(D)	2	(D)
5045	Computers and computer peripheral equipment and software -----	27	57 989	6 857	214	23	(D)	(D)	(D)	4	(D)
5046	Commercial equipment, n.e.c. -----	14	(D)	(D)	(D)	13	(D)	(D)	(D)	1	(D)
5047	Medical, dental, and hospital equipment and supplies -----	24	52 331	8 154	267	17	34 313	5 762	192	7	18 018
5048	Ophthalmic goods -----	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
5049	Professional equipment and supplies, n.e.c. -----	12	(D)	(D)	(D)	10	(D)	(D)	(D)	2	(D)



**Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987—Con.**

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1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	<b>JEFFERSON COUNTY—Con.</b>										
<b>50</b>	<b>Durable goods—Con.</b>										
505	Metals and minerals, except petroleum .....	21	70 201	3 472	123	13	(D)	(D)	(D)	8	(D)
5051	Metals service centers and offices .....	18	(D)	(D)	(D)	10	(D)	(D)	(D)	8	(D)
5052	Coal and other minerals and ores .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
506	Electrical goods .....	73	290 443	13 735	528	41	(D)	(D)	(D)	32	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	27	120 444	5 173	201	14	22 262	2 790	123	13	98 182
5064	Electrical appliances, television and radio sets .....	6	65 305	1 040	38	2	(D)	(D)	(D)	4	(D)
5065	Electronic parts and equipment, n.e.c. ....	40	104 694	7 522	289	25	61 298	6 006	234	15	43 396
507	Hardware, and plumbing and heating equipment and supplies .....	43	71 114	7 993	302	33	29 831	4 535	216	10	41 283
5072	Hardware .....	10	(D)	(D)	(D)	7	(D)	(D)	(D)	3	(D)
5074	Plumbing and heating equipment and supplies (hydronics) .....	22	42 786	4 238	159	16	(D)	(D)	(D)	6	(D)
5075	Warm air heating and air-conditioning equipment and supplies .....	8	3 839	582	33	7	(D)	(D)	(D)	1	(D)
5078	Refrigeration equipment and supplies .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies .....	110	164 865	15 127	588	74	(D)	(D)	(D)	36	(D)
5082	Construction and mining (except petroleum) machinery and equipment .....	9	(D)	(D)	(D)	8	(D)	(D)	(D)	1	(D)
5083	Farm and garden machinery and equipment .....	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
5084	Industrial machinery and equipment .....	65	(D)	(D)	(D)	37	(D)	(D)	(D)	28	(D)
5085	Industrial supplies .....	19	32 193	3 395	129	15	(D)	(D)	(D)	4	(D)
5087	Service establishment equipment and supplies .....	10	8 022	991	46	9	(D)	(D)	(D)	1	(D)
5088	Transportation equipment and supplies, except motor vehicles .....	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
509	Miscellaneous durable goods .....	54	37 053	4 199	212	45	(D)	(D)	(D)	9	(D)
5091	Sporting and recreational goods and supplies .....	14	13 702	1 204	60	12	(D)	(D)	(D)	2	(D)
5092	Toys and hobby goods and supplies .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5093	Scrap and waste materials .....	9	(D)	(D)	(D)	8	(D)	(D)	(D)	1	(D)
5094	Jewelry, watches, precious stones, and precious metals .....	9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	-
5099	Durable goods, n.e.c. ....	19	13 064	1 702	77	13	(D)	(D)	(D)	6	(D)
<b>51</b>	<b>Nondurable goods .....</b>	<b>157</b>	<b>756 899</b>	<b>28 307</b>	<b>1 183</b>	<b>112</b>	<b>125 915</b>	<b>12 134</b>	<b>662</b>	<b>45</b>	<b>630 984</b>
511	Paper and paper products .....	31	270 143	9 700	341	22	(D)	(D)	(D)	9	(D)
5111	Printing and writing paper .....	-	-	-	-	-	-	-	-	-	-
5112	Stationery and office supplies .....	23	(D)	(D)	(D)	19	(D)	(D)	(D)	4	(D)
5113	Industrial and personal service paper .....	8	(D)	(D)	(D)	3	(D)	(D)	(D)	5	(D)
512	Drugs, drug proprietaries, and druggists' sundries ..	10	(D)	(D)	(D)	6	(D)	(D)	(D)	4	4 572
5122	Drugs, drug proprietaries, and druggists' sundries .....	10	(D)	(D)	(D)	6	(D)	(D)	(D)	4	4 572
513	Apparel, piece goods, and notions .....	9	(D)	(D)	(D)	8	(D)	(D)	(D)	1	(D)
5131	Piece goods, notions, and other dry goods .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5136	Men's and boys' clothing and furnishings .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5137	Women's, children's and infants' clothing and accessories .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5139	Footwear .....	1	(D)	(D)	(D)	-	-	-	-	1	(D)
514	Groceries and related products .....	31	220 171	4 188	180	20	(D)	(D)	(D)	11	(D)
5141	Groceries, general line .....	3	(D)	(D)	(D)	1	(D)	(D)	(D)	2	(D)
5142	Packaged frozen foods .....	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5143	Dairy products, except dried or canned .....	5	(D)	(D)	(D)	3	1 554	187	6	2	(D)
5144	Poultry and poultry products .....	-	-	-	-	-	-	-	-	-	-
5145	Confectionery .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5146	Fish and seafoods .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5147	Meats and meat products .....	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5148	Fresh fruits and vegetables .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5149	Groceries and related products, n.e.c. ....	11	(D)	(D)	(D)	6	(D)	(D)	(D)	5	(D)
515	Farm-product raw materials .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5153	Grain and field beans .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5154	Livestock .....	-	-	-	-	-	-	-	-	-	-
5159	Farm-product raw materials, n.e.c. ....	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products .....	18	(D)	(D)	(D)	11	(D)	(D)	(D)	7	(D)
5162	Plastics materials and basic forms and shapes .....	3	(D)	(D)	(D)	-	-	-	-	3	(D)
5169	Chemicals and allied products, n.e.c. ....	15	(D)	(D)	(D)	11	(D)	(D)	(D)	4	(D)
517	Petroleum and petroleum products .....	8	(D)	(D)	(D)	7	(D)	(D)	(D)	1	(D)
5171	Petroleum bulk stations and terminals .....	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
518	Beer, wine, and distilled alcoholic beverages .....	1	(D)	(D)	(D)	-	-	-	-	1	(D)
5181	Beer and ale .....	1	(D)	(D)	(D)	-	-	-	-	1	(D)
5182	Wine and distilled alcoholic beverages .....	-	-	-	-	-	-	-	-	-	-
519	Miscellaneous nondurable goods .....	47	176 107	8 560	394	36	(D)	(D)	(D)	11	(D)
5191	Farm supplies .....	8	(D)	(D)	(D)	6	(D)	(D)	(D)	2	(D)
5192	Books, periodicals, and newspapers .....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
5193	Flowers, nursery stock, and florists' supplies .....	5	(D)	(D)	(D)	3	(D)	(D)	(D)	2	(D)
5194	Tobacco and tobacco products .....	-	-	-	-	-	-	-	-	-	-
5198	Paints, varnishes, and supplies .....	10	8 651	1 172	62	7	(D)	(D)	(D)	3	(D)
5199	Nondurable goods, n.e.c. ....	18	(D)	(D)	(D)	14	(D)	(D)	(D)	4	(D)

**Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	LARIMER COUNTY (Coextensive with Fort Collins-Loveland, CO MSA; see table 8.)										
	WELD COUNTY (Coextensive with Greeley, CO MSA; see table 8.)										

**Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987**

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1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	<b>COLORADO SPRINGS, CO MSA</b>										
	<b>Wholesale trade</b> .....	537	986 408	88 777	4 483	465	650 314	64 371	3 654	72	336 094
50	<b>Durable goods</b> .....	416	672 511	66 381	3 233	369	423 321	47 493	2 646	47	249 190
501	Motor vehicles and motor vehicle parts and supplies .....	69	104 756	7 064	528	67	(D)	(D)	(D)	2	(D)
5012	Automobiles and other motor vehicles .....	12	69 959	1 730	167	11	(D)	(D)	(D)	1	(D)
5013	Motor vehicle supplies and new parts .....	33	17 841	3 158	204	32	(D)	(D)	(D)	1	(D)
5014	Tires and tubes .....	8	12 772	996	48	8	12 772	996	48	-	-
5015	Motor vehicle parts, used .....	16	4 184	1 180	109	16	4 184	1 180	109	-	-
502	Furniture and homefurnishings .....	16	16 026	2 168	121	16	16 026	2 168	121	-	-
5021	Furniture .....	7	12 772	1 815	97	7	12 772	1 815	97	-	-
5023	Homefurnishings .....	9	3 254	353	24	9	3 254	353	24	-	-
503	Lumber and other construction materials .....	35	57 982	7 066	325	32	52 321	6 331	296	3	5 661
5031	Lumber, plywood, millwork, and wood panels .....	12	34 393	3 653	164	10	(D)	(D)	(D)	2	(D)
5032	Brick, stone, and related construction materials .....	8	2 981	354	19	7	(D)	(D)	(D)	1	(D)
5033	Roofing, siding, and insulation materials .....	5	6 757	515	34	5	6 757	515	34	-	-
5039	Construction materials, n.e.c. ....	10	13 851	2 544	108	10	13 851	2 544	108	-	-
504	Professional and commercial equipment and supplies .....	102	210 484	22 630	889	84	76 100	9 803	524	18	134 384
5043	Photographic equipment and supplies .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5044	Office equipment .....	24	23 794	4 696	256	21	(D)	(D)	(D)	3	(D)
5045	Computers and computer peripheral equipment and software .....	33	142 907	14 367	440	23	(D)	(D)	(D)	10	(D)
5046	Commercial equipment, n.e.c. ....	11	(D)	(D)	(D)	10	(D)	(D)	(D)	1	(D)
5047	Medical, dental, and hospital equipment and supplies .....	21	22 652	1 597	87	19	(D)	(D)	(D)	2	(D)
5048	Ophthalmic goods .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5049	Professional equipment and supplies, n.e.c. ....	8	7 495	690	33	6	(D)	(D)	(D)	2	(D)
505	Metals and minerals, except petroleum .....	7	26 774	2 630	103	7	26 774	2 630	103	-	-
5051	Metals service centers and offices .....	7	26 774	2 630	103	7	26 774	2 630	103	-	-
5052	Coal and other minerals and ores .....	-	-	-	-	-	-	-	-	-	-
506	Electrical goods .....	50	125 247	8 598	369	38	70 961	5 321	280	12	54 286
5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	16	55 429	4 056	189	14	(D)	(D)	(D)	2	(D)
5064	Electrical appliances, television and radio sets .....	4	2 689	289	15	3	(D)	(D)	(D)	1	(D)
5065	Electronic parts and equipment, n.e.c. ....	30	67 129	4 253	165	21	(D)	(D)	(D)	9	(D)
507	Hardware, and plumbing and heating equipment and supplies .....	38	48 586	5 050	246	37	(D)	(D)	(D)	1	(D)
5072	Hardware .....	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
5074	Plumbing and heating equipment and supplies (hydraulics) .....	18	29 875	2 960	162	18	29 875	2 960	162	-	-
5075	Warm air heating and air-conditioning equipment and supplies .....	11	(D)	(D)	(D)	10	(D)	(D)	(D)	1	(D)
5078	Refrigeration equipment and supplies .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies .....	63	53 322	6 282	332	55	(D)	(D)	(D)	8	(D)
5082	Construction and mining (except petroleum) machinery and equipment .....	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5083	Farm and garden machinery and equipment .....	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5084	Industrial machinery and equipment .....	25	27 890	2 652	123	20	19 370	2 037	103	5	8 520
5085	Industrial supplies .....	15	13 467	1 787	104	14	(D)	(D)	(D)	1	(D)
5087	Service establishment equipment and supplies .....	13	(D)	(D)	(D)	13	(D)	(D)	(D)	-	-
5088	Transportation equipment and supplies, except motor vehicles .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-



**Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.**

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1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	COLORADO SPRINGS, CO MSA—Con.										
50	Durable goods—Con.										
509	Miscellaneous durable goods .....	36	29 334	4 893	320	33	(D)	(D)	(D)	3	(D)
5091	Sporting and recreational goods and supplies .....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5092	Toys and hobby goods and supplies .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5093	Scrap and waste materials .....	13	7 159	1 266	75	13	7 159	1 266	75	-	-
5094	Jewelry, watches, precious stones, and precious metals .....	7	10 669	1 909	147	6	(D)	(D)	(D)	1	(D)
5099	Durable goods, n.e.c. ....	9	(D)	(D)	(D)	7	(D)	(D)	(D)	2	(D)
51	Nondurable goods .....	121	313 897	22 396	1 250	96	226 993	16 878	1 008	25	86 904
511	Paper and paper products .....	23	32 384	2 701	148	20	(D)	(D)	(D)	3	(D)
5111	Printing and writing paper .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5112	Stationery and office supplies .....	19	(D)	(D)	(D)	16	(D)	(D)	(D)	3	(D)
5113	Industrial and personal service paper .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries, and druggists' sundries ..	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5122	Drugs, drug proprietaries, and druggists' sundries .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions .....	5	1 314	139	12	5	1 314	139	12	-	-
5131	Piece goods, notions, and other dry goods .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5136	Men's and boys' clothing and furnishings .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5137	Women's, children's and infants' clothing and accessories .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5139	Footwear .....	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products .....	24	106 482	8 463	483	14	(D)	(D)	(D)	10	(D)
5141	Groceries, general line .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5142	Packaged frozen foods .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5143	Dairy products, except dried or canned .....	2	(D)	(D)	(D)	-	-	-	-	2	(D)
5144	Poultry and poultry products .....	-	-	-	-	-	-	-	-	-	-
5145	Confectionery .....	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
5146	Fish and seafoods .....	-	-	-	-	-	-	-	-	-	-
5147	Meats and meat products .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5148	Fresh fruits and vegetables .....	4	36 783	2 891	201	4	36 783	2 891	201	-	-
5149	Groceries and related products, n.e.c. ....	11	(D)	(D)	(D)	4	(D)	(D)	(D)	7	(D)
515	Farm-product raw materials .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5153	Grain and field beans .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5154	Livestock .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5159	Farm-product raw materials, n.e.c. ....	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products .....	10	9 327	652	29	8	(D)	(D)	(D)	2	(D)
5162	Plastics materials and basic forms and shapes .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5169	Chemicals and allied products, n.e.c. ....	7	(D)	(D)	(D)	5	(D)	(D)	(D)	2	(D)
517	Petroleum and petroleum products .....	7	63 844	1 537	75	4	(D)	(D)	(D)	3	(D)
5171	Petroleum bulk stations and terminals .....	6	(D)	(D)	(D)	4	(D)	(D)	(D)	2	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	1	(D)	(D)	(D)	-	-	-	-	1	(D)
518	Beer, wine, and distilled alcoholic beverages .....	8	56 279	4 374	184	8	56 279	4 374	184	-	-
5181	Beer and ale .....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
5182	Wine and distilled alcoholic beverages .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
519	Miscellaneous nondurable goods .....	37	38 639	3 941	258	30	32 190	3 448	234	7	6 449
5191	Farm supplies .....	8	4 895	313	25	7	(D)	(D)	(D)	1	(D)
5192	Books, periodicals, and newspapers .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5193	Flowers, nursery stock, and florists' supplies .....	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
5194	Tobacco and tobacco products .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5198	Paints, varnishes, and supplies .....	10	6 963	1 014	60	6	(D)	(D)	(D)	4	(D)
5199	Nondurable goods, n.e.c. ....	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
	DENVER-BOULDER, CO CMSA										
	Wholesale trade .....	4 715	25 203 973	1 436 043	56 956	3 542	12 119 862	946 142	41 264	1 173	13 084 111
50	Durable goods .....	3 460	14 912 993	972 272	38 030	2 616	6 400 457	624 268	27 208	844	8 512 536
501	Motor vehicles and motor vehicle parts and supplies .....	429	5 144 247	110 363	4 942	376	(D)	(D)	(D)	53	(D)
5012	Automobiles and other motor vehicles .....	90	(D)	(D)	(D)	68	(D)	(D)	(D)	22	2 966 929
5013	Motor vehicle supplies and new parts .....	244	(D)	(D)	(D)	218	589 730	50 635	2 380	26	(D)
5014	Tires and tubes .....	44	(D)	(D)	(D)	39	(D)	(D)	(D)	5	94 199
5015	Motor vehicle parts, used .....	51	(D)	(D)	(D)	51	(D)	(D)	(D)	-	-
502	Furniture and home furnishings .....	222	643 717	44 602	1 954	155	(D)	(D)	(D)	67	(D)
5021	Furniture .....	109	271 859	20 714	867	74	(D)	(D)	(D)	35	(D)
5023	Home furnishings .....	113	371 858	23 888	1 087	81	214 219	18 147	848	32	157 639
503	Lumber and other construction materials .....	221	694 585	62 198	2 700	173	(D)	(D)	(D)	48	(D)
5031	Lumber, plywood, millwork, and wood panels .....	89	(D)	(D)	(D)	70	(D)	(D)	(D)	19	(D)
5032	Brick, stone, and related construction materials ..	32	80 356	5 120	218	25	(D)	(D)	(D)	7	(D)
5033	Roofing, siding, and insulation materials .....	33	102 549	7 428	336	24	70 205	6 313	302	9	32 344
5039	Construction materials, n.e.c. ....	67	(D)	(D)	(D)	54	106 078	14 229	596	13	(D)

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

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1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	<b>DENVER-BOULDER, CO CMSA—Con.</b>										
50	<b>Durable goods—Con.</b>										
504	Professional and commercial equipment and supplies	636	2 609 249	300 106	10 373	498	932 800	141 464	5 769	138	1 676 449
5043	Photographic equipment and supplies	26	(D)	(D)	(D)	20	(D)	(D)	(D)	6	(D)
5044	Office equipment	134	398 721	69 443	2 630	109	208 434	40 006	1 696	25	190 287
5045	Computers and computer peripheral equipment and software	208	1 342 619	146 910	4 473	149	(D)	(D)	(D)	59	(D)
5046	Commercial equipment, n.e.c.	67	72 503	7 903	402	55	(D)	(D)	(D)	12	(D)
5047	Medical, dental, and hospital equipment and supplies	114	(D)	(D)	(D)	92	(D)	(D)	(D)	22	191 647
5048	Ophthalmic goods	33	29 809	6 419	311	29	(D)	(D)	(D)	4	(D)
5049	Professional equipment and supplies, n.e.c.	54	(D)	(D)	(D)	44	108 305	11 002	476	10	(D)
505	Metals and minerals, except petroleum	110	501 990	29 889	1 135	79	(D)	(D)	(D)	31	(D)
5051	Metals service centers and offices	104	(D)	(D)	(D)	74	303 893	24 754	967	30	(D)
5052	Coal and other minerals and ores	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
506	Electrical goods	480	2 366 689	151 134	5 268	287	746 456	75 424	3 113	193	1 620 233
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	182	648 283	46 875	1 736	117	274 776	30 464	1 287	65	373 507
5064	Electrical appliances, television and radio sets	56	354 597	14 753	547	35	(D)	(D)	(D)	21	(D)
5065	Electronic parts and equipment, n.e.c.	242	1 363 809	89 506	2 985	135	(D)	(D)	(D)	107	(D)
507	Hardware, and plumbing and heating equipment and supplies	281	652 032	66 943	2 828	209	(D)	(D)	(D)	72	(D)
5072	Hardware	105	(D)	(D)	(D)	77	(D)	(D)	(D)	28	79 304
5074	Plumbing and heating equipment and supplies (hydronics)	102	(D)	(D)	(D)	72	(D)	(D)	(D)	30	149 172
5075	Warm air heating and air-conditioning equipment and supplies	57	(D)	(D)	(D)	45	93 828	10 957	491	12	(D)
5078	Refrigeration equipment and supplies	17	31 717	4 732	204	15	(D)	(D)	(D)	2	(D)
508	Machinery, equipment, and supplies	771	1 872 803	169 900	6 803	577	907 806	122 604	5 224	194	964 997
5082	Construction and mining (except petroleum) machinery and equipment	77	(D)	(D)	(D)	64	208 817	25 464	1 028	13	(D)
5083	Farm and garden machinery and equipment	35	81 646	7 920	344	25	56 877	6 836	297	10	24 769
5084	Industrial machinery and equipment	373	729 469	69 652	2 701	250	(D)	(D)	(D)	123	(D)
5085	Industrial supplies	153	263 073	27 326	1 175	124	151 671	21 127	965	29	111 402
5087	Service establishment equipment and supplies	104	(D)	(D)	(D)	93	93 522	14 992	758	11	(D)
5088	Transportation equipment and supplies, except motor vehicles	29	(D)	(D)	(D)	21	(D)	(D)	(D)	8	67 638
509	Miscellaneous durable goods	310	427 681	37 137	2 027	262	351 624	34 060	1 896	48	76 057
5091	Sporting and recreational goods and supplies	84	(D)	(D)	(D)	69	112 833	9 344	472	15	(D)
5092	Toys and hobby goods and supplies	31	43 644	4 322	251	28	(D)	(D)	(D)	3	(D)
5093	Scrap and waste materials	56	(D)	(D)	(D)	51	96 964	11 066	576	5	(D)
5094	Jewelry, watches, precious stones, and precious metals	50	28 998	2 776	156	48	(D)	(D)	(D)	2	(D)
5099	Durable goods, n.e.c.	89	(D)	(D)	(D)	66	(D)	(D)	(D)	23	(D)
51	<b>Nondurable goods</b>	1 255	10 290 980	463 771	18 926	926	5 719 405	321 874	14 056	329	4 571 575
511	Paper and paper products	174	(D)	(D)	(D)	135	(D)	(D)	(D)	39	(D)
5111	Printing and writing paper	17	(D)	(D)	(D)	13	(D)	(D)	(D)	4	53 858
5112	Stationery and office supplies	106	(D)	(D)	(D)	84	(D)	(D)	(D)	22	(D)
5113	Industrial and personal service paper	51	(D)	(D)	(D)	38	(D)	(D)	(D)	13	319 831
512	Drugs, drug proprietaries, and druggists' sundries	58	(D)	(D)	(D)	43	(D)	(D)	(D)	15	246 104
5122	Drugs, drug proprietaries, and druggists' sundries	58	(D)	(D)	(D)	43	(D)	(D)	(D)	15	246 104
513	Apparel, piece goods, and notions	98	198 267	14 575	709	71	79 899	9 535	513	27	118 368
5131	Piece goods, notions, and other dry goods	34	(D)	(D)	(D)	27	39 900	5 560	280	7	(D)
5136	Men's and boys' clothing and furnishings	27	57 785	3 535	194	21	(D)	(D)	(D)	6	(D)
5137	Women's, children's and infants' clothing and accessories	29	(D)	(D)	(D)	19	(D)	(D)	(D)	10	49 320
5139	Footwear	8	24 603	1 024	28	4	(D)	(D)	(D)	4	(D)
514	Groceries and related products	322	3 934 413	170 054	6 908	220	1 973 599	128 701	5 297	102	1 960 814
5141	Groceries, general line	46	(D)	(D)	(D)	29	(D)	(D)	(D)	17	484 293
5142	Packaged frozen foods	22	283 981	12 734	591	15	174 480	10 011	489	7	109 501
5143	Dairy products, except dried or canned	27	309 288	10 351	448	21	218 858	9 173	397	6	90 430
5144	Poultry and poultry products	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5145	Confectionery	20	(D)	(D)	(D)	11	(D)	(D)	(D)	9	(D)
5146	Fish and seafoods	7	16 272	934	79	7	16 272	934	79	-	-
5147	Meats and meat products	50	(D)	(D)	(D)	41	493 352	18 760	918	9	(D)
5148	Fresh fruits and vegetables	25	(D)	(D)	(D)	18	(D)	(D)	(D)	7	28 138
5149	Groceries and related products, n.e.c.	123	(D)	(D)	(D)	76	(D)	(D)	(D)	47	1 024 687
515	Farm-product raw materials	31	(D)	(D)	(D)	29	259 125	5 078	216	2	(D)
5153	Grain and field beans	23	223 730	4 189	174	22	(D)	(D)	(D)	1	(D)
5154	Livestock	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
5159	Farm-product raw materials, n.e.c.	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
516	Chemicals and allied products	129	791 981	41 745	1 587	88	(D)	(D)	(D)	41	(D)
5162	Plastics materials and basic forms and shapes	33	(D)	(D)	(D)	22	42 658	4 622	193	11	(D)
5169	Chemicals and allied products, n.e.c.	96	(D)	(D)	(D)	66	(D)	(D)	(D)	30	536 584
517	Petroleum and petroleum products	74	2 005 053	28 526	1 020	64	(D)	(D)	(D)	10	(D)
5171	Petroleum bulk stations and terminals	42	(D)	(D)	(D)	38	(D)	(D)	(D)	4	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	32	(D)	(D)	(D)	26	(D)	(D)	(D)	6	(D)
518	Beer, wine, and distilled alcoholic beverages	34	491 247	42 913	1 552	25	334 208	31 376	1 128	9	157 039
5181	Beer and ale	14	202 473	18 862	700	10	(D)	(D)	(D)	4	(D)
5182	Wine and distilled alcoholic beverages	20	288 774	24 051	852	15	(D)	(D)	(D)	5	(D)



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1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	DENVER-BOULDER, CO CMSA—Con.										
51	Nondurable goods—Con.										
519	Miscellaneous nondurable goods .....	335	1 151 375	77 315	3 789	251	732 358	59 458	3 132	84	419 017
5191	Farm supplies .....	68	325 308	17 935	738	59	(D)	(D)	(D)	9	(D)
5192	Books, periodicals, and newspapers .....	43	(D)	(D)	(D)	30	(D)	(D)	(D)	13	26 776
5193	Flowers, nursery stock, and florists' supplies .....	33	(D)	(D)	(D)	30	51 791	8 938	510	3	(D)
5194	Tobacco and tobacco products .....	9	(D)	(D)	(D)	6	(D)	(D)	(D)	3	(D)
5198	Paints, varnishes, and supplies .....	61	101 907	9 575	479	34	37 225	5 341	274	27	64 682
5199	Nondurable goods, n.e.c. ....	121	(D)	(D)	(D)	92	(D)	(D)	(D)	29	54 662
	Boulder-Longmont, CO PMSA										
	Wholesale trade .....	395	1 062 622	96 866	3 912	321	596 870	59 153	2 689	74	465 752
50	Durable goods .....	269	752 142	76 307	2 824	212	319 169	40 279	1 693	57	432 973
501	Motor vehicles and motor vehicle parts and supplies .....	28	86 774	3 798	198	25	(D)	(D)	(D)	3	(D)
502	Furniture and home furnishings .....	12	8 619	1 009	69	11	(D)	(D)	(D)	1	(D)
503	Lumber and other construction materials .....	16	36 218	3 463	146	14	(D)	(D)	(D)	2	(D)
504	Professional and commercial equipment and supplies .....	67	340 049	44 441	1 440	54	113 374	13 879	485	13	226 675
505	Metals and minerals, except petroleum .....	7	12 634	1 346	42	6	(D)	(D)	(D)	1	(D)
506	Electrical goods .....	40	126 266	8 085	265	24	39 075	5 034	176	16	87 191
507	Hardware, and plumbing and heating equipment and supplies .....	13	16 195	1 403	76	11	(D)	(D)	(D)	2	(D)
508	Machinery, equipment, and supplies .....	44	87 287	8 838	343	34	50 493	7 933	315	10	36 794
509	Miscellaneous durable goods .....	42	38 100	3 924	245	33	32 099	3 660	236	9	6 001
51	Nondurable goods .....	126	310 480	20 559	1 088	109	277 701	18 874	996	17	32 779
511	Paper and paper products .....	17	(D)	(D)	(D)	15	(D)	(D)	(D)	2	(D)
512	Drugs, drug proprietaries, and druggists' sundries ..	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions .....	7	7 542	368	16	6	(D)	(D)	(D)	1	(D)
514	Groceries and related products .....	25	34 567	2 739	184	20	30 107	2 484	171	5	4 460
515	Farm-product raw materials .....	9	(D)	(D)	(D)	8	(D)	(D)	(D)	1	(D)
516	Chemicals and allied products .....	9	7 223	886	50	7	(D)	(D)	(D)	2	(D)
517	Petroleum and petroleum products .....	6	13 996	872	72	6	13 996	872	72	-	-
518	Beer, wine, and distilled alcoholic beverages .....	7	24 299	2 446	95	5	(D)	(D)	(D)	2	(D)
519	Miscellaneous nondurable goods .....	42	56 735	4 768	307	38	46 384	4 291	287	4	10 351
	Denver, CO PMSA										
	Wholesale trade .....	4 320	24 141 351	1 339 177	53 044	3 221	11 522 992	886 989	38 575	1 099	12 618 359
50	Durable goods .....	3 191	14 160 851	895 965	35 206	2 404	6 081 288	583 989	25 515	787	8 079 563
501	Motor vehicles and motor vehicle parts and supplies .....	401	5 057 473	106 565	4 744	351	1 905 808	85 230	3 931	50	3 151 665
5012	Automobiles and other motor vehicles .....	82	4 129 300	39 382	1 593	62	(D)	(D)	(D)	20	(D)
5013	Motor vehicle supplies and new parts .....	228	731 841	53 366	2 458	203	(D)	(D)	(D)	25	(D)
5014	Tires and tubes .....	43	181 534	10 326	436	38	87 335	7 695	356	5	94 199
5015	Motor vehicle parts, used .....	48	14 798	3 491	257	48	14 798	3 491	257	-	-
502	Furniture and home furnishings .....	210	635 098	43 593	1 885	144	315 661	33 434	1 474	66	319 437
5021	Furniture .....	104	267 709	20 170	835	70	105 911	15 752	663	34	161 798
5023	Home furnishings .....	106	367 389	23 423	1 050	74	209 750	17 682	811	32	157 639
503	Lumber and other construction materials .....	205	658 367	58 735	2 554	159	504 446	51 103	2 233	46	153 921
5031	Lumber, plywood, millwork, and wood panels .....	83	359 921	30 489	1 350	66	314 603	28 382	1 249	17	45 318
5032	Brick, stone, and related construction materials .....	29	77 736	4 685	196	22	(D)	(D)	(D)	7	(D)
5033	Roofing, siding, and insulation materials .....	32	101 602	7 312	326	23	69 258	6 197	292	9	32 344
5039	Construction materials, n.e.c. ....	61	119 108	16 249	682	48	(D)	(D)	(D)	13	(D)
504	Professional and commercial equipment and supplies .....	569	2 269 200	255 665	8 933	444	819 426	127 585	5 284	125	1 449 774
5043	Photographic equipment and supplies .....	26	(D)	(D)	(D)	20	(D)	(D)	(D)	6	(D)
5044	Office equipment .....	123	320 786	63 238	2 397	101	(D)	(D)	(D)	22	(D)
5045	Computers and computer peripheral equipment and software .....	172	1 168 947	116 014	3 443	118	220 086	33 199	1 197	54	948 861
5046	Commercial equipment, n.e.c. ....	62	70 774	7 684	388	50	(D)	(D)	(D)	12	(D)
5047	Medical, dental, and hospital equipment and supplies .....	105	307 284	39 423	1 501	86	(D)	(D)	(D)	19	(D)
5048	Ophthalmic goods .....	30	(D)	(D)	(D)	26	21 183	5 038	274	4	(D)
5049	Professional equipment and supplies, n.e.c. ....	51	125 165	12 502	523	43	(D)	(D)	(D)	8	(D)
505	Metals and minerals, except petroleum .....	103	489 356	28 543	1 093	73	301 790	25 031	970	30	187 566
5051	Metals service centers and offices .....	97	(D)	(D)	(D)	68	(D)	(D)	(D)	29	(D)
5052	Coal and other minerals and ores .....	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
506	Electrical goods .....	440	2 240 423	143 049	5 003	263	707 381	70 390	2 937	177	1 533 042
5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	169	631 942	45 146	1 663	105	(D)	(D)	(D)	64	(D)
5064	Electrical appliances, television and radio sets .....	56	354 597	14 753	547	35	(D)	(D)	(D)	21	(D)
5065	Electronic parts and equipment, n.e.c. ....	215	1 253 884	83 150	2 793	123	330 060	32 572	1 369	92	923 824
507	Hardware, and plumbing and heating equipment and supplies .....	268	635 837	65 540	2 752	198	349 938	46 145	2 117	70	285 899
5072	Hardware .....	102	197 216	22 818	981	74	117 912	17 728	811	28	79 304
5074	Plumbing and heating equipment and supplies (hydronics) .....	94	261 829	19 989	865	66	(D)	(D)	(D)	28	(D)
5075	Warm air heating and air-conditioning equipment and supplies .....	55	145 075	18 001	702	43	(D)	(D)	(D)	12	(D)
5078	Refrigeration equipment and supplies .....	17	31 717	4 732	204	15	(D)	(D)	(D)	2	(D)

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	<b>DENVER-BOULDER, CO CMSA—Con.</b>										
	<b>Denver, CO PMSA—Con.</b>										
50	<b>Durable goods—Con.</b>										
508	Machinery, equipment, and supplies .....	727	1 785 516	161 062	6 460	543	857 313	114 671	4 909	184	928 203
5082	Construction and mining (except petroleum) machinery and equipment .....	74	545 476	37 858	1 365	61	(D)	(D)	(D)	13	(D)
5083	Farm and garden machinery and equipment .....	28	71 032	6 346	269	18	46 263	5 262	222	10	24 769
5084	Industrial machinery and equipment .....	359	707 123	66 978	2 609	242	314 555	42 370	1 730	117	392 568
5085	Industrial supplies .....	144	257 509	26 040	1 116	116	(D)	(D)	(D)	28	(D)
5087	Service establishment equipment and supplies .....	98	107 747	15 810	790	88	(D)	(D)	(D)	10	(D)
5088	Transportation equipment and supplies, except motor vehicles .....	24	96 629	8 030	311	18	(D)	(D)	(D)	6	(D)
509	Miscellaneous durable goods .....	268	389 581	33 213	1 782	229	319 525	30 400	1 660	39	70 056
5091	Sporting and recreational goods and supplies .....	70	122 220	8 715	435	60	101 292	7 769	401	10	20 928
5092	Toys and hobby goods and supplies .....	28	42 976	4 257	244	25	(D)	(D)	(D)	3	(D)
5093	Scrap and waste materials .....	49	99 008	10 679	519	45	(D)	(D)	(D)	4	(D)
5094	Jewelry, watches, precious stones, and precious metals .....	41	23 422	2 219	122	39	(D)	(D)	(D)	2	(D)
5099	Durable goods, n.e.c. ....	80	101 955	7 343	462	60	70 644	6 404	407	20	31 311
51	<b>Nondurable goods .....</b>	<b>1 129</b>	<b>9 980 500</b>	<b>443 212</b>	<b>17 838</b>	<b>817</b>	<b>5 441 704</b>	<b>303 000</b>	<b>13 060</b>	<b>312</b>	<b>4 538 796</b>
511	Paper and paper products .....	157	803 924	50 282	1 936	120	295 218	32 195	1 340	37	508 706
5111	Printing and writing paper .....	16	196 969	15 008	522	12	143 111	12 243	434	4	53 588
5112	Stationery and office supplies .....	93	221 709	22 218	918	73	86 692	12 169	604	20	135 017
5113	Industrial and personal service paper .....	48	385 246	13 056	496	35	65 415	7 783	302	13	319 831
512	Drugs, drug proprietaries, and druggists' sundries ..	54	523 394	25 284	885	39	277 290	8 980	458	15	246 104
5122	Drugs, drug proprietaries, and druggists' sundries .....	54	523 394	25 284	885	39	277 290	8 980	458	15	246 104
513	Apparel, piece goods, and notions .....	91	190 725	14 207	693	65	(D)	(D)	(D)	26	(D)
5131	Piece goods, notions, and other dry goods .....	31	52 441	6 047	299	25	(D)	(D)	(D)	6	(D)
5136	Men's and boys' clothing and furnishings .....	25	(D)	(D)	(D)	19	(D)	(D)	(D)	6	(D)
5137	Women's, children's and infants' clothing and accessories .....	28	59 515	3 816	182	18	10 195	1 036	48	10	49 320
5139	Footwear .....	7	(D)	(D)	(D)	3	(D)	(D)	(D)	4	(D)
514	Groceries and related products .....	297	3 899 846	167 315	6 724	200	1 943 492	126 217	5 126	97	1 956 354
5141	Groceries, general line .....	45	1 332 697	79 024	2 656	29	(D)	(D)	(D)	16	(D)
5142	Packaged frozen foods .....	22	283 981	12 734	591	15	174 480	10 011	489	7	109 501
5143	Dairy products, except dried or canned .....	24	304 443	9 853	399	19	(D)	(D)	(D)	5	(D)
5144	Poultry and poultry products .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5145	Confectionery .....	18	156 435	5 500	266	9	(D)	(D)	(D)	9	(D)
5146	Fish and seafoods .....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
5147	Meats and meat products .....	48	606 913	20 503	989	39	(D)	(D)	(D)	9	(D)
5148	Fresh fruits and vegetables .....	23	66 405	4 807	202	16	38 267	3 619	168	7	28 138
5149	Groceries and related products, n.e.c. ....	109	1 121 038	33 531	1 516	65	(D)	(D)	(D)	44	(D)
515	Farm-product raw materials .....	22	225 208	4 597	176	21	(D)	(D)	(D)	1	(D)
5153	Grain and field beans .....	17	(D)	(D)	(D)	16	(D)	(D)	(D)	1	(D)
5154	Livestock .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5159	Farm-product raw materials, n.e.c. ....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
516	Chemicals and allied products .....	120	784 758	40 859	1 537	81	209 383	19 622	869	39	575 375
5162	Plastics materials and basic forms and shapes .....	29	79 668	6 437	233	19	(D)	(D)	(D)	10	(D)
5169	Chemicals and allied products, n.e.c. ....	91	705 090	34 422	1 304	62	(D)	(D)	(D)	29	(D)
517	Petroleum and petroleum products .....	68	1 991 057	27 654	948	58	(D)	(D)	(D)	10	(D)
5171	Petroleum bulk stations and terminals .....	38	647 282	13 638	582	34	(D)	(D)	(D)	4	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	30	1 343 775	14 016	366	24	(D)	(D)	(D)	6	(D)
518	Beer, wine, and distilled alcoholic beverages .....	27	466 948	40 467	1 457	20	(D)	(D)	(D)	7	(D)
5181	Beer and ale .....	9	(D)	(D)	(D)	6	(D)	(D)	(D)	3	(D)
5182	Wine and distilled alcoholic beverages .....	18	(D)	(D)	(D)	14	221 404	20 497	723	4	(D)
519	Miscellaneous nondurable goods .....	293	1 094 640	72 547	3 482	213	685 974	55 167	2 845	80	408 666
5191	Farm supplies .....	52	307 125	16 743	650	44	91 781	9 586	473	8	215 344
5192	Books, periodicals, and newspapers .....	40	107 827	10 095	499	27	81 051	8 556	431	13	26 776
5193	Flowers, nursery stock, and florists' supplies .....	30	51 368	8 841	517	27	(D)	(D)	(D)	3	(D)
5194	Tobacco and tobacco products .....	8	372 583	13 676	535	5	(D)	(D)	(D)	3	(D)
5198	Paints, varnishes, and supplies .....	56	98 051	9 104	453	30	34 408	4 967	252	26	63 643
5199	Nondurable goods, n.e.c. ....	107	157 686	14 088	828	80	(D)	(D)	(D)	27	(D)
	<b>FORT COLLINS-LOVELAND, CO MSA</b>										
	<b>Wholesale trade .....</b>	<b>293</b>	<b>522 888</b>	<b>39 137</b>	<b>2 006</b>	<b>249</b>	<b>360 242</b>	<b>31 097</b>	<b>1 651</b>	<b>44</b>	<b>162 646</b>
50	<b>Durable goods .....</b>	<b>189</b>	<b>189 600</b>	<b>21 851</b>	<b>1 110</b>	<b>167</b>	<b>152 849</b>	<b>19 199</b>	<b>1 026</b>	<b>22</b>	<b>36 751</b>
501	Motor vehicles and motor vehicle parts and supplies .....	33	16 343	2 490	179	33	16 343	2 490	179	-	-
502	Furniture and home furnishings .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
503	Lumber and other construction materials .....	14	9 436	878	56	12	(D)	(D)	(D)	2	(D)
504	Professional and commercial equipment and supplies .....	40	37 248	6 245	283	36	31 863	5 260	257	4	5 385
505	Metals and minerals, except petroleum .....	4	8 599	1 019	43	4	8 599	1 019	43	-	-



**Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D.]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	<b>FORT COLLINS-LOVELAND, CO MSA—Con.</b>										
<b>50</b>	<b>Durable goods—Con.</b>										
506	Electrical goods -----	26	38 630	4 236	188	23	(D)	(D)	(D)	3	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	17	19 248	1 604	72	15	(D)	(D)	(D)	2	(D)
508	Machinery, equipment, and supplies -----	39	53 338	4 633	223	29	35 939	3 900	196	10	17 399
509	Miscellaneous durable goods -----	13	(D)	(D)	(D)	12	(D)	(D)	(D)	1	(D)
<b>51</b>	<b>Nondurable goods -----</b>	<b>104</b>	<b>333 288</b>	<b>17 286</b>	<b>896</b>	<b>82</b>	<b>207 393</b>	<b>11 898</b>	<b>625</b>	<b>22</b>	<b>125 895</b>
511	Paper and paper products -----	9	(D)	(D)	(D)	7	4 339	470	30	2	(D)
512	Drugs, drug proprietaries, and druggists' sundries ---	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
514	Groceries and related products -----	22	73 020	5 734	258	14	57 273	4 014	180	8	15 747
515	Farm-product raw materials -----	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
516	Chemicals and allied products -----	4	11 591	1 563	44	1	(D)	(D)	(D)	3	(D)
517	Petroleum and petroleum products -----	18	106 869	2 759	176	14	(D)	(D)	(D)	4	(D)
518	Beer, wine, and distilled alcoholic beverages -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
519	Miscellaneous nondurable goods -----	37	61 016	4 928	295	33	(D)	(D)	(D)	4	(D)
	<b>GREELEY, CO MSA</b>										
	<b>Wholesale trade -----</b>	<b>241</b>	<b>583 069</b>	<b>35 013</b>	<b>1 970</b>	<b>222</b>	<b>466 678</b>	<b>32 177</b>	<b>1 813</b>	<b>19</b>	<b>116 391</b>
<b>50</b>	<b>Durable goods -----</b>	<b>128</b>	<b>135 902</b>	<b>17 088</b>	<b>967</b>	<b>120</b>	<b>(D)</b>	<b>(D)</b>	<b>(D)</b>	<b>8</b>	<b>(D)</b>
501	Motor vehicles and motor vehicle parts and supplies -----	28	28 118	3 102	199	28	28 118	3 102	199	-	-
502	Furniture and homefurnishings -----	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
503	Lumber and other construction materials -----	8	19 919	1 755	100	6	(D)	(D)	(D)	2	(D)
504	Professional and commercial equipment and supplies -----	9	9 622	1 707	103	9	9 622	1 707	103	-	-
505	Metals and minerals, except petroleum -----	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
506	Electrical goods -----	6	6 181	693	42	6	6 181	693	42	-	-
507	Hardware, and plumbing and heating equipment and supplies -----	8	5 910	718	46	8	5 910	718	46	-	-
508	Machinery, equipment, and supplies -----	50	42 363	5 736	293	46	37 211	5 281	271	4	5 152
509	Miscellaneous durable goods -----	11	4 474	883	72	11	4 474	883	72	-	-
<b>51</b>	<b>Nondurable goods -----</b>	<b>113</b>	<b>447 167</b>	<b>17 925</b>	<b>1 003</b>	<b>102</b>	<b>(D)</b>	<b>(D)</b>	<b>(D)</b>	<b>11</b>	<b>(D)</b>
511	Paper and paper products -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries, and druggists' sundries ---	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions -----	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products -----	19	77 895	5 440	294	17	(D)	(D)	(D)	2	(D)
515	Farm-product raw materials -----	29	226 883	4 441	258	26	(D)	(D)	(D)	3	(D)
516	Chemicals and allied products -----	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
517	Petroleum and petroleum products -----	15	41 728	1 536	106	15	41 728	1 536	106	-	-
518	Beer, wine, and distilled alcoholic beverages -----	5	18 714	1 713	79	5	18 714	1 713	79	-	-
519	Miscellaneous nondurable goods -----	32	67 991	3 241	178	27	(D)	(D)	(D)	5	(D)
	<b>PUEBLO, CO MSA</b>										
	<b>Wholesale trade -----</b>	<b>137</b>	<b>247 763</b>	<b>23 343</b>	<b>1 347</b>	<b>129</b>	<b>218 302</b>	<b>21 317</b>	<b>1 243</b>	<b>8</b>	<b>29 461</b>
<b>50</b>	<b>Durable goods -----</b>	<b>91</b>	<b>135 878</b>	<b>14 630</b>	<b>819</b>	<b>89</b>	<b>(D)</b>	<b>(D)</b>	<b>(D)</b>	<b>2</b>	<b>(D)</b>
501	Motor vehicles and motor vehicle parts and supplies -----	23	21 916	3 633	237	23	21 916	3 633	237	-	-
502	Furniture and homefurnishings -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
503	Lumber and other construction materials -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
504	Professional and commercial equipment and supplies -----	16	12 887	2 982	179	15	(D)	(D)	(D)	1	(D)
505	Metals and minerals, except petroleum -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
506	Electrical goods -----	9	13 187	1 114	61	9	13 187	1 114	61	-	-
507	Hardware, and plumbing and heating equipment and supplies -----	9	16 154	1 820	77	9	16 154	1 820	77	-	-
508	Machinery, equipment, and supplies -----	19	18 714	2 552	128	18	(D)	(D)	(D)	1	(D)
509	Miscellaneous durable goods -----	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
<b>51</b>	<b>Nondurable goods -----</b>	<b>46</b>	<b>111 885</b>	<b>8 713</b>	<b>528</b>	<b>40</b>	<b>(D)</b>	<b>(D)</b>	<b>(D)</b>	<b>6</b>	<b>(D)</b>
511	Paper and paper products -----	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries, and druggists' sundries ---	-	-	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions -----	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products -----	10	36 357	3 424	189	7	(D)	(D)	(D)	3	(D)
515	Farm-product raw materials -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
516	Chemicals and allied products -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
517	Petroleum and petroleum products -----	9	31 915	1 601	120	9	31 915	1 601	120	-	-
518	Beer, wine, and distilled alcoholic beverages -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
519	Miscellaneous nondurable goods -----	13	23 716	1 569	90	10	(D)	(D)	(D)	3	(D)

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	Wholesale trade -----	1 177	2 427 852	148 554	9 631	1 068	1 621 523	122 645	7 673	109	806 329
50	Durable goods -----	546	531 549	53 299	3 016	507	(D)	(D)	(D)	39	(D)
501	Motor vehicles and motor vehicle parts and supplies -----	101	124 925	10 408	636	99	(D)	(D)	(D)	2	(D)
5012	Automobiles and other motor vehicles -----	13	80 522	3 939	200	12	(D)	(D)	(D)	1	(D)
5013	Motor vehicle supplies and new parts -----	60	32 082	5 048	343	59	(D)	(D)	(D)	1	(D)
5014	Tires and tubes -----	8	8 725	927	47	8	8 725	927	47	-	-
5015	Motor vehicle parts, used -----	20	3 596	494	46	20	3 596	494	46	-	-
502	Furniture and home furnishings -----	6	3 729	171	13	5	(D)	(D)	(D)	1	(D)
5021	Furniture -----	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
5023	Home furnishings -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
503	Lumber and other construction materials -----	37	(D)	(D)	(D)	30	(D)	(D)	(D)	7	(D)
5031	Lumber, plywood, millwork, and wood panels -----	18	11 569	1 306	108	14	(D)	(D)	(D)	4	(D)
5032	Brick, stone, and related construction materials -----	9	(D)	(D)	(D)	8	2 261	570	34	1	(D)
5033	Flooring, siding, and insulation materials -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5039	Construction materials, n.e.c. -----	8	(D)	(D)	(D)	6	(D)	(D)	(D)	2	(D)
504	Professional and commercial equipment and supplies -----	59	34 249	5 252	290	55	(D)	(D)	(D)	4	(D)
5043	Photographic equipment and supplies -----	-	-	-	-	-	-	-	-	-	-
5044	Office equipment -----	22	5 510	1 349	91	22	5 510	1 349	91	-	-
5045	Computers and computer peripheral equipment and software -----	19	16 494	2 729	129	16	(D)	(D)	(D)	3	(D)
5046	Commercial equipment, n.e.c. -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5047	Medical, dental, and hospital equipment and supplies -----	11	10 517	910	54	10	(D)	(D)	(D)	1	(D)
5048	Ophthalmic goods -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5049	Professional equipment and supplies, n.e.c. -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum -----	10	7 105	895	61	9	(D)	(D)	(D)	1	(D)
5051	Metals service centers and offices -----	9	(D)	(D)	(D)	8	(D)	(D)	(D)	1	(D)
5052	Coal and other minerals and ores -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
506	Electrical goods -----	52	55 602	3 775	220	48	(D)	(D)	(D)	4	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	33	39 328	2 378	137	30	(D)	(D)	(D)	3	(D)
5064	Electrical appliances, television and radio sets -----	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5065	Electronic parts and equipment, n.e.c. -----	14	(D)	(D)	(D)	13	6 922	680	52	1	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	36	27 321	2 747	155	35	(D)	(D)	(D)	1	(D)
5072	Hardware -----	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
5074	Plumbing and heating equipment and supplies (hydronics) -----	23	19 903	1 844	100	22	(D)	(D)	(D)	1	(D)
5075	Warm air heating and air-conditioning equipment and supplies -----	5	4 194	308	22	5	4 194	308	22	-	-
5078	Refrigeration equipment and supplies -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies -----	199	222 024	23 287	1 214	182	198 184	21 349	1 132	17	23 840
5082	Construction and mining (except petroleum) machinery and equipment -----	23	(D)	(D)	(D)	19	(D)	(D)	(D)	4	(D)
5083	Farm and garden machinery and equipment -----	84	113 366	11 000	625	81	(D)	(D)	(D)	3	(D)
5084	Industrial machinery and equipment -----	47	38 464	3 893	185	38	30 420	3 137	146	9	8 044
5085	Industrial supplies -----	23	15 845	2 004	99	22	(D)	(D)	(D)	1	(D)
5087	Service establishment equipment and supplies -----	19	6 071	1 039	66	19	6 071	1 039	66	-	-
5088	Transportation equipment and supplies, except motor vehicles -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
509	Miscellaneous durable goods -----	46	31 311	4 099	250	44	(D)	(D)	(D)	2	(D)
5091	Sporting and recreational goods and supplies -----	7	17 622	2 355	110	7	17 622	2 355	110	-	-
5092	Toys and hobby goods and supplies -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5093	Scrap and waste materials -----	15	4 767	755	66	15	4 767	755	66	-	-
5094	Jewelry, watches, precious stones, and precious metals -----	10	6 466	613	39	10	6 466	613	39	-	-
5099	Durable goods, n.e.c. -----	13	(D)	(D)	(D)	11	(D)	(D)	(D)	2	(D)
51	Nondurable goods -----	631	1 896 303	95 255	6 615	561	(D)	(D)	(D)	70	(D)
511	Paper and paper products -----	28	15 355	2 858	201	27	(D)	(D)	(D)	1	(D)
5111	Printing and writing paper -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5112	Stationery and office supplies -----	26	(D)	(D)	(D)	25	(D)	(D)	(D)	1	(D)
5113	Industrial and personal service paper -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries, and druggists' sundries -- Drugs, drug proprietaries, and druggists' sundries -----	9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	-
5122		9	(D)	(D)	(D)	9	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions -----	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
5131	Piece goods, notions, and other dry goods -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5136	Men's and boys' clothing and furnishings -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5137	Women's, children's and infants' clothing and accessories -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5139	Footwear -----	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products -----	118	494 579	29 693	2 402	90	(D)	(D)	(D)	28	(D)
5141	Groceries, general line -----	10	(D)	(D)	(D)	10	(D)	(D)	(D)	-	-
5142	Packaged frozen foods -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5143	Dairy products, except dried or canned -----	12	(D)	(D)	(D)	11	(D)	(D)	(D)	1	(D)
5144	Poultry and poultry products -----	-	-	-	-	-	-	-	-	-	-
5145	Confectionery -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-



**Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
51	Nondurable goods—Con.										
514	Groceries and related products—Con.										
5146	Fish and seafoods .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	—	—
5147	Meats and meat products .....	12	(D)	(D)	(D)	11	12 922	1 650	122	1	(D)
5148	Fresh fruits and vegetables .....	39	83 571	9 499	991	33	(D)	(D)	(D)	6	(D)
5149	Groceries and related products, n.e.c. ....	37	(D)	(D)	(D)	17	17 355	2 191	139	20	(D)
515	Farm-product raw materials .....	139	717 211	19 307	1 476	122	411 690	17 092	972	17	305 521
5153	Grain and field beans .....	109	376 668	16 627	907	109	376 668	16 627	907	—	—
5154	Livestock .....	24	330 254	2 380	523	9	(D)	(D)	(D)	15	(D)
5159	Farm-product raw materials, n.e.c. ....	6	10 289	300	46	4	(D)	(D)	(D)	2	(D)
516	Chemicals and allied products .....	32	53 987	3 671	145	27	(D)	(D)	(D)	5	(D)
5162	Plastics materials and basic forms and shapes .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	—	—
5169	Chemicals and allied products, n.e.c. ....	31	(D)	(D)	(D)	26	(D)	(D)	(D)	5	(D)
517	Petroleum and petroleum products .....	133	344 609	15 825	1 023	130	(D)	(D)	(D)	3	(D)
5171	Petroleum bulk stations and terminals .....	111	(D)	(D)	(D)	109	(D)	(D)	(D)	2	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	22	(D)	(D)	(D)	21	(D)	(D)	(D)	1	(D)
518	Beer, wine, and distilled alcoholic beverages .....	28	73 795	7 632	357	28	73 795	7 632	357	—	—
5181	Beer and ale .....	26	(D)	(D)	(D)	26	(D)	(D)	(D)	—	—
5182	Wine and distilled alcoholic beverages .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	—	—
519	Miscellaneous nondurable goods .....	138	162 686	13 719	862	122	143 711	12 373	792	16	18 975
5191	Farm supplies .....	82	113 209	9 507	544	76	(D)	(D)	(D)	6	(D)
5192	Books, periodicals, and newspapers .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	—	—
5193	Flowers, nursery stock, and florists' supplies .....	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5194	Tobacco and tobacco products .....	8	25 367	1 568	101	8	25 367	1 568	101	—	—
5198	Paints, varnishes, and supplies .....	9	(D)	(D)	(D)	4	(D)	(D)	(D)	5	(D)
5199	Nondurable goods, n.e.c. ....	33	16 268	1 688	146	29	13 991	1 609	142	4	2 277

**Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative		Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
<b>Colorado</b> .....	<b>(X)</b>	<b>29 971 953</b>	<b>29 971 953</b>	<b>100.0</b>	<b>Colorado—Con.</b>				
Denver .....	1	11 108 047	11 108 047	37.1	Glenwood Springs .....	31	34 760	23 783 664	79.4
Englewood .....	2	4 074 411	15 182 458	50.7	Yuma .....	32	33 758	23 817 422	79.5
Aurora ▲ .....	3	2 051 608	17 234 066	57.5	Northglenn .....	33	33 397	23 850 819	79.6
Lakewood .....	4	973 926	18 207 992	60.8	Brighton ▲ .....	34	32 694	23 883 513	79.7
Commerce City .....	5	924 003	19 131 995	63.8	Alamosa .....	35	32 609	23 916 122	79.8
Colorado Springs .....	6	864 757	19 996 752	66.7	Montrose .....	36	32 068	23 948 190	79.9
Boulder .....	7	404 809	20 401 561	68.1	Brush .....	37	31 166	23 979 356	80.0
Greeley .....	8	312 419	20 713 980	69.1	Monte Vista .....	38	27 180	24 006 536	80.1
Grand Junction .....	9	290 151	21 004 131	70.1	Edgewater .....	39	23 522	24 030 058	80.2
Thornton .....	10	281 109	21 285 240	71.0	Aspen .....	40	17 654	24 047 712	80.2
Littleton ▲ .....	11	258 999	21 544 239	71.9	Canon City .....	41	16 814	24 064 526	80.3
Pueblo .....	12	228 667	21 772 906	72.6	Cortez .....	42	16 546	24 081 072	80.3
Arvada .....	13	209 111	21 982 017	73.3	Steamboat Springs .....	43	15 774	24 096 846	80.4
Fort Collins .....	14	201 752	22 183 769	74.0	Burlington .....	44	15 640	24 112 486	80.5
Broomfield ▲ .....	15	188 751	22 372 520	74.6	Lafayette .....	45	15 631	24 128 117	80.5
Sterling .....	16	160 850	22 533 370	75.2	Rocky Ford .....	46	12 010	24 140 127	80.5
Loveland .....	17	155 637	22 689 007	75.7	Fort Lupton .....	47	10 179	24 150 306	80.6
Wheat Ridge .....	18	132 694	22 821 701	76.1	Evans .....	48	7 761	24 158 067	80.6
Greenwood Village .....	19	122 959	22 944 660	76.6	Salida .....	49	6 422	24 164 489	80.6
Longmont .....	20	121 836	23 066 496	77.0	Federal Heights .....	50	5 552	24 170 041	80.6
Golden .....	21	105 610	23 172 106	77.3	Fruita .....	51	4 917	24 174 958	80.7
La Junta .....	22	91 672	23 263 778	77.6	Castle Rock .....	52	4 003	24 178 961	80.7
Westminster ▲ .....	23	81 175	23 344 953	77.9	Manitou Springs .....	53	3 274	24 182 235	80.7
Cherry Hills Village .....	24	75 614	23 420 567	78.1	Estes Park .....	54	2 450	24 184 685	80.7
Delta .....	25	73 633	23 494 200	78.4	Rifle .....	55	2 443	24 187 128	80.7
Sheridan .....	26	69 577	23 563 777	78.6	Craig .....	(X)	(D)	(X)	(X)
Durango .....	27	54 325	23 618 102	78.8	Florence .....	(X)	(D)	(X)	(X)
Fountain .....	28	46 278	23 664 380	79.0	Fort Morgan .....	(X)	(D)	(X)	(X)
Lamar .....	29	44 150	23 708 530	79.1	Gunnison .....	(X)	(D)	(X)	(X)
Louisville .....	30	40 374	23 748 904	79.2	Las Animas .....	(X)	(D)	(X)	(X)

See footnotes at end of table.

**Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative		Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
<b>Colorado—Con.</b>					<b>Colorado—Con.</b>				
Leadville .....	(X)	(D)	(X)	(X)	Windsor .....	(X)	(D)	(X)	(X)
Trinidad .....	(X)	(D)	(X)	(X)	Woodland Park .....	(X)	(D)	(X)	(X)
Walsenburg .....	(X)	(D)	(X)	(X)					

<sup>1</sup>Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

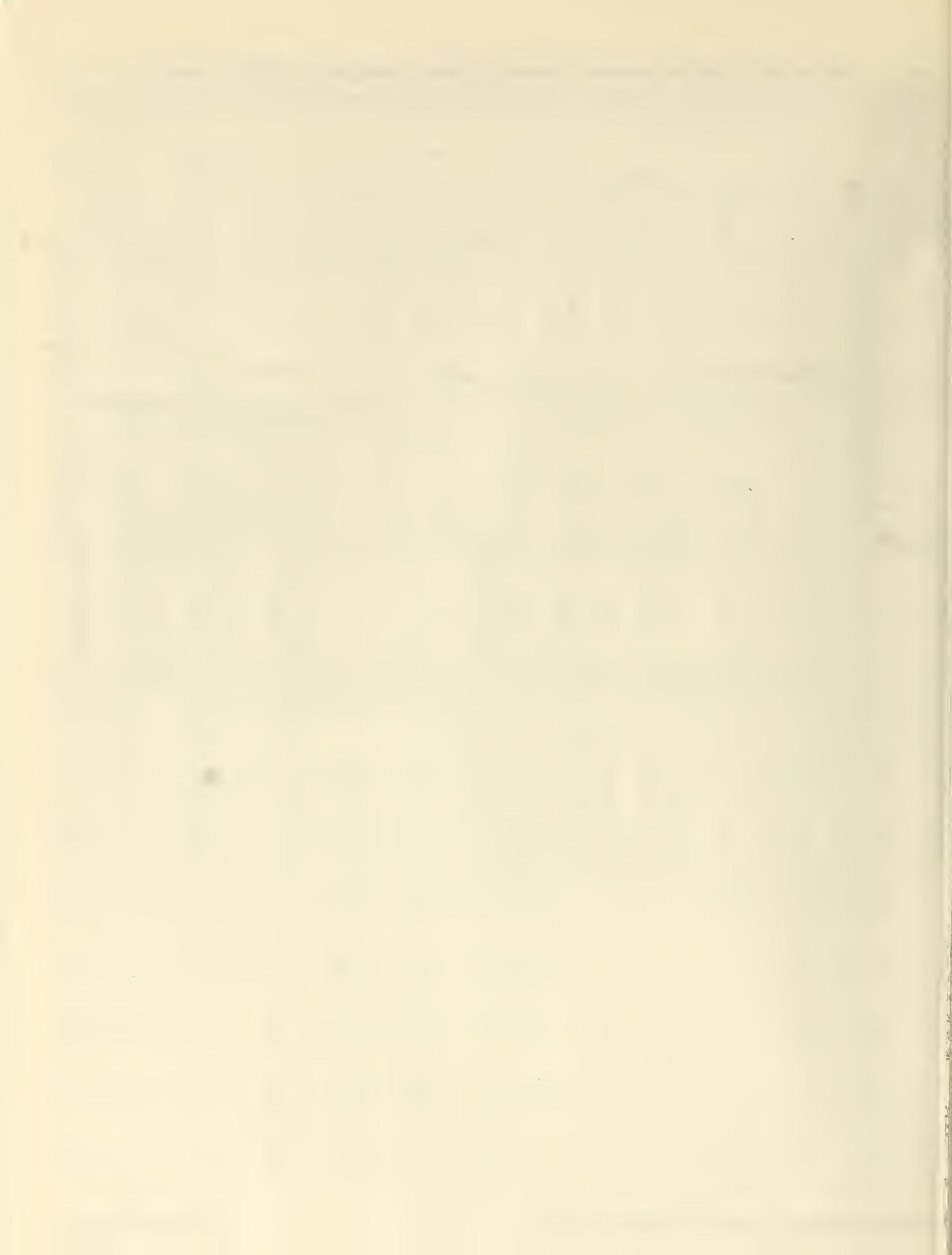
**Table 11. Counties Ranked by Volume of Sales: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative		Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
<b>Colorado .....</b>	<b>(X)</b>	<b>29 971 953</b>	<b>29 971 953</b>	<b>100.0</b>	<b>Colorado—Con.</b>				
Denver .....	1	11 108 047	11 108 047	37.1	Routt .....	31	24 681	29 700 901	99.1
Arapahoe .....	2	7 176 356	18 284 403	61.0	Lincoln .....	32	22 843	29 723 744	99.2
Adams .....	3	4 131 352	22 415 755	74.8	Fremont .....	33	22 572	29 746 316	99.2
Jefferson .....	4	1 661 301	24 077 056	80.3	Las Animas .....	34	22 413	29 768 729	99.3
Boulder .....	5	1 062 622	25 139 678	83.9	Saguache .....	35	22 411	29 791 140	99.4
					Eagle .....	36	20 081	29 811 221	99.5
El Paso .....	6	986 408	26 126 086	87.2	Summit .....	37	14 350	29 825 571	99.5
Weld .....	7	583 069	26 709 155	89.1	Baca .....	38	14 226	29 839 797	99.6
Larimer .....	8	522 888	27 232 043	90.9	Clear Creek .....	39	13 465	29 853 262	99.6
Morgan .....	9	499 094	27 731 137	92.5	Conejos .....	40	7 213	29 860 475	99.6
Mesa .....	10	348 438	28 079 575	93.7	Grand .....	41	6 679	29 867 154	99.7
Pueblo .....	11	247 763	28 327 338	94.5	Rio Blanco .....	42	6 107	29 873 261	99.7
Logan .....	12	191 970	28 519 308	95.2	Ouray .....	43	-	29 873 261	99.7
Otero .....	13	127 625	28 646 933	95.6	San Juan .....	44	-	29 873 261	99.7
Yuma .....	14	102 770	28 749 703	95.9	Mineral .....	45	-	29 873 261	99.7
Rio Grande .....	15	95 610	28 845 313	96.2	Hinsdale .....	46	-	29 873 261	99.7
					Custer .....	47	-	29 873 261	99.7
Kit Carson .....	16	95 227	28 940 540	96.6	Archuleta .....	(X)	(D)	(X)	(X)
La Plata .....	17	89 154	29 029 694	96.9	Bent .....	(X)	(D)	(X)	(X)
Delta .....	18	83 200	29 112 894	97.1	Chaffee .....	(X)	(D)	(X)	(X)
Prowers .....	19	76 273	29 189 167	97.4	Cheyenne .....	(X)	(D)	(X)	(X)
Alamosa .....	20	74 485	29 263 652	97.6	Costilla .....	(X)	(D)	(X)	(X)
					Crowley .....	(X)	(D)	(X)	(X)
Douglas .....	21	64 295	29 327 947	97.9	Dolores .....	(X)	(D)	(X)	(X)
Garfield .....	22	61 432	29 389 379	98.1	Gilpin .....	(X)	(D)	(X)	(X)
Phillips .....	23	55 379	29 444 758	98.2	Gunnison .....	(X)	(D)	(X)	(X)
Montrose .....	24	48 049	29 492 807	98.4	Huerfano .....	(X)	(D)	(X)	(X)
Elbert .....	25	35 889	29 528 696	98.5	Jackson .....	(X)	(D)	(X)	(X)
					Kiowa .....	(X)	(D)	(X)	(X)
Washington .....	26	35 334	29 564 030	98.6	Lake .....	(X)	(D)	(X)	(X)
Pitkin .....	27	31 621	29 595 651	98.7					
Moffat .....	28	29 466	29 625 117	98.8	Park .....	(X)	(D)	(X)	(X)
Sedgwick .....	29	26 172	29 651 289	98.9	San Miguel .....	(X)	(D)	(X)	(X)
Montezuma .....	30	24 931	29 676 220	99.0	Teller .....	(X)	(D)	(X)	(X)

<sup>1</sup>Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.





# APPENDIX A.

## General Explanation

### CENSUS COVERAGE AND METHODOLOGY

**Structure and method of enumeration**—All wholesale firms that had at least one quarter of payroll in 1987 were included in the census of wholesale trade and were mailed either a regular census form or a short form designed to collect basic data and classification information only. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1987 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1986.
2. Small companies other than those included in the 10-percent sample described above were mailed the short forms, which did not include questions on sales by commodity lines and employment by principal activity.

**Method of classifying kinds of business**—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received short forms were classified on the basis of their self-designation and answers to other inquiries.

### COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

**Classifications**—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual.<sup>1</sup> There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for wholesale trade are within SIC major groups 501, 503, 504, 506, 508, 509, 513, 515, 516, and 519. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in tables 3 and 4 of this publication.

**Geographic areas**—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).<sup>2</sup>

**Establishments**—In 1982 and prior censuses, the count of establishments (defined below) represented the number

<sup>1</sup>Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

<sup>2</sup>Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term "standard metropolitan statistical area" was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a "consolidated metropolitan statistical area" (CMSA) and consists of major components recognized as "primary metropolitan statistical areas" (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).



in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.

## EXPLANATION OF TERMS

**Establishments**—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the wholesale trade report, Miscellaneous Subjects (WC87-S-4). Each wholesale establishment was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at any time during the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

**Firms**—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

**Sales**—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

**Annual payroll**—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

**First quarter payroll**—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

**Paid employees for pay period including March 12**—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

**1987 and 1986 inventories**—Inventories consist of stocks of merchandise for sale at the end of 1987 and 1986. They were reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1987 and 1986 inventories LIFO composition will be published in the 1987 Census of Wholesale Trade Miscellaneous Subjects report (WC87-S-4).



**Operating expenses**—Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes, or withdrawals by proprietors or partners of unincorporated businesses.

**Auxiliary establishments**— Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data in this report do not include auxiliary establishments. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

## KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1987 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose or marketing their products.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold. Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1972 and 1987 SIC Manuals. Establishments were classified into 1972 SIC based kinds-of-business that were detailed enough to provide a direct conversion to a 1987 SIC based kind of business. Each establishment, therefore, has both a 1972 and a 1987 SIC based kind of business which greatly simplifies tabulations

of bridge tables and comparison tables in this publication. All other State tables and all substate geographic tables use the 1987 SIC based classifications.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1987 Census of Wholesale Trade report, Commodity Line Sales (WC87-S-3). Descriptions of the 1987 Census of Wholesale Trade kind-of-business classifications follow:

### Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

### Motor vehicles and motor vehicle parts and supplies (SIC 501)

**Automobiles and other motor vehicles (SIC 5012)**—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, including motorcycles, motor homes, and snowmobiles. Automobile distributors primarily engaged in selling at retail to individual customers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale, are classified in Retail Trade, Industry 5511.

SIC 5012 is subdivided in some tables into—

1. Automobiles and motorcycles
2. Buses and recreational vehicles
3. Light trucks (14,000 lb or less)
4. Medium and heavy trucks (Over 14,000 lb)

**Motor vehicle supplies and new parts (SIC 5013)**—Establishments primarily engaged in the wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts.

SIC 5013 is subdivided in some tables into—

1. Motor vehicle supplies and new parts—warehouse distributors



a. Motor vehicle supplies and new parts—warehouse distributors (without machine shop).

b. Motor vehicle supplies and new parts—warehouse distributors (with machine shop).

2. Motor vehicle supplies and new parts—jobbers

a. Motor vehicle supplies and new parts—jobbers (without machine shop).

b. Motor vehicle supplies and new parts—jobbers (with machine shop).

3. Petroleum products marketing equipment

**Tires and tubes (SIC 5014)**—Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

**Motor vehicle parts, used (SIC 5015)**—Establishments primarily engaged in the distribution at wholesale or retail of used motor vehicle parts. This industry includes establishments primarily engaged in dismantling motor vehicles for the purpose of selling parts. Establishments primarily engaged in dismantling motor vehicles for scrap are classified in Industry 5093.

**Furniture and homefurnishings (SIC 502)**

**Furniture (SIC 5021)**—Establishments primarily engaged in the wholesale distribution of furniture, including bed-springs, mattresses, and other household furniture; office furniture; and furniture for public parks and buildings. Establishments primarily engaged in the wholesale distribution of partitions, shelving, lockers, and store fixtures are classified in Industry 5046.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.

2. Office and business furniture.

**Homefurnishings (SIC 5023)**—Establishments primarily engaged in the wholesale distribution of homefurnishings and housewares, including antiques; china; glassware and earthenware; lamps (including electric), curtains and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of other electrical household goods are classified in Industry 5064, and those distributing precious metal flatware are classified in Industry 5094.

SIC 5023 is subdivided in some tables into—

1. Household china, glassware, and crockery.

2. Linens, domestics, draperies and curtains.

3. Floor coverings.

4. Other homefurnishings.

**Lumber and other construction materials (SIC 503)**

**Lumber, plywood, millwork and wood panels (SIC 5031)**—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; reconstituted wood fiber products; doors and windows and their frames (all materials); wood fencing; and other wood or metal millwork.

SIC 5031 is subdivided in some tables into—

1. Lumber—without yard.

2. Lumber—with yard.

3. Plywood, millwork, and wood panels

**Brick, Stone, and Related Construction Materials (SIC 5032)**—Establishments primarily engaged in the wholesale distribution of stone, cement, lime construction sand, and gravel; brick (except refractory); asphalt and concrete mixtures; and concrete, stone, and structural clay products (other than refractories). Distributors of industrial sand and of refractory materials are classified in Industry 5085. Establishments primarily engaged in producing ready-mixed concrete are classified in Manufacturing, Industry 3273.

**Roofing, Siding, and Insulation Materials (SIC 5033)**—Establishments primarily engaged in the wholesale distribution of roofing, siding (except wood), and insulation materials.

**Construction materials, n.e.c. (SIC 5039)**—Establishments primarily engaged in the wholesale distribution of mobile homes and of construction materials, not elsewhere classified, including prefabricated buildings and glass. Establishments selling construction materials to the general public and known as retail in the trade are classified in Retail Trade, Industry 5211. Establishments primarily engaged in marketing heavy structural metal products are classified in Industry 5051.

SIC 5039 is subdivided in some tables into—

1. Flat glass and other construction glass.

2. Other construction materials.

**Professional and Commercial Equipment and Supplies (SIC 504)**

**Photographic equipment and supplies (SIC 5043)**—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy, microfilm, and similar equipment are classified in Industry 5044.



**Office equipment (SIC 5044)**—Establishments primarily engaged in the wholesale distribution of office machines and related equipment, including photocopy and microfilm equipment and safes and vaults. These establishments frequently also sell office supplies. However, establishments primarily engaged in wholesaling most office supplies are classified in Industry Group 511. Establishments primarily engaged in wholesaling office furniture are classified in Industry Group 5021; and those wholesaling computers and peripheral equipment are classified in Industry 5045.

**Computers and computer peripheral equipment and software (SIC 5045)**—Establishments primarily engaged in the wholesale distribution of computers, computer peripheral equipment, and computer software. These establishments frequently also may sell related supplies, but establishments primarily engaged in wholesaling supplies are classified according to the individual product (for example, computer paper in Industry 5112). Establishments primarily engaged in the wholesale distribution of modems and other electronic communications equipment are classified in Industry 5065. Establishments primarily engaged in selling computers and computer peripheral equipment and software for other than business or professional use are classified in Retail Trade, Industry 5734.

SIC 5045 is subdivided in some tables into—

1. Computers and peripheral equipment (selling primarily to business customers).
2. Computer software (prepackaged, off-the-shelf).

**Commercial Equipment, n.e.c. (SIC 5046)**— Establishments primarily engaged in the wholesale distribution of commercial and related machines and equipment, not elsewhere classified, such as commercial cooking and food service equipment; partitions, shelving, lockers, and store fixtures; electrical signs; and balances and scales, except laboratory.

SIC 5046 is subdivided in some tables into—

1. Restaurant and hotel equipment and supplies.
2. Store machines and equipment.

**Medical, dental, and hospital equipment and supplies (SIC 5047)**— Establishments primarily engaged in the wholesale distribution of surgical and other medical instruments, apparatus, and equipment; dentist equipment; artificial limbs; operating room and hospital equipment; X-ray machines; and other electromedical equipment and apparatus used by physicians and in hospitals. Also included in this industry are establishments primarily engaged in the wholesale distribution of professional supplies used by medical and dental practitioners.

SIC 5047 is subdivided in some tables into—

1. Medical and hospital equipment
2. Dental supplies

**Ophthalmic Goods (SIC 5048)**—Establishments primarily engaged in the wholesale distribution of professional equipment and goods used, prescribed, or sold by ophthalmologists, optometrists, and opticians, including ophthalmic frames, lenses, and sunglass lenses.

**Professional equipment and supplies, n.e.c. (SIC 5049)**—Establishments primarily engaged in the wholesale distribution of professional equipment and supplies, not elsewhere classified, such as drafting instruments, laboratory equipment, and scientific instruments.

SIC 5049 is subdivided in some tables into—

1. Religious and school supplies.
2. Other professional equipment and supplies. Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

## **Metals and minerals, except petroleum (SIC 505)**

**Metals service centers and offices (SIC 5051)**—Establishments primarily engaged in marketing semifinished metal products; except precious metals. Establishments in this industry may operate with warehouses (metals service centers) or without warehouses (metal sales offices). Establishments primarily engaged in marketing precious metals are classified in Industry 5092.

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and sales offices.
  - a. Ferrous metals service centers.
  - b. Ferrous metals sales offices.
2. Nonferrous metals service centers and sales offices.

**Coal and other minerals and ores (SIC 5052)**—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores, including precious metal ores; and crude nonmetallic minerals (including concentrates), except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in Industry 5032.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

## **Electrical goods (SIC 506)**

This industry group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances, whether electrically, manually, or



mechanically powered. This industry group does not include electrical commercial and industrial machines, in which electricity does the work directly, e.g., heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines which are classified in Industry Group 504 or 508.

**Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)**—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, distribution, or control of electric energy; electrical construction materials for outside power transmission lines and for electrical systems and electric light fixtures and bulbs. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in Construction, Industry 1731.

**Electrical appliances, television and radio sets (SIC 5064)**—Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, other household electronic sound or video equipment, self-contained air-conditioning room units, and household electrical appliances. Also included are establishments primarily engaged in the wholesale distribution of household nonelectronic laundry equipment and refrigerators and freezers.

**Electronic parts and equipment, n.e.c. (SIC 5065)**—Establishments primarily engaged in the wholesale distribution of electronic parts and electronic communications equipment, not elsewhere classified, such as telephone and telegraph equipment; radio and television broadcasting and communications equipment; and intercommunications equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, phonographs, and other household sound or video equipment are classified in Industry 5064.

#### **Hardware, and plumbing and heating equipment and supplies (SIC 507)**

**Hardware (SIC 5072)**—Establishments primarily engaged in the wholesale distribution of cutlery and general hardware, including hand saws; saw blades; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in Industry 5051.

**Plumbing and heating equipment and supplies (hydronics) (SIC 5074)**—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in Construction, Industry 1711.

**Warm air heating and air-conditioning equipment and supplies (SIC 5075)**—Establishments primarily engaged in the wholesale distribution of warm air heating and air-conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air-conditioning equipment are classified in Construction, Industry 1711.

**Refrigeration equipment and supplies (SIC 5078)**—Establishments primarily engaged in the wholesale distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installation of refrigeration equipment from their own stock are classified in Construction, Industry 1711.

#### **Machinery, equipment, and supplies (SIC 508)**

**Construction and mining (except petroleum) machinery and equipment (SIC 5082)**—Establishments primarily engaged in the wholesale distribution of construction or mining cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil well machinery and equipment are classified in Industry 5084.

**Farm and garden machinery and equipment (SIC 5083)**—Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment—farm dealers.
2. Farm machinery and equipment—wholesale distributors.
3. Lawn and garden machinery and equipment.

**Industrial machinery and equipment (SIC 5084)**—Establishments primarily engaged in the wholesale distribution of industrial machinery and equipment, not elsewhere classified.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery, equipment, and parts.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery, equipment, and parts.
4. Materials handling equipment and parts.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.



6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar and cigarette-making machinery, and similar special industry machinery.

**Industrial supplies (SIC 5085)**— Establishments primarily engaged in the wholesale distribution of industrial supplies, not elsewhere classified.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission supplies.
3. Industrial valves and fittings.
4. Welding supplies.
5. Industrial containers and supplies.
6. Other industrial supplies—Establishments primarily engaged in selling a specialty line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes, cordage, and industrial diamonds.

**Service establishment equipment and supplies (SIC 5087)**—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, drycleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and drycleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

**Transportation equipment and supplies, except motor vehicles (SIC 5088)**—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor vehicle parts are classified in Industry Group 501, and those distributing pleasure boats are classified in Industry 5091.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.

3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

## Miscellaneous durable goods (SIC 509)

**Sporting and Recreational Goods and Supplies (SIC 5091)**—Establishments primarily engaged in the wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and marine pleasure craft, equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and trailers are classified in Industry 5012; those distributing self-propelled golf carts are classified in Industry 5088; and those distributing athletic apparel and footwear are classified in Industry Group 513.

**Toys and hobby goods and supplies (SIC 5092)**—Establishments primarily engaged in the wholesale distribution of games, toys, hobby goods and supplies, and related goods, such as fireworks and playing cards.

**Scrap and waste materials (SIC 5093)**—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in Industry 5015.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.
  - a. Iron and steel scrap processors (using power processing equipment).
  - b. Iron and steel scrap dealers (not using power processing equipment).
2. Waste and secondary materials.

**Jewelry, watches, precious stones, and precious metals. (SIC 5094)**—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings. Establishments primarily engaged in the wholesale distribution of precious metal ores are classified in Industry 5052.

**Durable goods, n.e.c. (SIC 5099)**—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.



3. General merchandise—durable.
4. Other durable goods.

### **Nondurable Goods (SIC Major Group 51)**

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

#### **Paper and Paper Products (SIC 511)**

**Printing and writing paper (SIC 5111)**—Establishments primarily engaged in the wholesale distribution of printing and writing paper, including envelope paper; fine paper; and groundwood paper.

**Stationery and office supplies (SIC 5112)**—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including computer and photocopy supplies, envelopes, typewriter paper, file cards and folders, pens, pencils, social stationery, and greeting cards.

**Industrial and personal service paper (SIC 5113)**—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, and converted paper and related disposable plastic products, such as bags, boxes, dishes, eating utensils, napkins, and shipping supplies.

#### **Drugs, drugs proprietaries and druggists' sundries (SIC 512)**

**Drugs, drug proprietaries, and druggists' sundries (SIC 5122)**—Establishments primarily engaged in the wholesale distribution of prescription drugs, proprietary drugs, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in Industry 5047.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in “drugs and pharmaceuticals” and a combination of “proprietary (patent) medicines,” “cosmetics,” “perfumes,” and “other toiletries and druggists' sundries.”
2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

#### **Apparel, piece goods, and notions (SIC 513)**

**Piece goods, notions, and other dry goods (SIC 5131)**—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or man-made fibers, notions (sewing and hair accessories, etc.),

and other dry goods. Converters who buy fabric goods (except knit goods) in the grey, have them finished on contract, and sell at wholesale are included here. Converters of knit goods are classified in Manufacturing, Industry Group 225. This industry does not include establishments primarily engaged in the wholesale distribution of homefurnishings which are classified in Industry 5023.

SIC 5131 is subdivided in some tables into—

1. Piece goods
  - a. Piece goods-jobbers
  - b. Piece goods-converters
2. Notions and other dry goods

**Men's and boys' clothing and furnishings (SIC 5136)**—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

**Women's, children's, and infants' clothing and accessories (SIC 5137)**—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery, and furs.

**Footwear (SIC 5139)**—Establishments primarily engaged in the wholesale distribution of footwear (including athletic) made of leather, rubber, and other materials.

#### **Groceries and related products (SIC 514)**

**Groceries, general line (SIC 5141)**—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in Manufacturing Major Group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary group wholesalers.
2. Retail cooperative wholesalers.
3. Other general line wholesalers.

**Packaged frozen foods (SIC 5142)**—Establishments primarily engaged in the wholesale distribution of packaged quickfrozen vegetables, juices, meats, fish, poultry, pastries, and other “deep freeze” products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in Industry 5143, and those distributing frozen poultry, fish, and meat which are not packaged are classified in Industries 5144, 5146, and 5147, respectively.

**Dairy products, Except<sup>†</sup> Dried or Canned (SIC 5143)**—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry



does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in Manufacturing, Industry Group 202. Establishments primarily engaged in the wholesale distribution of dried or canned dairy products are classified in Industry 5149.

**Poultry and poultry products (SIC 5144)**— Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in Manufacturing, Industry 2015. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in Industry 5142, and those distributing canned poultry are classified in Industry 5149.

**Confectionery (SIC 5145)**— Establishments primarily engaged in the wholesale distribution of confectionery and related products, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, fountain syrups, and potato, corn, and similar chips.

**Fish and seafoods (SIC 5146)**—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish and seafoods, except canned or packaged frozen. The preparation of fresh or frozen packaged fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in Manufacturing, Industry 2092. Establishments primarily engaged in the wholesale distribution of canned seafood are classified in Industry 5149, and those distributing packaged frozen foods are classified in Industry 5142.

**Meats and meat products (SIC 5147)**—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. Establishments primarily engaged in the wholesale distribution of frozen packaged meats are classified in Industry 5142, and those distributing canned meats are classified in Industry 5149.

**Fresh fruits and vegetables (SIC 5148)**—Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

**Groceries and related products, n.e.c. (SIC 5149)**—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in Manufacturing, Major Group 20. This industry does not include establishments primarily engaged in the wholesale distribution of farm-product raw materials classified in Industry Group 515, nor those distributing beer, wine, and distilled alcoholic beverages of Industry Group 518.

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Soft drinks.
4. Canned goods.
5. Food and beverage basic materials.
6. Other grocery specialties.

## **Farm-product raw materials (SIC 515)**

**Grain and field beans (SIC 5153)**—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as well as terminal elevators and other merchants marketing grain. Establishments primarily engaged in the wholesale distribution of field and garden seeds are classified in Industry 5191.

**Livestock (SIC 5154)**—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

**Farm-product raw materials, n.e.c. (SIC 5159)**—Establishments primarily engaged in buying and/or marketing farm products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of milk are classified in Industry 5143, and those distributing live poultry are classified in Industry 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Cotton.
5. Other farm-product raw materials.

## **Chemicals and allied products (SIC 516)**

**Plastics materials and basic forms and shapes (SIC 5162)**—Establishments primarily engaged in the wholesale distribution of plastics materials, and of unsupported plastics film, sheets, sheeting, rods, tubes, and other basic forms and shapes.

**Chemicals and allied products, n.e.c. (SIC 5169)**—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, rosin, and turpentine.



Establishments primarily engaged in the wholesale distribution of ammunition are classified in Industry Group 509; those distributing agricultural chemicals and pesticides are classified in Industry 5191; those distributing drugs are classified in Industry 5122; and those distributing pigments, paints, and varnishes are classified in Industry 5198.

SIC 5169 is subdivided in some tables into—

1. Industrial gases, except LP.
2. Other chemicals and allied products.

### **Petroleum and petroleum products (SIC 517)**

**Petroleum bulk stations and terminals (SIC 5171)**—Establishments primarily engaged in the wholesaling of crude petroleum and petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations and terminals, except LP.
  - a. Petroleum bulk stations, except LP
  - b. Petroleum bulk terminals, except LP.
2. Liquefied petroleum gas bulk stations and terminals.

**Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)**—Establishments primarily engaged in the wholesale distribution of petroleum and petroleum products, except those with bulk liquid storage facilities. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and its products at wholesale, but without bulk liquid storage facilities.

### **Beer, wine and distilled alcoholic beverages (SIC 518)**

**Beer and ale (SIC 5181)**—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

**Wine and distilled alcoholic beverages (SIC 5182)**—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled spirits—licensed operation.
2. Wine and distilled spirits—State operated.

### **Miscellaneous nondurable goods (SIC 519)**

**Farm supplies (SIC 5191)**—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and

other farm supplies, except grains. Establishments primarily engaged in the wholesale distribution of pet food are classified in Industry 5149, and those distributing pet supplies are classified in Industry 5199.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

**Books, periodicals, and newspapers (SIC 5192)**—Establishments primarily engaged in the wholesale distribution of books, periodicals, and newspapers.

**Flowers, nursery stock, and florists' supplies (SIC 5193)**—Establishments primarily engaged in the wholesale distribution of flowers, nursery stock, and florists' supplies.

**Tobacco and tobacco products (SIC 5194)**—Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5159, and establishments primarily engaged in stemming and redrying tobacco are classified in Manufacturing, Industry 2141.

**Paints, varnishes, and supplies (SIC 5198)**—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Establishments selling to the general public and known as retail in the trade are classified in Retail Trade, Industry 5231.

**Nondurable goods, n.e.c. (SIC 5199)**—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as art goods, industrial yarns, textile bags, and bagging and burlap.

SIC 5199 is subdivided in some tables into—

1. Art goods.
2. General merchandise-nondurable.
3. Textile bags and bagging.
4. Specialty advertising (sale of merchandise).
5. Other nondurable goods.

### **TYPE-OF-OPERATION CLASSIFICATIONS**

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

**Merchant wholesalers**—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

*Wholesale distributors and jobbers*—Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

*Importers*—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

*Exporters*—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

*Terminal grain elevators*—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

*Country grain elevators*—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

*Assemblers of farm products, except country grain elevators*—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

**Manufacturers' sales branches and offices**—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in

retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

**Agents, brokers, and commission merchants**—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

*Auction companies*—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

*Import agents*—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

*Export agents*—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

*Manufacturers' agents*—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

*Brokers (representing buyers or sellers)*—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

*Commission merchants*—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.





# APPENDIX B. General Questions



U.S. DEPARTMENT OF COMMERCE  
BUREAU OF THE CENSUS

## 1987 CENSUS OF DISTRIBUTIVE TRADES

OMB APPROVAL NO. 0807-0620; EXPIRES 08/89

**NOTICE** — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

Please complete this form and RETURN TO

**BUREAU OF THE CENSUS**  
1201 East Tenth Street  
Jeffersonville, IN 47134

**DUE DATE: FEBRUARY 15, 1988**

If filing by this due date causes an undue burden, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

**NOTE** — Please read the accompanying instructions before answering the questions.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

### Item 1 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Treasury Form 941?

084 ☐ YES

☐ NO — Enter current EI No. \_\_\_\_\_

(9 digits)

### Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d

**NOTE:** P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change. ☒

NUMBER AND STREET

CITY, TOWN, VILLAGE, ETC.

STATE

ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 ☐ YES

☐ NO

☐ No legal boundaries

☐ Don't know

c. Type of municipality where physically located

098 ☐ City, village, or borough

☐ Town or township

☐ Other or don't know

d. Name of county where physically located

### Item 3 — OPERATIONAL STATUS

Number of months

a. How many months during 1987 did this firm or organization actively operate this establishment?

002

b. Mark (X) the ONE box which best describes this establishment at the end of 1987.

001 ☐ In operation

☐ Temporarily or seasonally inactive

☐ Ceased operation — Give date \_\_\_\_\_

☐ Sold or leased to another operator — Give date at right AND enter name, etc., below ☒

Month Day Year

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY

STATE

ZIP CODE

### Item 4 — ORGANIZATIONAL STATUS — Mark (X) the ONE box which best describes this establishment during 1987.

003 ☐ Individual proprietorship

☐ Partnership

☐ Cooperative association (taxable)

☐ Cooperative association (tax-exempt)

☐ Governmental — Specify \_\_\_\_\_

☐ Corporation (Do not mark if any form of cooperative association.)

☐ Other — Specify ☒

### Item 5 — INVENTORIES

a. Did you have inventories at the end of 1988 or 1987?

110 ☐ YES — Complete the remainder of the item ☐ NO — SKIP to item 6

b. Are inventories of this establishment subject to the last-in, first-out (LIFO) method of valuation?

120 ☐ YES — Use the sum of the LIFO amount plus the LIFO reserve for items c and d(2) ☐ NO — Complete only line c

End of 1987      End of 1988  
Mil. Thou. Dol.      Mil. Thou. Dol.

046

047

c. Total inventories

d. LIFO users report the following for line c):

(1) Amount not subject to LIFO costing

(2) Amount subject to LIFO costing (gross)

e. Report the following applicable to line d(2):

(1) Amount of the LIFO reserve

(2) LIFO value of the line d(2) (net)

111      121

112      122

113      123

114      124

**NOTE** — The sum of lines d(1), e(1), and e(2) should equal line c.

PENALTY FOR FAILURE TO REPORT

### HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands. Example: If a figure is \$1,128,828, report either

☒ **PREFERRED**  
☐ **Acceptable**

Mil- lions (000)	Thou- sands (000)	Dol- lars (000)
1	128	
1	128	828

### Item 6 — DOLLAR VOLUME OF BUSINESS IN 1987

a. Sales of merchandise and other operating receipts (including the gross selling value of business conducted for the account of others)

Mil.	Thou.	Dol.
100		

b. Did this establishment sell merchandise for the account of others on a commission or brokerage basis?

1 ☐ YES — Go to c  
2 ☐ NO — SKIP to e

c. Gross selling value of business conducted on a commission or brokerage basis for the account of others (include in item 6a)

Mil.	Thou.	Dol.
101		

d. Dollar volume of commissions or brokerage received on transactions reported in item 6c

Mil.	Thou.	Dol.
102		

**NOTE** — If this is the only establishment of this firm skip to item 7.

e. What percentage of the products sold by this establishment did your company (including firms under common ownership or control) manufacture or mine in the United States?

Percent  
103

f. Dollar volume of transfers (billings) to other establishments within your company (DO NOT include in item 6a)

Mil.	Thou.	Dol.
105		

### Item 7 — PAYROLL AND EMPLOYMENT

a. Payroll in 1987, before deductions

(1) Total ANNUAL payroll

Mil.	Thou.	Dol.
030		

(2) FIRST QUARTER payroll (Jan.—Mar.)

031

b. Employment in 1987

Number of paid employees for the pay period including March 12, 1987 (include both full- and part-time employees)

032

### Item 8 — EMPLOYMENT BY PRINCIPAL ACTIVITY

Report the approximate number of employees at this establishment according to their principal activity during the pay period including March 12, 1987.

Number

a. Selling

130

b. Sales support (including office and clerical, warehousing, drivers, maintenance employees)

131

c. Central administrative and auxiliary

132

d. Manufacturing

133

e. Other — Specify \_\_\_\_\_

134

f. TOTAL — Sum of lines a through e should equal item 7b

135

### Item 9 — OPERATING EXPENSES

TOTAL 1987 operating expenses, including payroll but excluding cost of goods sold and interest expenses.

Mil.	Thou.	Dol.
040		

### Item 10 — SALES BY CUSTOMER CLASSES

Report the approximate percentage of your 1987 sales (item 6a) to each of the customer classes listed.

Report in whole percents  
140

a. To farmers (for farm use)

141

b. To builders and contractors

142

c. Export sales

143

d. To retailers and repair shops

144

e. To wholesale establishments

145

f. To household consumers and individual users

146

g. To industrial users (manufacturing and mining)

147

h. To institutional, commercial, and professional users

148

i. To governmental bodies (federal, state, and local)

149

j. TOTAL — Sum of lines a through i should add to 100%

100%

CONTINUE ON PAGE 2



<b>Item 11 — TYPE OF OPERATION</b> Mark (X) the <b>ONE</b> box which best describes the basis on which the <b>MAJOR</b> portion of your business was conducted in 1987.					<b>b. Does this company own or control any other company or companies?</b> 098 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO					ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE  EI No. (9 digits) _____																																
a. Merchant (buying and selling on own account) 060 (1) Importer ..... <input type="checkbox"/> 12 (2) Exporter ..... <input type="checkbox"/> 13 (3) Merchant ..... <input type="checkbox"/> 11 b. Manufacturers' sales branches and offices ..... <input type="checkbox"/> 2D c. Agent, broker, commission merchant (1) Auction company ..... <input type="checkbox"/> 41 (2) Broker (representing buyers or sellers) ..... <input type="checkbox"/> 42 (3) Commission merchant ..... <input type="checkbox"/> 43 (4) Import agent ..... <input type="checkbox"/> 44 (5) Export agent ..... <input type="checkbox"/> 45 (6) Manufacturers' agent ..... <input type="checkbox"/> 46					<b>c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) at the end of 1987?</b> → D79 _____  If more than one, provide the physical location address and other information indicated below for each establishment. The headquarters location should be listed on line 1, followed by other locations. If book figures are not available, estimates are acceptable. Continue with same format on a separate sheet if necessary.					<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="width: 70%;">NAME, ADDRESS, AND ZIP CODE</th> <th style="width: 5%;">1987</th> <th style="width: 10%;">Mil.</th> <th style="width: 10%;">Thou.</th> <th style="width: 5%;">Dol.</th> </tr> <tr> <td rowspan="3">1</td> <td></td> <td>D81</td> <td></td> <td></td> </tr> <tr> <td>Sales</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Annual payroll</td> <td>D82</td> <td></td> <td></td> </tr> <tr> <td>KIND-OF-BUSINESS DESCRIPTION</td> <td></td> <td colspan="3">D88</td> </tr> <tr> <td>TYPE OF OPERATION (Choose from Item 11)</td> <td></td> <td colspan="3">D89</td> </tr> </table>					NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.	1		D81			Sales				Annual payroll	D82			KIND-OF-BUSINESS DESCRIPTION		D88			TYPE OF OPERATION (Choose from Item 11)		D89		
NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.																																						
1		D81																																								
	Sales																																									
	Annual payroll	D82																																								
KIND-OF-BUSINESS DESCRIPTION		D88																																								
TYPE OF OPERATION (Choose from Item 11)		D89																																								
<b>Item 12 — KIND OF BUSINESS</b> Mark (X) the <b>ONE</b> box which best describes the <b>PRINCIPAL</b> kind of business of this establishment in 1987. D7D  (Categories appropriate to individual form)					<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="width: 70%;">NAME, ADDRESS, AND ZIP CODE</th> <th style="width: 5%;">1987</th> <th style="width: 10%;">Mil.</th> <th style="width: 10%;">Thou.</th> <th style="width: 5%;">Dol.</th> </tr> <tr> <td rowspan="3">2</td> <td></td> <td>D81</td> <td></td> <td></td> </tr> <tr> <td>Sales</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Annual payroll</td> <td>D82</td> <td></td> <td></td> </tr> <tr> <td>KIND-OF-BUSINESS DESCRIPTION</td> <td></td> <td colspan="3">D88</td> </tr> <tr> <td>TYPE OF OPERATION (Choose from Item 11)</td> <td></td> <td colspan="3">D89</td> </tr> </table>					NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.	2		D81			Sales				Annual payroll	D82			KIND-OF-BUSINESS DESCRIPTION		D88			TYPE OF OPERATION (Choose from Item 11)		D89							
NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.																																						
2		D81																																								
	Sales																																									
	Annual payroll	D82																																								
KIND-OF-BUSINESS DESCRIPTION		D88																																								
TYPE OF OPERATION (Choose from Item 11)		D89																																								
<b>Item 13 — COMMODITY LINES</b> Report sales either in dollar figures (see example on page 1) or as a percent (in whole percents) of total sales (see example below). Report the fair sales value of merchandise marketed under capital, finance, or full payout leases and report the rental receipts derived in 1987 from merchandise under operating leases.					Please attach a separate sheet for any explanations that may be essential in understanding your reported data.																																					
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th rowspan="3" style="width: 20%;">HOW TO REPORT PERCENTS</th> <th style="width: 20%;">If figure is <b>38.76%</b> of total sales:</th> <th style="width: 10%;">Mil.</th> <th style="width: 10%;">Thou.</th> <th style="width: 10%;">Dol.</th> <th style="width: 10%;">Per-cent</th> </tr> <tr> <td>• Report whole percents →</td> <td></td> <td></td> <td></td> <td>39</td> </tr> <tr> <td>Not acceptable →</td> <td></td> <td></td> <td></td> <td>38.76</td> </tr> </table>					HOW TO REPORT PERCENTS	If figure is <b>38.76%</b> of total sales:	Mil.	Thou.	Dol.	Per-cent	• Report whole percents →				39	Not acceptable →				38.76	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th rowspan="2" style="width: 30%;">Commodity lines</th> <th rowspan="2" style="width: 5%;">Cen-sus use</th> <th colspan="4">Estimated sales during 1987</th> </tr> <tr> <th>Mil.</th> <th>Thou.</th> <th>Dol.</th> <th>Per-cent</th> </tr> <tr> <td colspan="6" style="height: 40px;">(Categories appropriate to individual form)</td> </tr> </table>					Commodity lines	Cen-sus use	Estimated sales during 1987				Mil.	Thou.	Dol.	Per-cent	(Categories appropriate to individual form)						
HOW TO REPORT PERCENTS	If figure is <b>38.76%</b> of total sales:	Mil.	Thou.	Dol.		Per-cent																																				
	• Report whole percents →					39																																				
	Not acceptable →				38.76																																					
Commodity lines	Cen-sus use	Estimated sales during 1987																																								
		Mil.	Thou.	Dol.	Per-cent																																					
(Categories appropriate to individual form)																																										
<b>NOTE</b> Answer item 14 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.					<b>REMARKS</b> — Please use this space for any explanations that may be essential in understanding your reported data.																																					
<b>Item 14 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION</b> a. Is this company owned or controlled by another company?  097 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO					<b>Item 15 — CERTIFICATION</b> — This report is substantially accurate and has been prepared in accordance with instructions.																																					
ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE  EI No. (9 digits) _____					<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 20%;">Period covered by this report →</td> <td style="width: 20%;">FROM: Mo. Year</td> <td style="width: 20%;">TO: Mo. Year</td> <td colspan="2"></td> </tr> <tr> <td colspan="5">Name of person to contact regarding this report — Print or type</td> </tr> <tr> <td>Telephone →</td> <td>Area code</td> <td>Number</td> <td colspan="2">Extension</td> </tr> <tr> <td colspan="3">Signature of authorized person</td> <td colspan="2">Date</td> </tr> </table>					Period covered by this report →	FROM: Mo. Year	TO: Mo. Year			Name of person to contact regarding this report — Print or type					Telephone →	Area code	Number	Extension		Signature of authorized person			Date														
Period covered by this report →	FROM: Mo. Year	TO: Mo. Year																																								
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Telephone →	Area code	Number	Extension																																							
Signature of authorized person			Date																																							

# APPENDIX C.

## Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishment by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233]

1987 SIC code	Title	Standard form CB-	Short form CB-	1987 SIC code	Title	Standard form CB-	Short form CB-
<b>DURABLE GOODS</b>				<b>DURABLE GOODS—Con.</b>			
501	Motor vehicles and motor vehicle parts and supplies:			509	Miscellaneous durable goods:		
5012	Automobiles and other motor vehicles .....	5012	5003	5091	Sporting and recreational goods and supplies .....	5041	5003
5013	Motor vehicle supplies and new parts .....	5013	5003	5092	Toys and hobby goods and supplies .....	5041	5003
5014	Tires and tubes .....	5013	5003	5093	Scrap and waste materials .....	5092	5003
5015	Motor vehicle parts, used .....	5013	5003	5094	Jewelry, watches, precious stones, and precious metals .....	5094	5003
				5099	Durable goods, n.e.c. ....	5099	5003
<b>NONDURABLE GOODS</b>				<b>NONDURABLE GOODS</b>			
502	Furniture and homefurnishings:			511	Paper and paper products:		
5021	Furniture .....	5021	5001	5111	Printing and writing paper .....	5111	5102
5023	Homefurnishings .....	5021	5001	5112	Stationery and office supplies .....	5111	5102
				5113	Industrial and personal service paper .....	5111	5102
503	Lumber and other construction materials:			512	Drugs, drug proprietaries, and druggists' sundries:		
5031	Lumber, plywood, millwork, and wood panels .....	5031	5001	5122	Drugs, drug proprietaries, and druggists' sundries .....	5122	5102
5032	Brick, stone, and related construction materials .....	5031	5001				
5033	Roofing, siding, and insulation materials .....	5031	5001	513	Apparel, piece goods, and notions:		
5039	Construction materials, n.e.c. ....	5031	5001	5131	Piece goods, notions, and other dry goods .....	5133	5102
				5136	Men's and boys' clothing and furnishings .....	5136	5102
504	Professional and commercial equipment and supplies:			5137	Women's, children's and infants' clothing and accessories .....	5136	5102
5043	Photographic equipment and supplies .....	5041	5003	5139	Footwear .....	5136	5102
5044	Office equipment .....	5081	5002				
5045	Computers and computer peripheral equipment and software .....	5081	5002	514	Groceries and related products:		
5046	Commercial equipment, n.e.c. ....	5081	5002	5141	Groceries, general line .....	5141	5101
5047	Medical, dental, and hospital equipment and supplies .....	5086	5002	5142	Packaged frozen foods .....	5142	5101
5048	Ophthalmic goods .....	5086	5002	5143	Dairy products, except dried or canned .....	5143	5101
5049	Professional equipment and supplies, n.e.c. ....	5086	5002	5144	Poultry and poultry products .....	5144	5101
				5145	Confectionery .....	5145	5101
505	Metals and minerals, except petroleum:			5146	Fish and seafoods .....	5146	5101
5051	Metals service centers and offices .....	5051	5003	5147	Meats and meat products .....	5147	5101
5052	Coal and other minerals and ores .....	5052	5003	5148	Fresh fruits and vegetables .....	5148	5101
				5149	Groceries and related products, n.e.c. ....	5141	5101
506	Electrical goods:			515	Farm-product raw materials:		
5063	Electrical apparatus and equipment, wiring supplies, and .....	5063	5001	5153	Grain and field beans .....	5152	5103
	construction materials .....			5154	Livestock .....	5154	5103
5064	Electrical appliances, television and radio sets .....	5063	5001	5159	Farm-product raw materials, n.e.c. ....	5152	5103
5065	Electronic parts and equipment, n.e.c. ....	5063	5001				
507	Hardware, and plumbing and heating equipment and supplies:			516	Chemicals and allied products:		
5072	Hardware .....	5072	5001	5162	Plastics materials and basic forms and shapes .....	5161	5102
5074	Plumbing and heating equipment and supplies (hydronics) .....	5072	5001	5169	Chemicals and allied products, n.e.c. ....	5161	5102
5075	Warm air heating and air-conditioning equipment and supplies .....	5072	5001				
5078	Refrigeration equipment and supplies .....	5072	5001	517	Petroleum and petroleum products:		
				5171	Petroleum bulk stations and terminals .....	5171	1NA
				5172	Petroleum and petroleum products wholesalers, except bulk .....	5171	1NA
					stations and terminals .....		
508	Machinery, equipment, and supplies:			518	Beer, wine, and distilled alcoholic beverages:		
5082	Construction and mining (except petroleum) machinery and .....	5082	5002	5181	Beer and ale .....	5181	5103
	equipment .....			5182	Wine and distilled alcoholic beverages .....	5181	5103
5083	Farm and garden machinery and equipment .....	5083	5002				
5084	Industrial machinery and equipment .....	5084	5002	519	Miscellaneous nondurable goods:		
5085	Industrial supplies .....	5085	5002	5191	Farm supplies .....	5191	5102
5087	Service establishment equipment and supplies .....	5087	5002	5192	Books, periodicals, and newspapers .....	5199	5102
5088	Transportation equipment and supplies, except motor vehicles .....	5088	5002	5193	Flowers, nursery stock, and florists' supplies .....	5199	5102
				5194	Tobacco and tobacco products .....	5194	5102
				5198	Paints, varnishes, and supplies .....	5198	5102
				5199	Nondurable goods, n.e.c. ....	5199	5102

<sup>1</sup>Petroleum wholesalers were all sent form CB-5171.





## **APPENDIX D.**

### **Metropolitan Statistical Areas**

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

#### **COLORADO**

**Boulder-Longmont, CO PMSA—see Denver-Boulder, CO CMSA**

**Colorado Springs, CO MSA**

El Paso County, CO

**Denver, CO PMSA—see Denver-Boulder, CO CMSA**

**Denver-Boulder, CO CMSA**

Boulder-Longmont, CO PMSA

Boulder County, CO

Denver, CO PMSA

Adams County, CO

Arapahoe County, CO

Denver County, CO

Douglas County, CO

Jefferson County, CO

**Fort Collins-Loveland, CO MSA**

Larimer County, CO

**Greeley, CO MSA**

Weld County, CO

**Pueblo, CO MSA**

Pueblo County, CO





# APPENDIX E.

## Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

[For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

1987 SIC code	Kind of business	Percent of sales†—		1987 SIC code	Kind of business	Percent of sales†—	
		From administra- tive records¹	Estimated²			From administra- tive records¹	Estimated²
	<b>Wholesale trade -----</b>	0	0		<b>Wholesale trade—Con.</b>		
50	<b>Durable goods -----</b>	0	0	50	<b>Durable goods—Con.</b>		
501	Motor vehicles and motor vehicle parts and supplies -----	0	0	509	Miscellaneous durable goods -----	0	1
5012	Automobiles and other motor vehicles -----	0	0	5091	Sporting and recreational goods and supplies -----	0	1
5013	Motor vehicle supplies and new parts -----	0	0	5092	Toys and hobby goods and supplies -----	1	0
5014	Tires and tubes -----	0	0	5093	Scrap and waste materials -----	0	0
5015	Motor vehicle parts, used -----	0	1	5094	Jewelry, watches, precious stones, and precious metals -----	1	1
				5099	Durable goods, n.e.c. -----	0	1
502	Furniture and homefurnishings -----	0	1	51	<b>Nondurable goods -----</b>	0	0
5021	Furniture -----	0	1	511	Paper and paper products -----	0	0
5023	Homefurnishings -----	0	1	5111	Printing and writing paper -----	0	0
				5112	Stationery and office supplies -----	0	0
503	Lumber and other construction materials -----	0	0	5113	Industrial and personal service paper -----	0	0
5031	Lumber, plywood, millwork, and wood panels -----	0	0	512	Drugs, drug proprietaries, and druggists' sundries -----	0	0
5032	Brick, stone, and related construction materials -----	0	0	5122	Drugs, drug proprietaries, and druggists' sundries -----	0	0
5033	Roofing, siding, and insulation materials -----	0	0				
5039	Construction materials, n.e.c. -----	0	2	513	Apparel, piece goods, and notions -----	0	0
				5131	Piece goods, notions, and other dry goods -----	0	1
504	Professional and commercial equipment and supplies -----	0	1	5136	Men's and boys' clothing and furnishings -----	0	0
5043	Photographic equipment and supplies -----	0	0	5137	Women's, children's and infants' clothing and accessories -----	1	0
5044	Office equipment -----	0	0	5139	Footwear -----	0	1
5045	Computers and computer peripheral equipment and software -----	0	2	514	Groceries and related products -----	0	0
5046	Commercial equipment, n.e.c. -----	1	1	5141	Groceries, general line -----	0	0
5047	Medical, dental, and hospital equipment and supplies -----	0	1	5142	Packaged frozen foods -----	0	0
5048	Ophthalmic goods -----	1	1	5143	Dairy products, except dried or canned -----	0	0
5049	Professional equipment and supplies, n.e.c. -----	0	0	5144	Poultry and poultry products -----	0	0
				5145	Confectionery -----	0	0
505	Metals and minerals, except petroleum -----	0	0	5146	Fish and seafoods -----	5	0
5051	Metals service centers and offices -----	(D)	(D)	5147	Meats and meat products -----	0	0
5052	Coal and other minerals and ores -----	(D)	(D)	5148	Fresh fruits and vegetables -----	0	1
				5149	Groceries and related products, n.e.c. -----	0	0
506	Electrical goods -----	0	1	515	Farm-product raw materials -----	0	0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	0	1	5153	Grain and field beans -----	0	1
5064	Electrical appliances, television and radio sets -----	0	0	5154	Livestock -----	0	0
5065	Electronic parts and equipment, n.e.c. -----	0	1	5159	Farm-product raw materials, n.e.c. -----	0	0
				516	Chemicals and allied products -----	0	1
507	Hardware, and plumbing and heating equipment and supplies -----	0	1	5162	Plastics materials and basic forms and shapes -----	0	1
5072	Hardware -----	0	0	5169	Chemicals and allied products, n.e.c. -----	0	1
5074	Plumbing and heating equipment and supplies (hydronics) -----	0	1	517	Petroleum and petroleum products -----	0	0
5075	Warm air heating and air-conditioning equipment and supplies -----	0	0	5171	Petroleum bulk stations and terminals -----	0	0
5078	Refrigeration equipment and supplies -----	0	1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	0	0
				518	Beer, wine, and distilled alcoholic beverages -----	0	0
508	Machinery, equipment, and supplies -----	0	1	5181	Beer and ale -----	0	0
5082	Construction and mining (except petroleum) machinery and equipment -----	0	0	5182	Wine and distilled alcoholic beverages -----	0	0
5083	Farm and garden machinery and equipment -----	1	1	519	Miscellaneous nondurable goods -----	0	1
5084	Industrial machinery and equipment -----	0	1	5191	Farm supplies -----	0	0
5085	Industrial supplies -----	0	1	5192	Books, periodicals, and newspapers -----	0	2
5087	Service establishment equipment and supplies -----	1	0	5193	Flowers, nursery stock, and florists' supplies -----	1	0
5088	Transportation equipment and supplies, except motor vehicles -----	0	1	5194	Tobacco and tobacco products -----	0	0
				5198	Paints, varnishes, and supplies -----	0	1
				5199	Nondurable goods, n.e.c. -----	0	1

† Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.





## APPENDIX F.

### Geographic Notes

#### COLORADO

**Arvada** is in Adams and Jefferson Counties.

**Aurora** is in Adams and Arapahoe Counties.

**Brighton** is in Adams and Weld Counties.

**Broomfield** is in Adams, Boulder, and Jefferson Counties.

**Littleton** is in Arapahoe and Douglas Counties.

**Westminster** is in Adams and Jefferson Counties.





# APPENDIX G.

## Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
		<b>Wholesale trade .....</b>	<b>7 038</b>	<b>6 667</b>	<b>6 537</b>	<b>6 357</b>
<b>50</b>		<b>Durable goods .....</b>	<b>4 733</b>	<b>4 432</b>	<b>4 394</b>	<b>4 220</b>
501		Motor vehicles and automotive parts and supplies .....	621	590	575	551
5012	5012	Automobiles and other motor vehicles .....	127	114	111	109
5013		Automotive parts and supplies .....	428	408	401	378
	5013	Motor vehicle supplies and new parts .....	381	380	356	353
	5015 pt.	Motor vehicle parts, used .....	47	28	45	25
5014	5014	Tires and tubes .....	66	68	63	64
502		Furniture and homefurnishings .....	251	266	222	256
5021	5021	Furniture .....	123	120	111	117
5023	5023	Homefurnishings .....	128	146	111	139
503		Lumber and other construction materials .....	319	320	302	304
5031	5031	Lumber, plywood, millwork, and wood panels .....	130	104	120	98
5039		Construction materials, n.e.c. ....	189	216	182	206
	5032	Brick, stone, and related construction materials .....	55	62	51	59
	5033	Roofing, siding, and insulation materials .....	42	41	41	39
	5039	Construction materials, n.e.c. ....	92	113	90	108
504		Sporting, recreational, photographic, and hobby goods, toys and supplies .....	167	143	154	134
5041	5091	Sporting and recreational goods and supplies .....	100	76	90	71
5042	5092	Toys and hobby goods and supplies .....	38	37	36	36
5043	5043	Photographic equipment and supplies .....	29	30	28	27
505		Metals and minerals, except petroleum .....	139	140	132	133
5051	5051	Metals service centers and offices .....	131	136	124	129
5052	5052	Coal and other minerals and ores .....	8	4	8	4
506		Electrical goods .....	653	558	597	536
5063		Electrical apparatus and equipment, wiring supplies, and construction materials ..	305	260	277	249
	5063	Electrical apparatus and equipment, wiring supplies, and construction				
		materials .....	253	-	232	-
	5065 pt.	Electronic parts and equipment, n.e.c. ....	22	-	17	-
	5084 pt.	Industrial machinery and equipment .....	30	-	28	-
5064	5064	Electrical appliances, television and radio sets .....	69	70	63	67
5065	5065 pt.	Electronic parts and equipment, n.e.c. ....	279	228	257	220
507		Hardware, and plumbing and heating equipment and supplies .....	389	389	365	378
5072	5072	Hardware .....	125	112	118	109
5074	5074	Plumbing and heating equipment and supplies (hydronics) .....	161	177	152	174
5075	5075	Warm air heating and air-conditioning equipment and supplies .....	78	73	74	70
5078	5078	Refrigeration equipment and supplies .....	25	27	21	25
508		Machinery, equipment, and supplies .....	1 944	1 758	1 820	1 674
5081		Commercial machines and equipment .....	564	368	520	351
	5044	Office equipment .....	201	-	182	-
	5045	Computers and computer peripheral equipment and software .....	280	-	262	-
	5046	Commercial equipment, n.e.c. ....	83	75	76	73
5082	5082	Construction and mining (except petroleum) machinery and equipment .....	113	123	103	116
5083	5083	Farm and garden machinery and equipment .....	160	210	149	198
5084	5084 pt.	Industrial machinery and equipment .....	449	476	423	452
5085	5085	Industrial supplies .....	206	201	197	199
5086		Professional equipment and supplies .....	269	210	257	200
	5047	Medical, dental, and hospital equipment and supplies .....	156	106	148	103
	5048	Ophthalmic goods .....	45	40	43	35
	5049	Professional equipment and supplies, n.e.c. ....	68	64	66	62
5087	5087	Service establishment equipment and supplies .....	148	134	139	127
5088	5088	Transportation equipment and supplies, except motor vehicles .....	35	36	32	31
509		Miscellaneous durable goods .....	250	268	227	254
5093	5093	Scrap and waste materials .....	95	94	91	88
5094	5094	Jewelry, watches, precious stones, and precious metals .....	69	60	62	58
5099	5099 pt.	Durable goods, n.e.c. ....	86	114	74	108
<b>51</b>		<b>Nondurable goods .....</b>	<b>2 305</b>	<b>2 235</b>	<b>2 143</b>	<b>2 137</b>
511		Paper and paper products .....	245	225	225	218
5111	5111	Printing and writing paper .....	21	24	21	24
5112	5112	Stationery and office supplies .....	165	150	151	145
5113	5113	Industrial and personal service paper .....	59	51	53	49



[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
51		<b>Nondurable goods—Con.</b>				
512		Drugs, drug proprietaries, and druggists' sundries .....	79	54	72	52
5122	5122	Drugs, drug proprietaries, and druggists' sundries .....	79	54	72	52
513		Apparel, piece goods, and notions .....	111	112	106	110
5133	5131 pt.	Piece goods .....	28	22	28	21
5134	5131 pt.	Notions and other dry goods .....	11	12	9	12
5136	5136	Men's and boys' clothing and furnishings .....	29	31	28	31
5137	5137	Women's, children's, and infants' clothing and accessories .....	35	37	34	36
5139	5139	Footware .....	8	10	7	10
514		Groceries and related products .....	515	499	464	477
5141	5141	Groceries, general line .....	63	53	61	53
5142	5142	Packaged frozen foods .....	29	30	29	28
5143	5143	Dairy products, except dried or canned .....	45	48	38	45
5144	5144	Poultry and poultry products .....	3	8	2	7
5145	5145	Confectionery .....	29	37	28	37
5146	5146	Fish and seafoods .....	10	16	8	16
5147	5147	Meats and meat products .....	69	70	59	64
5148	5148	Fresh fruits and vegetables .....	81	74	78	72
5149	5149	Groceries and related products, n.e.c. ....	186	163	161	155
515		Farm-product raw materials .....	210	228	202	218
5152	5159 pt.	Cotton .....	—	—	—	—
5153	5153	Grain and field beans .....	162	161	155	155
5154	5154	Livestock .....	36	51	35	48
5159	5159 pt.	Farm-product raw materials, n.e.c. ....	12	16	12	15
516		Chemicals and allied products .....	181	169	169	162
5161		Chemicals and allied products .....	181	169	169	162
	5162	Plastics materials and basic forms and shapes .....	39	31	36	31
	5169	Chemicals and allied products, n.e.c. ....	142	138	133	131
517		Petroleum and petroleum products .....	256	310	239	284
5171	5171	Petroleum bulk stations and terminals .....	192	203	182	186
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	64	107	57	98
518		Beer, wine, and distilled alcoholic beverages .....	81	77	77	75
5181	5181	Beer and ale .....	56	61	53	60
5182	5182	Wine and distilled alcoholic beverages .....	25	16	24	15
519		Miscellaneous nondurable goods .....	627	561	589	541
5191	5191	Farm supplies .....	201	211	188	205
5194	5194	Tobacco and tobacco products .....	23	19	23	19
5198	5198	Paints, varnishes and supplies .....	85	94	81	90
5199		Nondurable goods, n.e.c. ....	318	237	297	227
	5099 pt.	Durable goods, n.e.c. ....	35	—	34	—
	5192	Books, periodicals, and newspapers .....	57	54	56	52
	5193	Flowers, nursery stock, and florists' supplies .....	47	47	42	46
	5199	Nondurable goods, n.e.c. ....	179	—	165	—

# APPENDIX H.

## Changes in Wholesale Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)

1972 SIC (used for 1972, 1977, and 1982 census reports)

Code	Title	Code	Title
5013	Motor vehicle supplies and new parts .....	5013 pt.	Automotive parts and supplies (except used)
5015	Motor vehicle parts, used .....	[ 5013 pt. 5931 pt.	Used automotive parts, equipment and supplies (wholesale) Used automotive parts, equipment and supplies (retail)
5023	Homefurnishings <sup>1</sup> .....	5023	Home furnishings <sup>1</sup>
5032	Brick, stone, and related construction materials .....	] 5039	Construction materials, n.e.c.
5033	Roofing, siding, and insulation materials .....		
5039	Construction materials, n.e.c. ....		
5044	Office equipment .....	] 5081	Commercial machines and equipment
5045	Computers and computer peripheral equipment and software .....		
5046	Commercial equipment, n.e.c. ....		
5047	Medical, dental, and hospital equipment and supplies .....	] 5086	Professional equipment and supplies
5048	Ophthalmic goods .....		
5049	Professional equipment and supplies, n.e.c. ....		
5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	5063 pt.	Electrical apparatus and equipment, wiring supplies, and construction materials <sup>2</sup>
5065	Electronic parts and equipment, n.e.c. ....	[ 5065 5063 pt.	Electronic parts and equipment Electrical apparatus and equipment, wiring supplies, and construction materials <sup>3</sup>
5082	Construction and mining (except petroleum) machinery and equipment <sup>1</sup> .....	5082	Construction and mining machinery and equipment
5084	Industrial machinery and equipment .....	[ 5084 5063 pt.	Industrial machinery and equipment Electrical apparatus and equipment, wiring supplies and construction materials <sup>4</sup>
5091	Sporting and recreational goods and supplies <sup>1</sup> .....	5041	Sporting and recreational goods and supplies
5092	Toys and hobby goods and supplies <sup>1</sup> .....	5042	Toys and hobby goods and supplies
5094	Jewelry, watches, precious stones, and precious metals <sup>1</sup> .....	5094	Jewelry, watches, diamonds, and other precious stones <sup>1</sup>
5099	Durable goods, n.e.c. ....	[ 5099 5199 pt.	Durable goods, n.e.c. Nondurable goods, n.e.c. <sup>5</sup>
5112	Stationery and office supplies <sup>1</sup> .....	5112	Stationery supplies <sup>1</sup>
5131	Piece goods, notions, and other dry goods .....	[ 5133 5134	Piece goods (woven fabrics) Notions and other dry goods
5142	Packaged frozen foods <sup>1</sup> .....	5142	Frozen foods <sup>1</sup>
5143	Dairy products, except dried or canned <sup>1</sup> .....	5143	Dairy products <sup>1</sup>
5153	Grain and field beans <sup>1</sup> .....	5153	Grain <sup>1</sup>
5159	Farm-product raw materials, n.e.c. ....	[ 5152 5159	Cotton Farm-product raw materials, n.e.c.
5162	Plastics materials and basic forms and shapes .....	] 5161	Chemicals and allied products
5169	Chemicals and allied products, n.e.c. ....		
5192	Books, periodicals, and newspapers .....	] 5199	Nondurable goods, n.e.c. <sup>6</sup>
5193	Flowers, nursery stock, and florists' supplies .....		
5199	Nondurable goods, n.e.c. ....		

<sup>1</sup>No change in content.

<sup>2</sup>Excluding electrical communications equipment now in SIC 5065 and electrical measuring and testing equipment now in SIC 5084.

<sup>3</sup>Electrical communications equipment part only, now in SIC 5065.

<sup>4</sup>Electrical measuring and testing equipment part only, now in SIC 5084.

<sup>5</sup>General merchandise, durable part only, now in SIC 5099.

<sup>6</sup>All of SIC 5199 except durable goods general merchandise wholesalers. In 1972, all general merchandise wholesalers were in SIC 5199, for 1987 general merchandise wholesalers selling primarily durable goods were moved to SIC 5099.



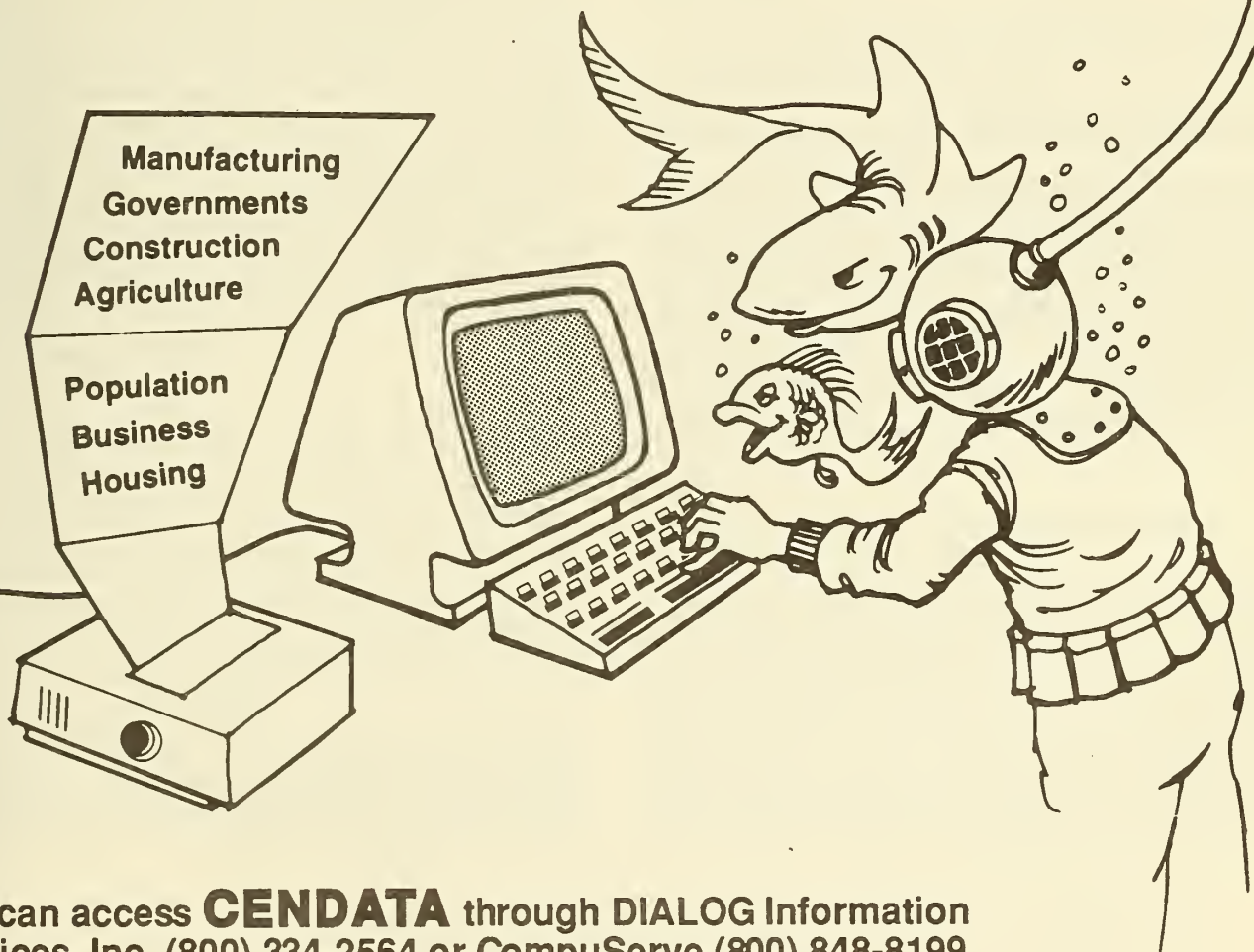


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# PUBLICATION PROGRAM

## 1987 CENSUS OF WHOLESALE TRADE

Publications of the 1987 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

### Final Reports

#### Geographic area series—52 reports (WC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories for all establishments with payroll. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, MSA's, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 also are shown by kind of business.

#### Subject series—4 reports (WC87-S-1 to 4)

The first report (WC87-S-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin,

value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC87-S-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected MSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC87-S-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

### Microfiche

Every final published report in the 1987 Census of Wholesale Trade will be available on microfiche.

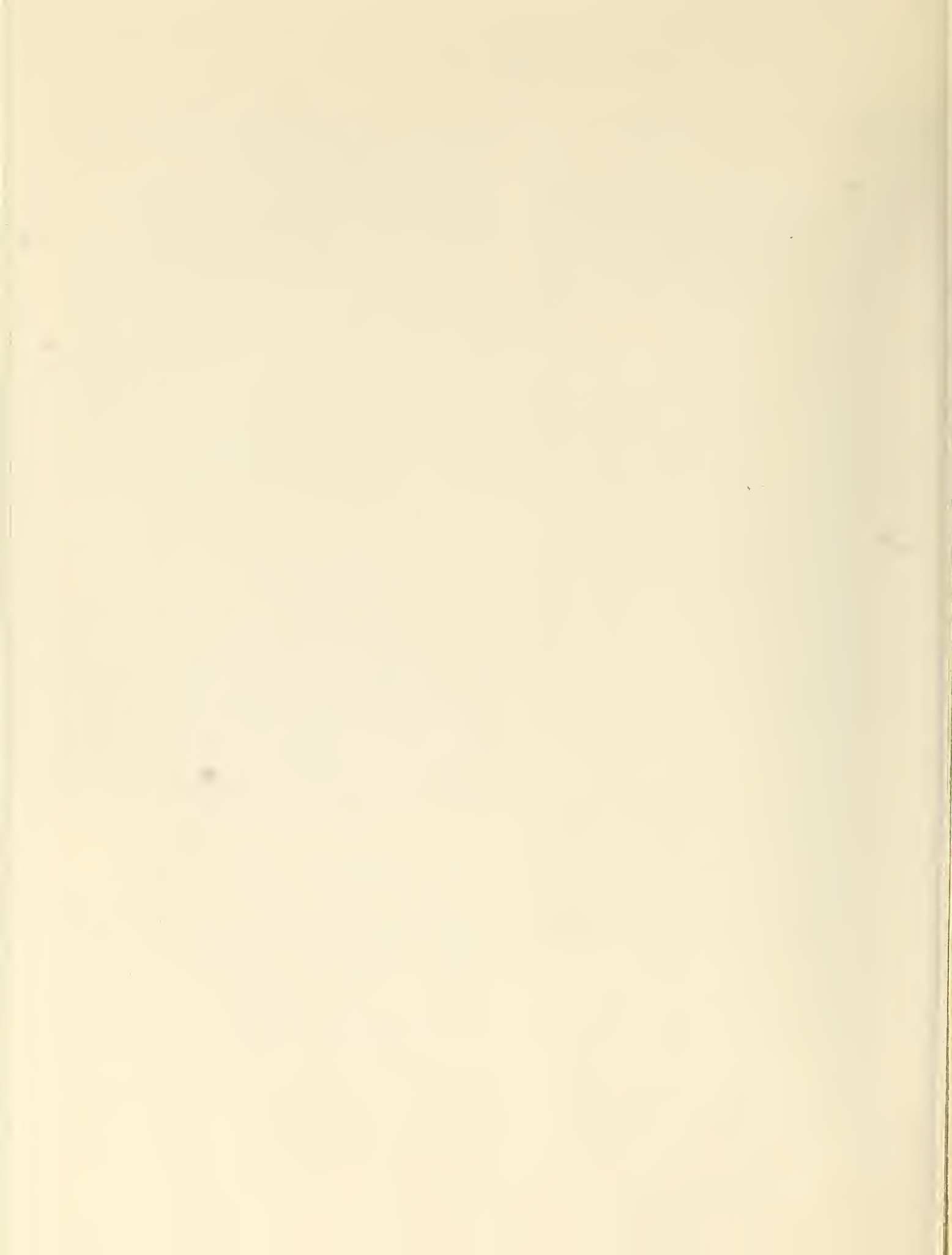
### Public-Use Computer Tapes and Compact Discs

Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, these tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as commodity line sales data for States (WC87-S-3). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

### OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.









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